

The logo for the University of Exeter, featuring the text 'UNIVERSITY OF EXETER' in a serif font. The 'X' is stylized with a large, sweeping flourish that extends downwards and to the left.

UNIVERSITY OF
EXETER

International Exeter
annual report
2013-2014



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foreword

Internationalisation at Exeter is a strategy we have employed with increasing success. Since our current Strategy was launched in 2010, we have been able to demonstrate sustained progress towards our stated ambitions, as detailed by this latest Annual Report.

The past year has seen Exeter ranked in the Top-100 'most international' universities in the world by the THE, providing some external validation that our efforts to invest in international engagement are having an impact. As we enter the last year of our current Strategy, we will begin to turn our attention to the next phase of Internationalisation at Exeter which will take us to 2020. I believe the data in this Report will show that we have a strong platform upon which to build.

I would like to thank John Allwood, the University's Dual Assurance lead for Internationalisation, for guiding colleagues through another successful year. In addition, I wish to acknowledge the leadership of my predecessor, Professor Neil Armstrong, who led the University's Internationalisation Strategy so ably since its inception.

Professor Janice Kay
 Provost

Provost Professor Janice Kay hosts His Excellency Ambassador Diego Gomez-Pickering, the Ambassador of Mexico to the UK, Exeter, September 2014



international recruitment performance

Enrolments

HESA data released in December 2013 showed an International-fee population of 3,800 students for the University (FTE all years, including students studying at our INTO Centre). Once students who entered the INTO-Exeter Centre on academic programmes in January 2014 were included, Exeter's non-EU population stood at 4,002, a decrease of 3% on the same time the previous year. This slight decline can be attributed to our focus on maintaining high academic and linguistic entry standards, early closure of some Business School postgraduate programmes, and a planned rebalancing by subject in support of the University's diversification agenda.

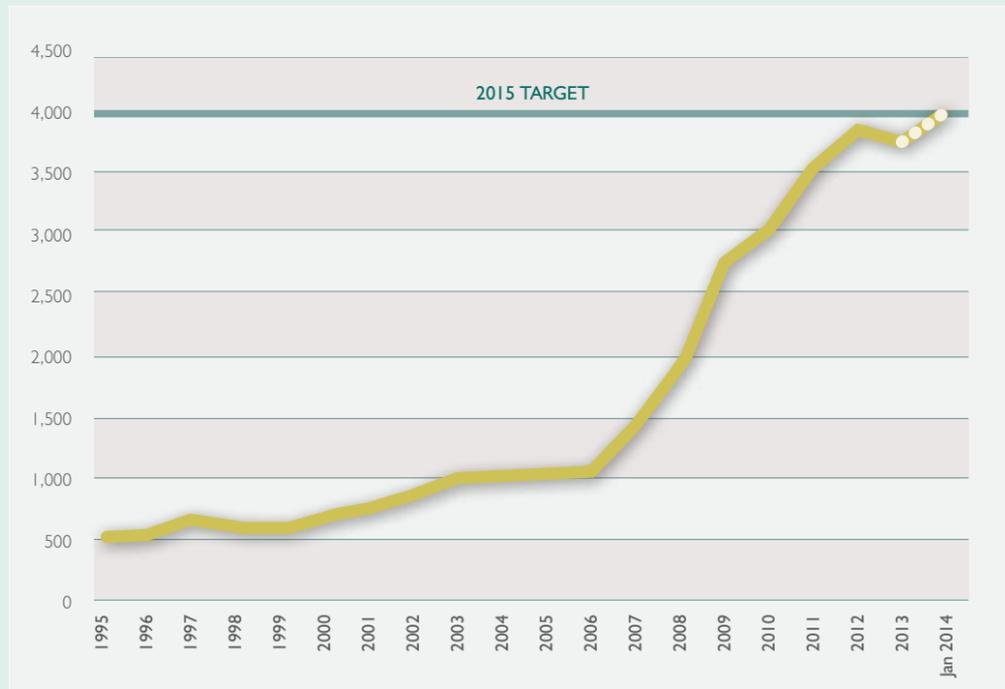
As the following graphs demonstrate, the University has enjoyed considerable success in attracting international fee students to its campuses: between 2007 and 2013, our numbers increased by 164%. Last year, following consultation with Colleges, our original targets were revised so that, going forward, our new goal is to have 4,000 international fee students by December 2018, but excluding INTO-Exeter Centre students from this total.

A particular challenge has been to ensure that quality of intake is not compromised in our quest for growth. Our focus on diversification has been paying dividends, as we seek to reduce risk through a possible over-reliance on Business School students to fuel expansion. In fact in 2013/14, non-business Colleges witnessed encouraging growth at the undergraduate international-fee level of 54% in Life and Environmental Sciences; 35% for Humanities; 26% for Social Sciences and International Studies; and 21% for Engineering, Computing and

Mathematical Sciences. For 2014 entry we anticipate that international undergraduate enrolments will see double-digit growth over the same time last year, and we are particularly pleased that this increase does not come at the cost of quality. In fact our tariff for international undergraduates will be slightly ahead of the average for Home/EU students.

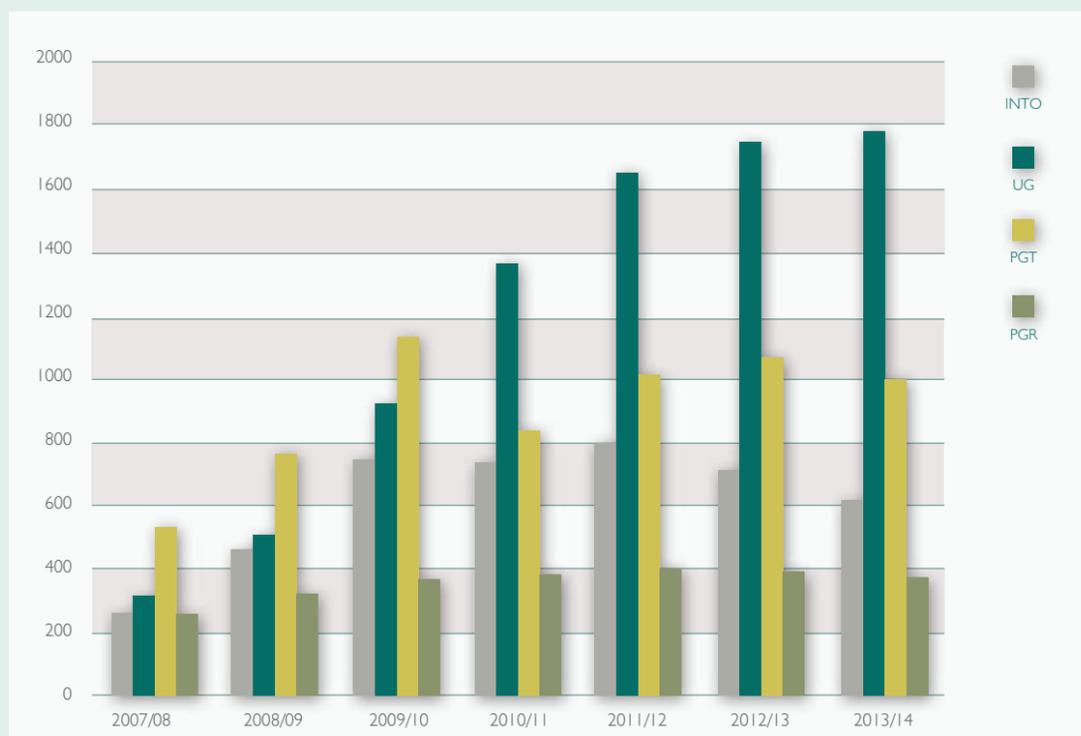
The challenges facing recruitment of masters students, both international and from the UK and the EU, is a sector-wide problem, and one which the University will be addressing in the years to come. We will be reviewing carefully our portfolio of postgraduate programmes, with a comprehensive assessment of the attractiveness and competitiveness of the degrees we offer. We will also build carefully upon our reputation for research and PhD provision, for example our status as a partner in one of the UK's largest centres of postgraduate research training.

INTERNATIONAL-FEE FTE POPULATION: 1995-2014



Source: HESES

INTERNATIONAL-FEE STUDENTS ON ACADEMIC PROGRAMMES: GROWTH BY LEVEL, 2007/8 TO 2013/14

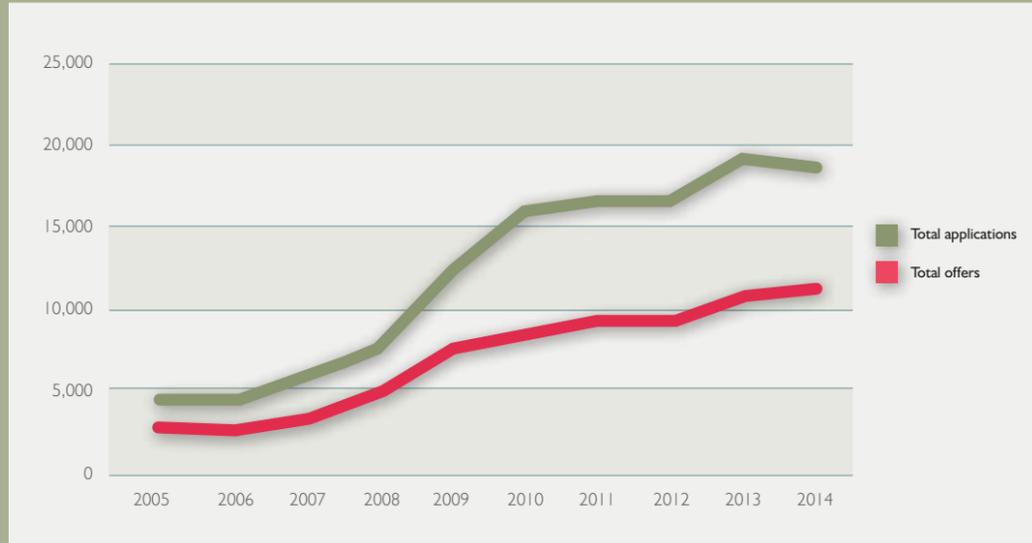


Source: HESES and University data



2014 Recruitment poster

INTERNATIONAL-FEE APPLICATIONS V OFFERS: 2005-14



Source: data as of 18 August 2014, year on year: UG, PGT and PGR applications only

Applications

Excluding applications for INTO-Exeter programmes, some 18,680 international applications for degree level study in September 2014 were received by mid-August of that year. While this represents a slight decline of 3% on the same time the previous year, virtually all Colleges experienced an increase in applications for undergraduate study: at the time of the UCAS deadline of 30 June, our applications from international-fee students were up by 12%, against a national average of 6%. In terms of markets, Exeter appears to have performed particularly well, with Hong Kong, Singapore, South Africa and the USA all yielding greater increases in applications when compared against the sector norm.

Recruiting at the taught masters level, both internationally and at home, remains a challenge for the sector as a whole. While a decrease of 10% in international masters' applications to Exeter over the previous year is attributable in part to factors internal to the University (primarily the introduction of an application fee for business programmes, and some adjustments to our portfolio), external factors in the course of the year have been a contributor too. Political instability in several key markets; a strengthening of sterling against other currencies; and the suspension by the Home Office of TOEFL as an acceptable test of English language capability have all played a part.

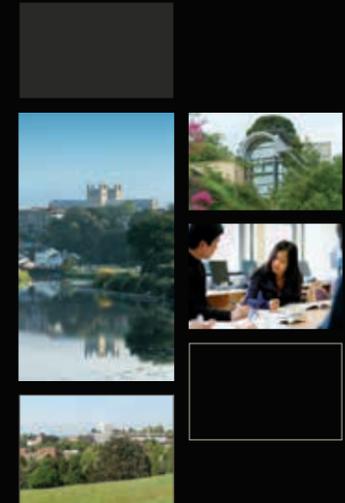
The outlook for those students wishing to undertake PhD study at Exeter remains stable, with acceptances for study at Exeter up 15% over the previous year.



Exeter is ranked 7th out of 123 UK universities

The Times and Sunday Times Good University Guide 2015

- =1 Oxford
- =1 Cambridge
- 3 St Andrews
- 4 Imperial College London
- 5 London School of Economics
- 6 Durham
- 7 Exeter**
- 8 Warwick
- 9 University College London
- 10 Bath
- 11 Surrey
- 12 Lancaster
- 13 Loughborough
- 14 East Anglia
- 15 Birmingham
- 16 York
- 17 Leeds
- 18 Southampton
- 19 Bristol
- 20 Leicester
- 21 Sheffield
- =22 Newcastle
- =22 Edinburgh
- =22 Nottingham
- 25 Sussex
- 26 Glasgow
- 27 Cardiff
- 28 Manchester
- 29 King's College London
- 30 Kent



Research excellence:

90% of Exeter's research is rated as being at internationally recognised levels.

Sixteen of our 31 subjects are ranked in their respective top 10.[▲]

[▲] based on percentage of research rated 3* and 4* (internationally excellent or world leading) in RAE 2008

Exeter is also top 10 in the Complete University Guide 2015

www.exeter.ac.uk/international

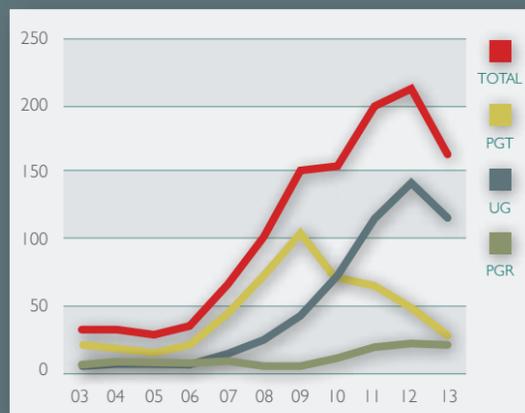
International Exeter

India

Between 2010 and 2013 there was a fall of 43% in the number of Indian students enrolling in UK institutions of Higher Education. India remains nonetheless a significant market for the UK Higher Education sector, and constitutes Exeter's second largest market in terms of volume of applications. As has been well documented, the withdrawal in April 2012 by the UK Government of the UK post-study work visa proved to be unwelcome

news for many potential students, and while the effects of this change have been exaggerated, a blunter truth is that the weakening of the rupee against sterling has simply made the UK a more expensive destination than before when it comes to studying at a British university: in August 2013 the rupee's value against the pound was 20% less than it had been in May 2013.

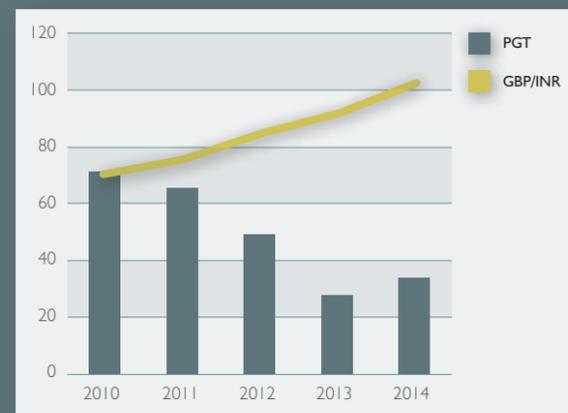
NUMBER OF INTERNATIONAL-FEE STUDENTS FROM INDIA: 2003-13



Source: HESES

In response to these challenges, the University's in-country team, established in 2011, has focussed on reinforcing the attractiveness of Exeter as a destination for postgraduate study. In-country representation has allowed attendance at a greater number of recruitment events than hitherto – 35 in 2013/14 as opposed to 32 the previous year – and for the 2014 intake our colleagues in Bangalore contacted personally every offer holder to maximise conversion. As a result application quality has improved (a 7% increase in the application to offer ratio for masters students) and student engagement has seen a dramatic improvement too (a 58% increase in unconditional firm acceptances). The net impact of efforts in-country on masters level intake for 2014 is anticipated to be an estimated 24% increase on enrolments the previous year, an excellent result given the challenges facing this particular market.

NUMBER OF INTERNATIONAL-FEE MASTERS STUDENTS FROM INDIA V RUPEE/STERLING EXCHANGE RATE: 2010-14



Source: University of Exeter: PGT numbers for 2014 estimated

As part of a risk mitigation strategy a particular focus has been on the undergraduate market, where post study work has traditionally been less important. During the year Exeter staff visited 30 schools in Dehradun, Bangalore, Delhi, Calcutta, Mumbai and Chennai to present study opportunities at the University. In response to the need to diversify our population beyond the Business School, colleagues in India have delivered the 'Exeter Science Challenge', an inter-school quiz competition spanning the cities of Bangalore and Mumbai. Designed to promote particular STEM specialisms at Exeter, to date the Science Challenge has reached 1,000 students across 15 schools. While 2014 saw a 12% increase in undergraduate applications over 2013 (compared to a national increase of 5%), applications from India for undergraduate degrees in STEM subjects rose by 53% in the same period. Activity in country is anticipated to result in a 31% increase in our total undergraduate intake this September, compared with the same time the previous year.

Diversification and International Office initiatives

Unsurprisingly China continues to remain the dominant force in terms of international students wanting to study abroad, although for Exeter, Hong Kong is now the most important market at the undergraduate level. In keeping with its commitment to diversification, and the need to ensure a balanced student experience, investment by the International Office in alternative markets has seen the contribution made by China to the student body slowly decrease. In 2011 students from outside China represented 62% of the total international-fee population; by 2013 that figure had risen to 68%, and

indications are that this will rise still further in 2014/15.

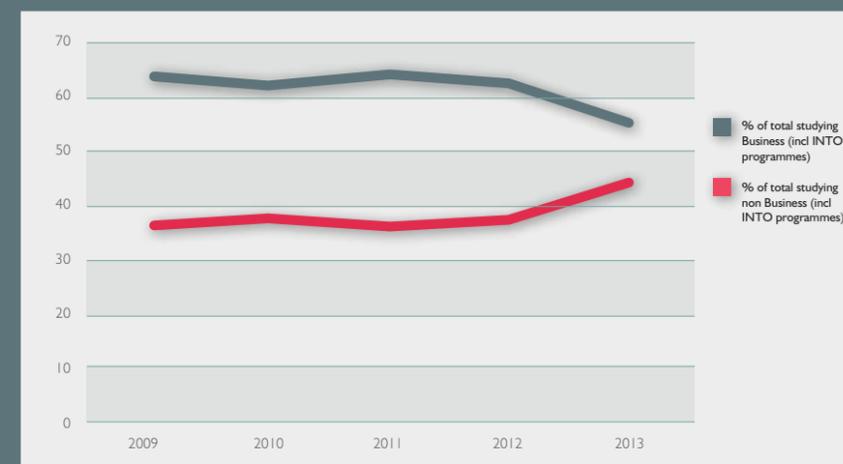
As last year, a priority for the University is to ensure a balanced approach to recruitment by country, by level and by programme. In the past three years this strategy has borne fruit, as the University has become less reliant on students studying at the Business School: in 2011, 34% of the international-fee population at Exeter was studying a non-business related subject; in 2013 that figure had risen to 44%, and we are confident that this figure will rise further in 2014.

NON-PRC DOMICILE AS PROPORTION OF TOTAL INTERNATIONAL-FEE POPULATION AT THE UNIVERSITY OF EXETER



Source: HESES

DIVERSIFICATION OF INTERNATIONAL-FEE POPULATION FROM BUSINESS-RELATED SUBJECTS



Source: HESES



Et topp 10 britisk universitet

The University of Exeter er et av Storbritannias ledende universitet og kombinerer et akademisk miljø i verdensklassen med en fremragende studentopplevelse. Et medlem av the Russell Group, med campuser som ligger i Devon og Cornwall, drar Exeter-studenter nytte av Sør-Vest Englands usædvanlige blanding av byliv, landsbygd og kystlinje. Universitetet er gjennomgående rangert blant de ti beste universitetene i alle de fire britiske universitetsmålingene med 24 fagområder i deres respektive topp 10 i en eller flere av disse målingene.

Universitetet er stolte av høye nivåer på studenttilfredshet, utmerket gjennomføringsprosent og det høye antallet studenter som oppnår gode slutt karakterer (First Class, tilsvarende A, eller 2:1, tilsvarende B). Over 90 % av våre studenter er i arbeid eller tar videre studier innen 6 måneder etter fullført studium.

Nyttig fakta:

- Ca. 18.000 studenter fra over 140 forskjellige land
- Befolkning i Exeter City: ca. 120.000
- Beliggenhet: Sør-Vest England (Exeter – 2,5 timer med tog fra London)
- Skolepenger for 2014/15: Fra 15.000 pund, avhengig av studium
- Bredt utvalg av stipender er tilgjengelig både på universitets- og fagnivå www.exeter.ac.uk/studying/funding
- Opptakskrav for bachelorstudenter varierer fra 4 – 5 (gjennomsnitt) avhengig av valgt studium. På masternivå er gjennomsnittet vanligvis en B og bedre fra en Norsk bachelorgrad
- Vår unike "Flexible Combined Honours Programme" gir studenter mulighet til å studere et bredt spekter av spennende kombinasjoner www.exeter.ac.uk/fch
- Garantert bolig på ved campus for enslige førsteårsstudenter som søker innen søknadsfristen.

Noen av fagene:

- Business Management
- Biosciences
- Economics / Finance
- Engineering
- Medicine
- English / Drama
- Geography
- History
- Law
- Physics / Mathematics / Computer Science
- Politics / International Relations
- Psychology
- Sociology / Philosophy
- Sport and Health Sciences



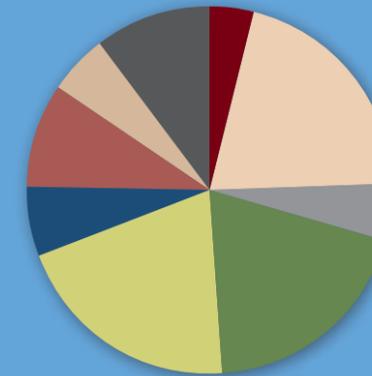
International Exeter

www.exeter.ac.uk/international

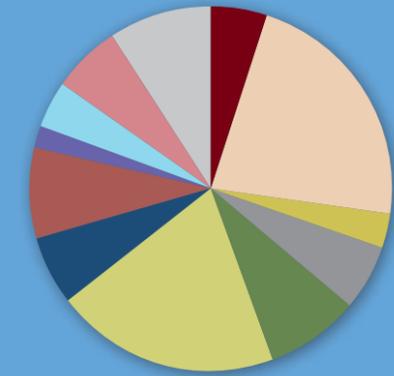
Advert for Norwegian publication 2014

EXHIBITIONS ATTENDED BY INTERNATIONAL OFFICE: 2011/12 – 2013/14

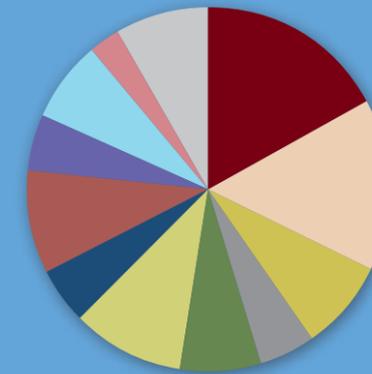
2011-12: 43 OVERSEAS RECRUITMENT EXHIBITIONS



2012-13: 55 OVERSEAS RECRUITMENT EXHIBITIONS



2013-14: 72 OVERSEAS RECRUITMENT EXHIBITIONS



- AFRICA
- CENTRAL ASIA
- EAST ASIA
- EUROPE
- GREATER CHINA
- INDIAN SUB-CONTINENT
- INDO-CHINA
- MIDDLE EAST
- NORTH AMERICA
- NORWAY
- SOUTH AMERICA
- SOUTH-EAST ASIA

Diversification and International Office Initiatives

In addition International Office staff have worked alongside colleagues in Colleges and the INTO-Exeter Centre on a variety of new technology-led recruitment initiatives. Such developments include virtual fairs and College e-campaigns – including web chats and webinars in science and business-related areas – along with substantial support for College CRM activities. A major development was a move towards targeted recruitment for the EU, focusing in the first instance on undergraduate opportunities through participation in initiatives such as the competitive ECIS tour of

European High Schools. Opportunities for postgraduate recruitment in Europe have also been identified and will be piloted for the coming year.

In Russia and Central Asia we have lobbied successfully to be included on the list of recognised institutions for the purpose of government scholarships, and have built a strong network of agents and local contacts. This has helped to minimise our exposure to political change in this volatile region, while continuing to reinforce existing recruitment activities, e.g. masters applications from Azerbaijan are up 108% on the same time the previous year.

Diversification and International Office initiatives

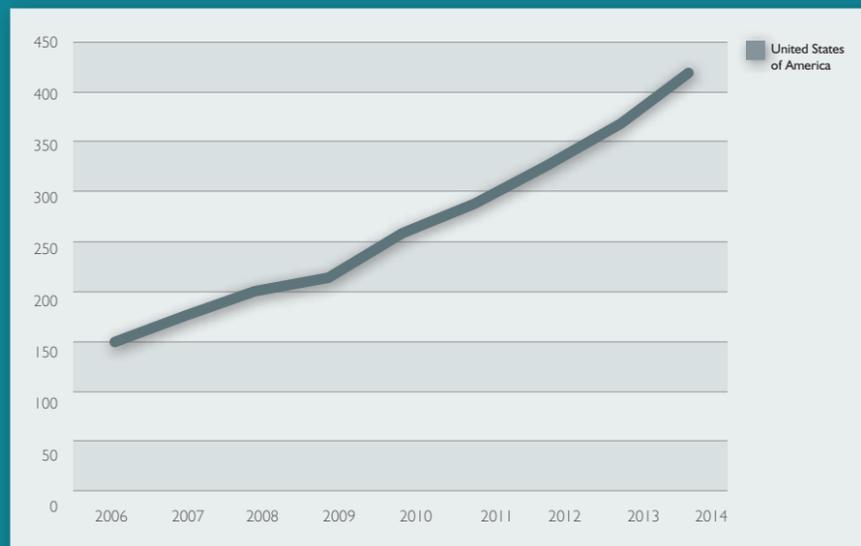
In Africa we have consolidated our agent network in Ghana and Nigeria, terminating unproductive relationships and sourcing new partners, and have made for the first time visits to Botswana and Kenya. Whilst we have recruited students from both markets in the past, these visits have leveraged better contacts and increased our visibility, notably in Botswana when our member of staff was interviewed by a leading TV channel.

In Latin America our efforts have focussed on increasing our profile with the assistance of local alumni, working in closer co-operation with local partner institutions and funding bodies, and exploring in more detail the relatively new market of Chile. Elsewhere our close partnerships with key high schools in the Asia region continue to bear fruit, with welcome increases in undergraduate applications from a number of markets. In a collaborative venture with INTO-Exeter and our local agent, we invited a group of five Indonesian Head teachers/School Counsellors to the Streatham Campus to familiarise themselves with the University, INTO-Exeter and the programmes of study available, in-country media coverage being assured through the presence throughout of a journalist from Kompas newspaper in Indonesia.

A particular focus for the past year has been to engage more closely with the North American market, a market characterised by an absence of large exhibitions and a lack of agent culture. A number of visits, by International Office staff and faculty, have been made as a result. Initiatives included attendance at a British Council tour of schools on the US Eastern seaboard, and participation by International Office and academic staff in a variety of events attended by High School counsellors, e.g. the North American high school / HE admissions professionals' conference NACAC in September 2013.

The International Office also participated in the British Council US 'virtual exhibition', and we have arranged a number of training webinars for counsellors from our preferred agent in that country. Finally we continue to receive weekly leads through our subscription to an online referral website targeted at High School students. Whilst US students are currently focussed in Humanities (English, Archaeology, Drama, Theology) and Social Science and International Studies SIS (primarily Politics and Arab and Islamic Studies) there is growing interest in the STEM disciplines too. As of writing, applications from the USA have increased 180% between 2006-2014.

DEGREE-LEVEL INTERNATIONAL FEE APPLICATIONS FROM USA: 2006-2014



Source: data as of 18 August 2014, year on year



Diversification and International Office initiatives

Finally, the International Office has increased the number of International Recruitment Awards on offer; from 19 (covering 12 countries) in 2012/13 to 22 (covering 14 countries) in 2013/14. These Awards, funded in partnership with Colleges, enable faculty

and professional service staff in Colleges to travel overseas to advise students of the opportunities available at Exeter, often in the company of International Office staff.

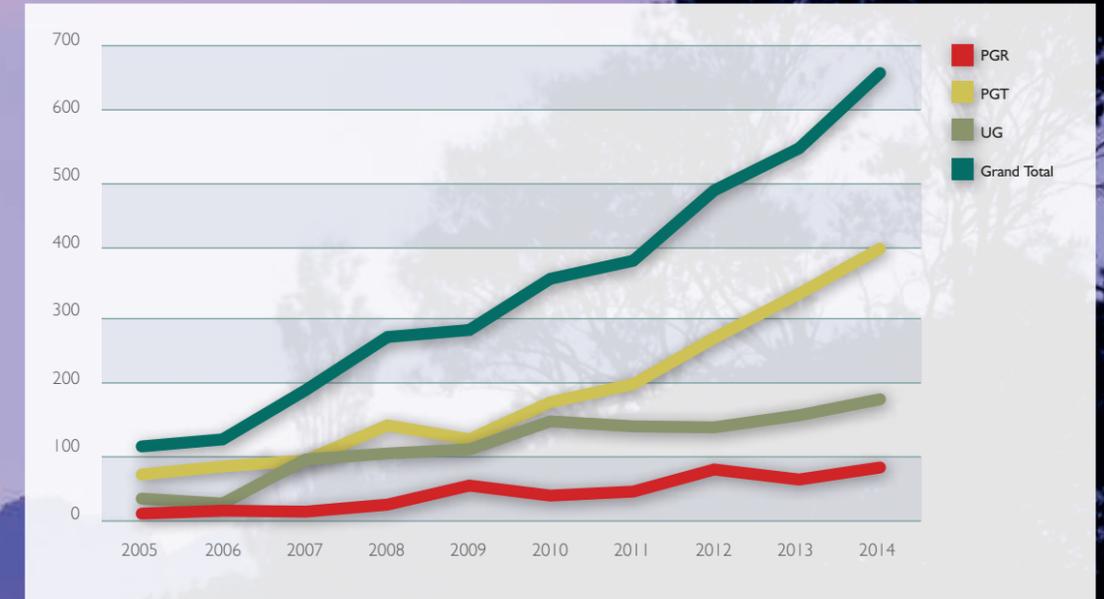
INTERNATIONAL RECRUITMENT AWARDS: 2013-14

Country	Faculty Member	College
Canada	Dr Sue Prince	SSIS
China	Professor Rob Merkin	SSIS
China	Dr Li Li	SSIS
Hong Kong	Dr Anke Karl	LES
Hong Kong	Mr Simon Tyson	EMPS
Hong Kong	Ms Aku Atubra	UEMS
India	Dr Sharon Strawbridge	EMPS
India	Professor Andrew Shaw	LES
India	Dr Mark Ramsdale	LES
India	Professor Robert Lee	SSIS
India	Professor Abhay Abyankar	BUS
India	Dr Gill Juleff	HUMS
Indonesia	Dr Lora Dimitrova	BUS
Malaysia / Singapore	Mr Jim Myton	UEMS
Norway	Dr Sarah Cooper	SSIS
Russia	Dr Richard Winsley	LES
Russia	Professor Carol Woodhams	BUS
Singapore / Malaysia	Dr Greta Bosch	SSIS
South Korea	Dr Stephen Greasley	SSIS
Thailand	Dr Angela Christidis	BUS
Turkey	Professor Christian Witting	SSIS
USA	Dr Sasha Dall	LES



Cornwall

INTERNATIONAL-FEE APPLICATIONS TO CORNWALL CAMPUSES: 2005 - 2014



Source: data as of 18 August 2014, year on year

The University's Penryn and Truro campuses offer a unique study and lifestyle environment, in the top ten nationally for student satisfaction, and yet firmly embedded in the ethos of a Russell Group university. The Penryn campus provides a smaller and more intimate student experience in a setting that is truly unique: with stunning beaches and countryside close by, on a campus shared with Falmouth University, international students appreciate not just the quality of life at Penryn, but a world-class education as well. The environment and sustainability permeate teaching and research at Penryn, as exemplified by the University's Environment and Sustainability Institute, bringing together leading academics in a supportive environment to address the problems of world environmental change.

The campus is also home to the world-famous Camborne School of Mines.

Building on these strengths, efforts to diversify further our population across campuses and subjects have continued with the development of the first international recruitment strategy for Cornwall, with recruitment to Penryn for the coming year expected to exceed targets and previous intakes. In the course of the year closer ties have also been developed with Falmouth University with whom we have agreed to collaborate in respect of joint agent promotion. Plans are also underway for a Cornwall focussed high school counsellors visit in Spring 2015.



A new approach to foundation providers

During the academic year the University reviewed and formalised the process by which International Foundation Programmes (delivered in the UK and overseas) were deemed acceptable for consideration for entrance onto degree programmes.

Working with colleagues in Academic Policy and Standards (APS), a review of existing providers was undertaken, with a view to ensuring that a robust and reliable system was in place, and which would command full confidence going forward.

With the success of the INTO-Exeter Joint Venture, the University has worked closely with its partner to build a bespoke programme tied to the specific needs and requirements of the University. In respect of other Foundation providers, it was timely to review applicant and entrant data for the last four years, to gain an insight into both the success rate of applications, and yield in terms of the conversion of offers to enrolments. (The review not only looked at instances of direct entry, but also candidates being considered for progression to the INTO-Exeter International Year One programme.)

As a result of the review, 26 Foundation Providers were informed that the University would no longer be considering their Foundation programmes for entry to the University's undergraduate programmes. Eleven Foundation Providers were asked to forward a copy of their current syllabi, so that the University could assure itself that any applicants admitted were of the necessary academic calibre, and of a level commensurate with candidates undertaking more well-established entry qualifications, e.g. A-Level and IB.

The International Office and APS also worked together to produce a revised process for future recognition of International Foundation Programmes for consideration for entrance to the University. A standard template has been produced by the International Office, which will assist in determining academic criteria for future admissions cycles.



INTO-Exeter joint venture

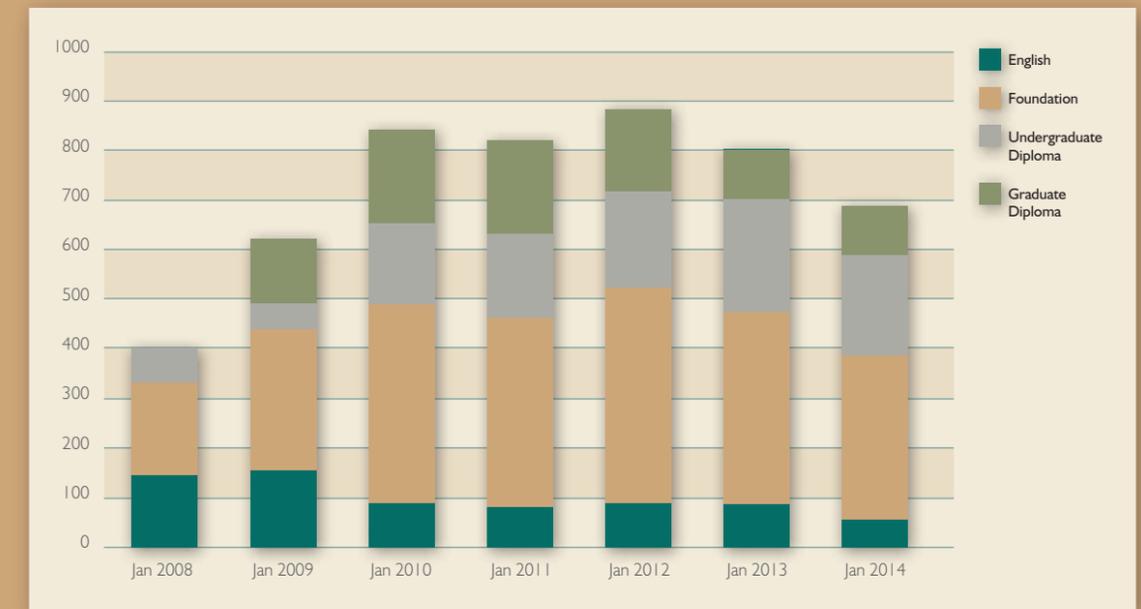
The year was marked by a strengthening of the operation of the Partnership with increased collaboration between the INTO Centre and the University in key areas of activity. The Joint Venture's commitment to increase diversity (by pathway and country) and enhance quality still further showed significant progress over the last year.

Admission to the Centre has become more competitive than ever, due to increases in admissions requirements. While this has resulted in a decrease in the overall number of students at the Centre, it is important to note that the 2013/14 cohort was the highest qualified in the Centre's history, with students spread across a wider range of pathways than ever before. Recruitment into Business pathways was reduced in line with an agreed strategy to provide a more balanced discipline mix within the INTO-Exeter Centre, and academic entry requirements were strengthened in line with the direct entry requirements of the University.

Such changes have made the achievement of recruitment targets challenging. Although there was an impressive growth of 69% in student numbers from January 2008 to January 2014, a decrease of 15% was seen between January 2013 and January 2014, continuing the downward trend of the previous year.



INTO-EXETER POPULATION: 2008-2014



In respect of diversification, considerable strides have been made that will position the Joint Venture extremely well for the future. Growth in STEM and Humanities and Social Science pathway students has been impressive during the life of the Joint Venture (as shown by the graph below), with both areas

demonstrating growth overall of more than 9% from January 2013 to January 2014. The recently introduced International Year One Programme in Engineering has contributed to this success: in only its second year of delivery intake increased from 18 students in 2012 to 24 in 2013 – a rise of 33%.

GROWTH IN NON-BUSINESS STUDENTS AT INTO-EXETER



INTO-Exeter joint venture

The Joint Venture's efforts to increase the national diversity of the INTO Centre remains a priority. At 37% of the cohort, China is still the largest source of students; yet no single nationality is felt to dominate as recruitment from other countries continues to rise. The second largest national group, Singapore, has increased by 55% since 2013, thus replacing Hong Kong, whose numbers fell by almost half in the same period. No fewer than 47 nationalities were represented in January 2014: with countries other than China maintaining an average of around 9.3 students per nationality, the diversity of recruitment remains stable, and with the arrival of a student from Nepal in January 2014, INTO-Exeter welcomed its 104th nationality to the Centre.

Looking to future intakes, marketing and recruitment activity during the year focused particularly on STEM programmes with a series of roadshows in Vietnam, Malaysia and Singapore to promote Engineering programmes and demonstrate the wider career benefits of this study route.

An initiative to increase the supply of academically strong students recruited directly from international schools has been supported by visits to prestigious schools in Thailand, Russia and South Africa. Finally, a video to promote the INTO Centre has been produced with contributions from College faculty, the International Office and a range of staff from INTO-Exeter.

The University takes seriously its obligations to international students once on our campuses, and that includes a generous measure of support in respect of in-session English, a service provided by our colleagues at the INTO Centre.

The programme – delivered free to international students studying at the undergraduate and postgraduate degree level at the University – combines workshops, one-to-one tutorial support and opportunities for guided independent learning in order to build confidence in academic literacy, and raise students' awareness of the academic expectations of degree level study. Many workshops, offered in conjunction with Colleges, are discipline-specific. In addition, English language classes are also delivered to the partners of international students, thus providing a welcome opportunity for social interaction as well as language development. Aiding the diversification of the student body, and in support of Exeter's outstanding reputation for student experience, undergraduates and students on exchange programmes are able to take In-session modules, enabling them to earn University credits while developing their competence in academic English.

INTO also delivers modules in the Teaching of English to Speakers of other Languages (TESOL) to University of Exeter undergraduates. As an extension of this activity, seven University of Exeter undergraduates from the College of Humanities completed the Trinity Certificate in TESOL: this professional teaching qualification will help their employability, whether for securing teaching posts or undergoing further training within the sector.



INTO-Exeter joint venture

A major review of Quality Assurance mechanisms was undertaken in the course of 2013/14, and a new model of academic governance introduced, with four College Boards of Studies meeting twice in the course of the year. Benefits included improved communications between INTO-Exeter and College staff, as well as increased engagement on the part of Colleges with the programmes of study. The establishment of an overarching 'INTO Academic Board' has strengthened further our Quality Assurance confidence, ensuring greater academic oversight by Colleges of INTO-Exeter programmes. In addition, the Centre completed the new Annual Student Experience Review process, which, as well as identifying aspects of good practice, has provided a clear focus for areas for development. During the course of 2014, INTO-Exeter also undertook a study to determine whether and to what extent the assessment of English on Foundation programmes might equate to the standards of English as measured in the IELTS test of English. The results demonstrated a strong correlation with similar standards as the IELTS test.

Looking ahead to 2014/15, the new International Year One in Psychology, developed with the College of Life and Environmental Sciences, offers an innovative programme in which the greater part of the academic content will be delivered to INTO-Exeter students alongside first-year undergraduates by Exeter faculty, with INTO-Exeter providing the teaching of English, study skills and academic support. The programme has already been promoted through a video put together by the College and INTO-Exeter, and made available online for recruiters and prospective students.

The INTO Centre has been working with the University's Education Quality and Enhancement service and Students' Guild to improve the engagement of its students with the wider University at large. Guild staff gave talks to INTO-Exeter students during Welcome Weeks in September and January, as well as helping to train Staff-Student Liaison Committee (SSLC)

representatives. As a result, INTO-Exeter student participation with the Guild more than tripled over the year. Whereas in 2012/13, 44 students were members of societies, student groups or democratic groups, in 2013/14 this number rose to 137.

There has also been increased representation from INTO-Exeter students within various University committees, helping for example to prepare for the University's International Sport Month and events organised by the International Society. INTO-Exeter students also became increasingly active within Global Chums, a buddy scheme which provides friendship and support to incoming students of all nationalities. For the first time, INTO-Exeter students were able to take part in the Grand Challenges Week, working with undergraduate students and staff from across the University to address a series of 21st century issues. The University's Student Engagement Officer launched a transition project as part of the Change Agents initiative to help support students as they progress from INTO-Exeter to their degrees in Colleges, and the Guild has drafted their INTO Vision for Education.

Finally, the University of Exeter International Liaison Team (International Office staff embedded in the INTO-Exeter Centre) has continued actively to support students in the Centre with their applications for Exeter degree programmes, and to promote the Exeter experience within the different Colleges. Activities organised included VIP treatment at College offer-holder visit days at Streatham and Penryn campuses; College engagement lunches at INTO, where students were able to meet University academic staff and INTO progressors on an informal basis; and bespoke College visits for students to have one-to-one meetings with a College lecturer.

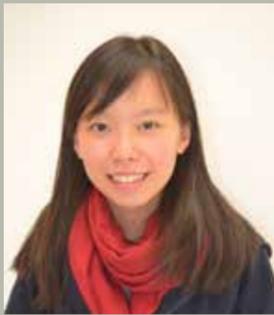
These activities have contributed to significant improvements in retention levels at the end of the academic year. As well as an increase from last year in the number of students meeting progression

requirements, for the third year running the proportion of INTO students choosing to progress to Exeter has risen, and is now standing at 89%. In addition, 81% of those students eligible to progress from the Foundation in Engineering chose to remain at Exeter (61% in 2013), while of those students taking the Diploma in Business, 97% of those eligible to progress to Exeter chose to remain with us, an increase of 12% on the previous year.

This is clear evidence that the vast majority of students who study at INTO-Exeter do so because they wish to progress to the University, recognising the quality of education and student experience that this Russell Group institution has to offer.



INTO-Exeter joint venture

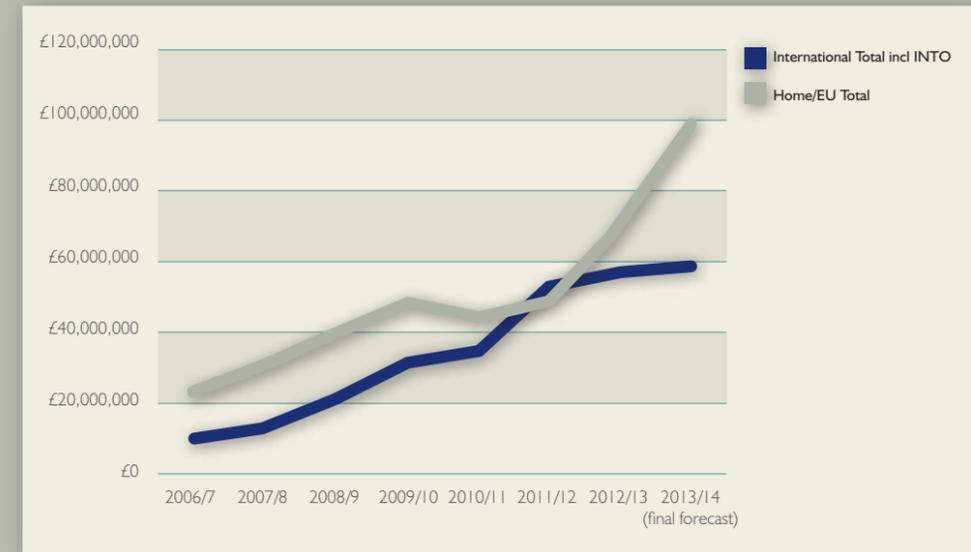


“I really wanted to stay in Exeter after I studied at INTO University of Exeter because the city is so good. It’s safe, everyone is friendly and it’s very peaceful. Safety is really important to me and so that’s why I knew I wanted to stay. I have had lots of opportunities to speak to some great professors in the field of Psychology. They are really smart and whatever they try to introduce in class and when they talk about different projects, they can organise everything very systematically. There are so many areas in Psychology like Clinical and Social Psychology so I’m trying to figure out which one I enjoy and which one I do well in.”

INTO International Foundation Programme in Biomedical, Life and Environmental Sciences.
Commenced BSc Psychology at Exeter in September 2013.

Flora from Hong Kong (Sik, LEE)

TUITION FEE INCOME: 2006-2014



Source: University data



UKVI compliance

In order to recruit international students the University is required to hold both a Tier 4 Sponsor License and Highly Trusted Sponsor (HTS) status, both of which are awarded by the Home Office.

To ensure that the University is fully compliant with visa guidance, the Immigration Compliance Unit was established in January 2013. As well as ensuring that the University's compliance processes run smoothly and effectively, the Unit is tasked with keeping up to date with changes in Home Office/UKVI guidance and developing appropriate institutional responses.

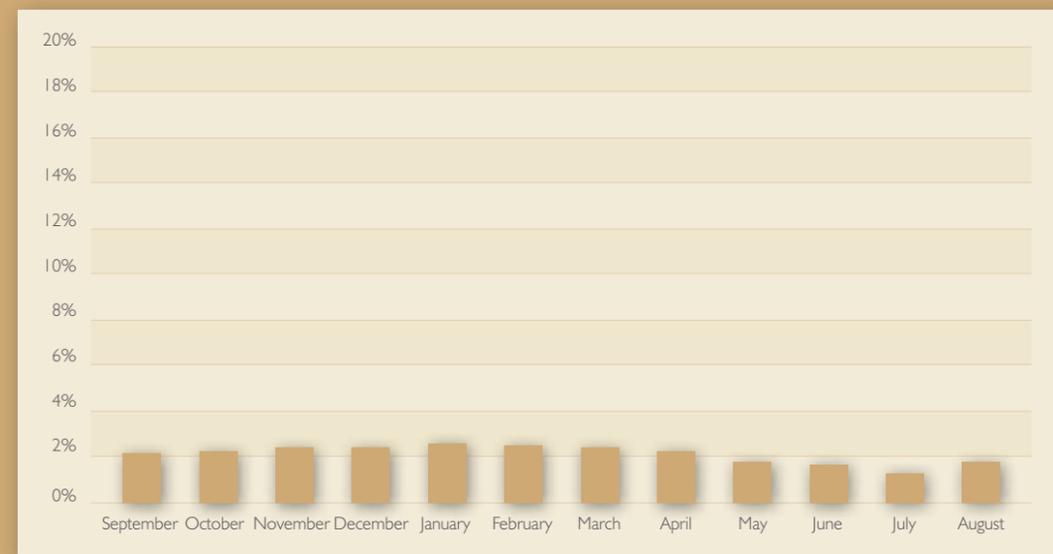
The University applies each year to the Home Office for a renewal of its HTS status. In assessing our application the Home Office measures our performance against a number of key indicators, one of which is our visa refusal rate, i.e. the number of applicants to Exeter for whom a Tier 4 visa application is declined. Government concerns over immigration meant that in 2013/14 it was ruled that an application for HTS status would be refused in cases where the visa refusal rate was 20% or more.

On 29 July 2014 it was announced by the Home Office that this rate would be reduced to 10% with effect from 1 November 2014. Exeter's average visa refusal rate is 2%.

One of the Home Office requirements that the sector has found most challenging is the requirement to monitor attendance of Tier 4 students. During 2013/14 Exeter introduced improvements to its monitoring systems which helped to ensure greater accuracy and consistency across the institution, with a consequent reduction in the considerable administrative burden for Colleges.

Another challenge for the sector is reacting quickly and effectively to changes in Home Office guidance, and communicating those changes clearly and speedily to staff and international students alike: the Home Office's investigation into fraud connected with ETS English Language qualifications, and the subsequent removal of such qualifications from the list of 'Secure English Language Tests', was a case in point. The University responded by sending regular communications to applicants on this topic during the year and continues to support them through the visa application process.

UNIVERSITY OF EXETER VISA REFUSAL RATE: 2013/14



Source: UKVI data University estimates



UNIVERSITY OF EXETER

where will a degree at Exeter take you?

Study Abroad...

EXPAND YOUR HORIZONS • EXPERIENCE NEW CULTURES • ENHANCE YOUR EMPLOYABILITY • FUNDING OPPORTUNITIES AVAILABLE

Did you know that most of Exeter's degree programmes offer an option to study abroad?

To find out more, come along and see us during Freshers' Week in the Forum on Friday 19 September or in the Great Hall at our Study Abroad fair on Wednesday 15 October.

www.exeter.ac.uk/international/abroad/

International Exeter

2014 Study Abroad advert

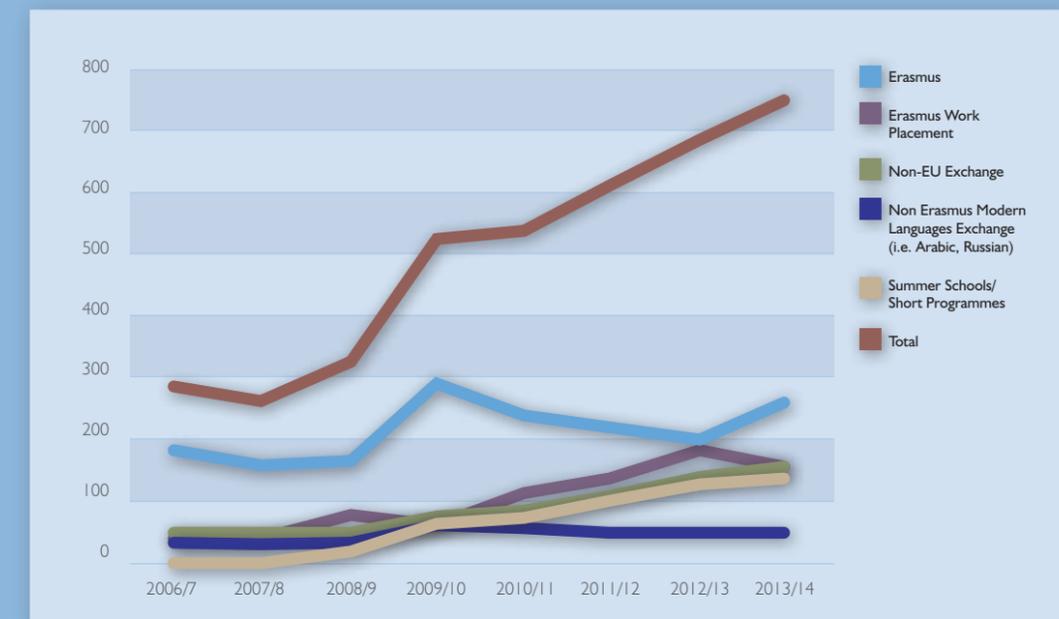
study abroad

The University of Exeter is committed to increasing the number of students participating in some form of study or work abroad experience.

During the year, Exeter was selected as the first UK university member of Generation Study Abroad, a five-year US government-supported initiative of the Institute of International Education (IIE) which aims to double the number of US students studying abroad by 2020. Our US partners the University of South Florida, the College of William & Mary, University of Kansas, University of New Mexico, and Montana State University are also partners.

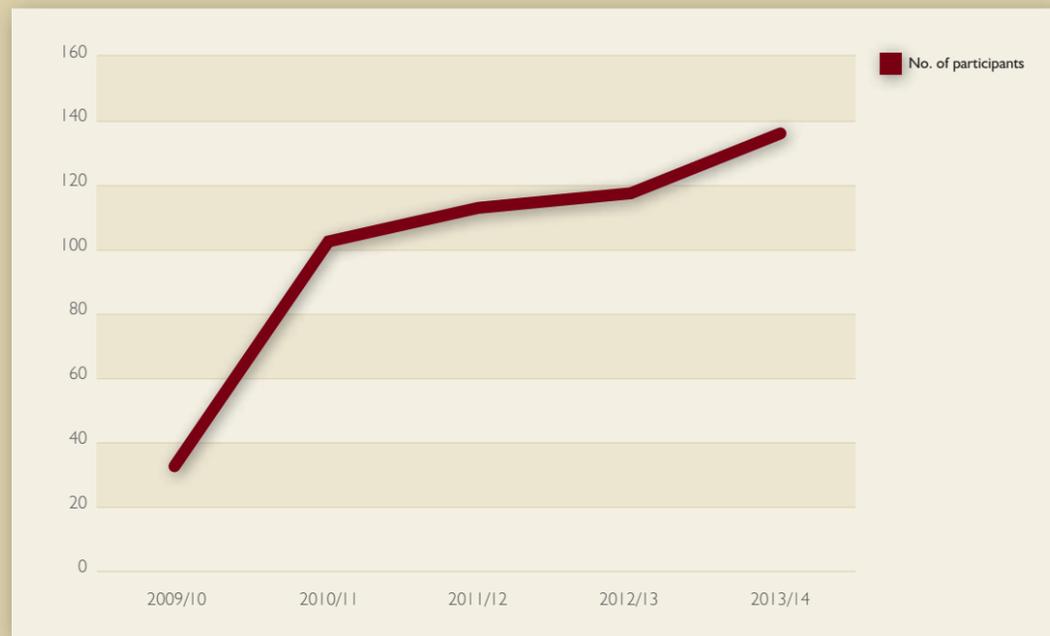
The number of Exeter students studying abroad increased from 683 in 2012/13 to 748 in 2013/14, a rise of 9.5%. Within the total, uptake of different types of study abroad shows considerable variance; e.g. demand for Erasmus study grew more than 30%, from 198 to 259, Erasmus work showed a 13% decrease, while international exchange grew 18% from 128 to 151. Since 2010, the number of University students participating in a study abroad experience has risen by 38%, evidence that demand for an experience that both enriches and enhances employment prospects remains strong.

UNIVERSITY OF EXETER STUDENTS ENGAGED IN STUDY ABROAD: 2006/07-2013/14



study abroad

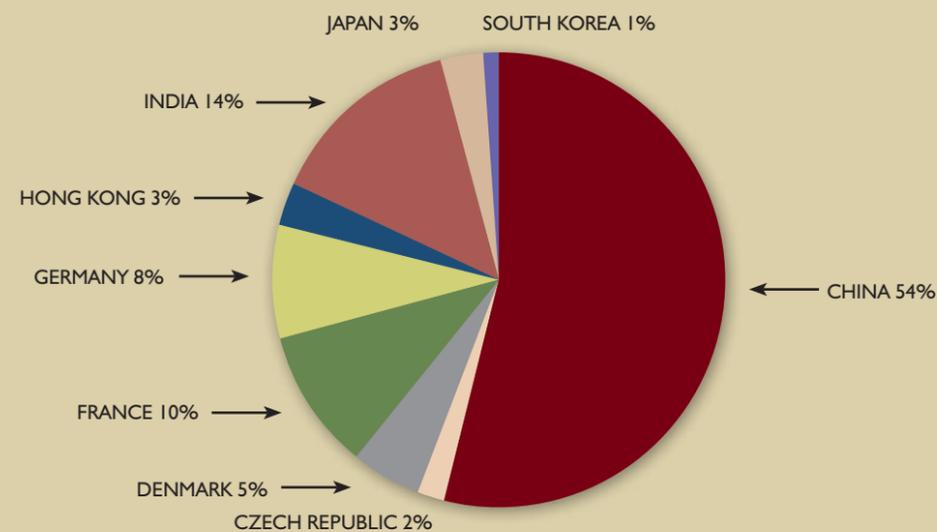
OUTBOUND SUMMER SCHOOL PARTICIPATION: 2010-2014



We were also pleased to see an increased diversity in student destinations for approved summer schools and short programmes, aided by International Exeter scholarships. In 2012/13, students went to nine countries, with the largest share (54%) going to China.

In 2013/14, students went to 13 different countries: China was still the most popular destination, accounting for 45% of the total, but Germany and India hosted large numbers at 15% and 12% respectively.

COUNTRY OF DESTINATION: SUMMER SCHOOLS, 2013



UNIVERSITY OF EXETER

where will a degree at Exeter take you?

Study and Work Abroad Fair

EXPAND YOUR HORIZONS • EXPERIENCE NEW CULTURES • ENHANCE YOUR EMPLOYABILITY • FUNDING OPPORTUNITIES AVAILABLE

The Compass, Penryn Campus
Thursday 16 October, 11am – 2pm

www.exeter.ac.uk/careers/global
www.exeter.ac.uk/international/abroad/

CAREER ZONE

FALMOUTH UNIVERSITY

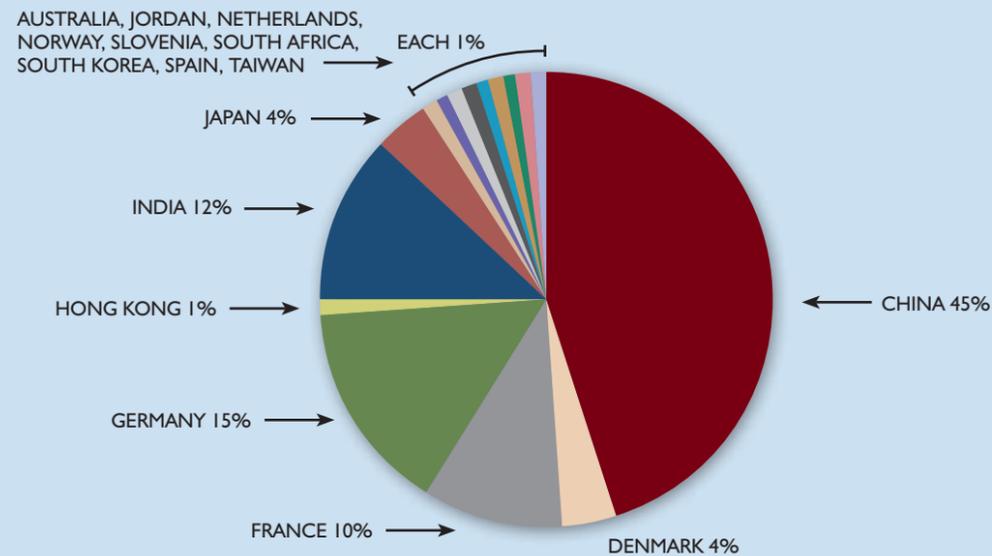
International Exeter

2014/INT038

2014 Study Abroad poster

study abroad

COUNTRY OF DESTINATION: SUMMER SCHOOLS, 2014

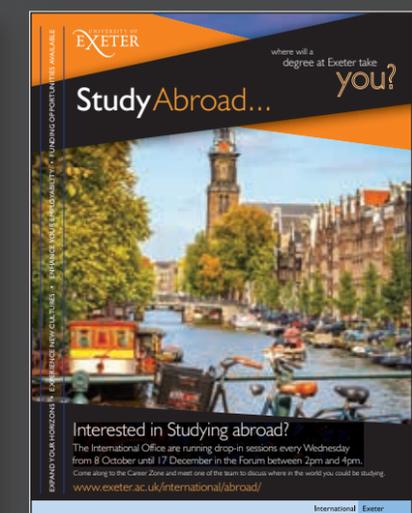
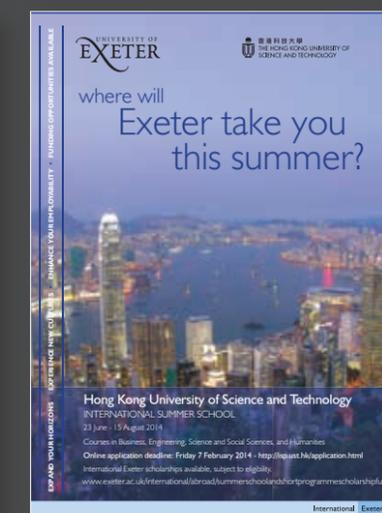
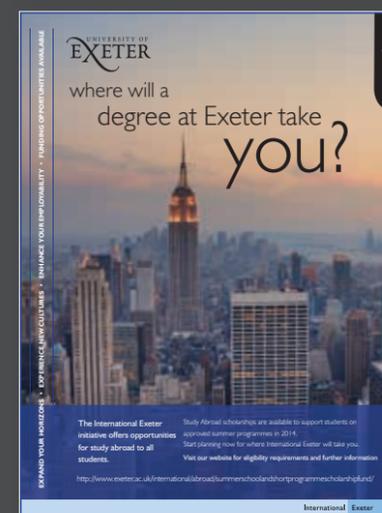
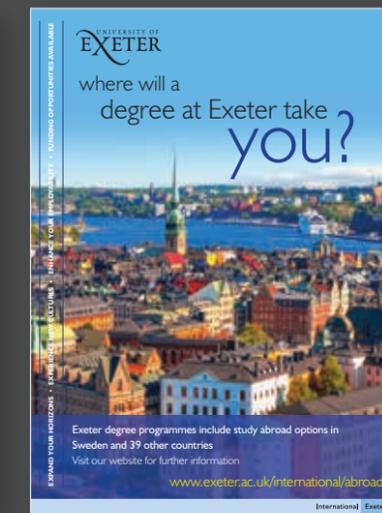
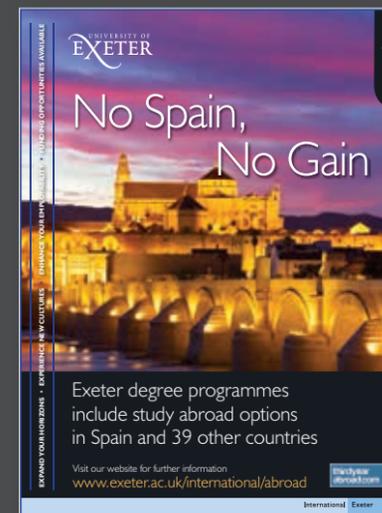
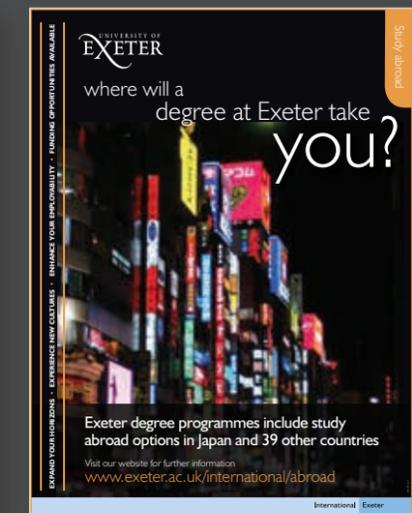
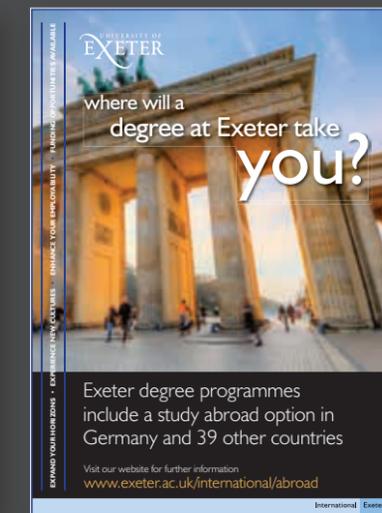
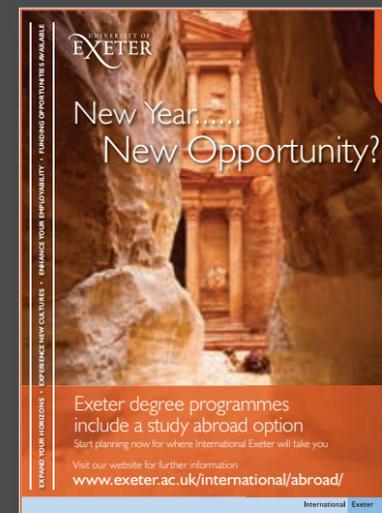


In January 2014, we were delighted to welcome back to our main campus Professor Lu Zhongshe (Vice Dean of Tsinghua's Department of Foreign Languages). Prof Lu gave a presentation about the 2014 Tsinghua University English Summer Camp to 80 interested students. This is one of our most prestigious and competitive summer opportunities, and Exeter is fortunate enough to be able to send the largest participating cohort to Tsinghua. In 2014, a cohort of 25 students spent three weeks teaching English to their Chinese student counterparts. The selection procedure becomes increasingly competitive as this opportunity becomes ever more popular.

Promotion of outbound study abroad opportunities is a year-round activity. For current students, we run a campaign of advertisements in the student newspaper Exposé, use the plasma screens in teaching buildings, put key opportunities in Student News in Brief, and maintain a continuously updated Summer School website. The Outbound Student team offers a Study

Abroad presence in the Forum during Freshers' and Opportunities Week. Potential students have the opportunity to find out about Study Abroad from the team at our May and September Open Days, and we work closely with International Office colleagues in the Student Recruitment team to promote Study Abroad to prospective students throughout the year. A Study Abroad table in the Forum at Offer Holder Visit Days provided a very popular opportunity for sixth-formers and their parents and advisers to start discussions about study abroad at Exeter.

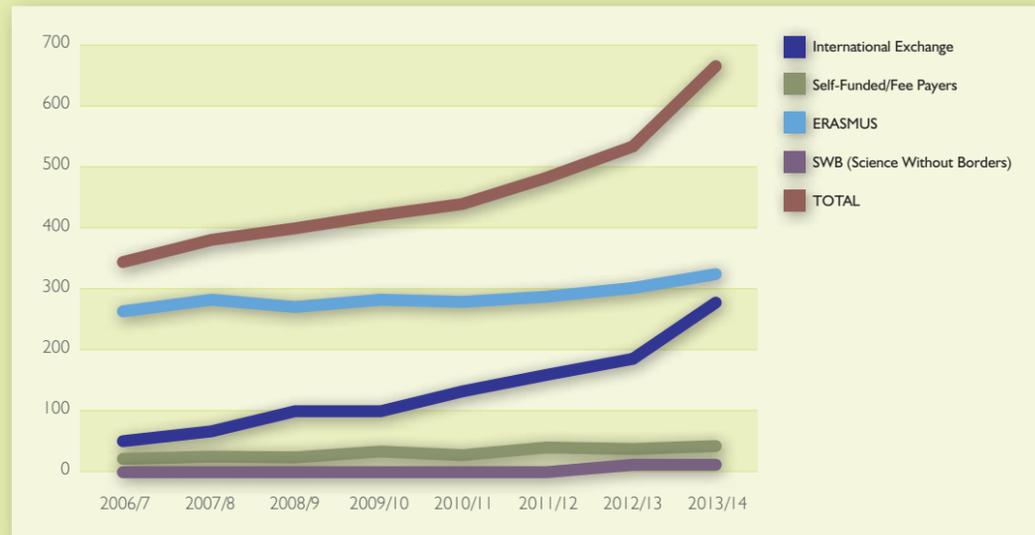
Exeter's inbound Study Abroad headcount also continues to increase. We welcomed a total of 666 Erasmus, international exchange and fee-paying study abroad students in 2013/14, an increase of 25% on the previous year's total of 533. This year inbound students from universities in 34 countries came to enjoy the 'Exeter Experience' on our campuses, thus adding to the international diversity of student life.



Study Abroad Exposé adverts 2013-2014

study abroad

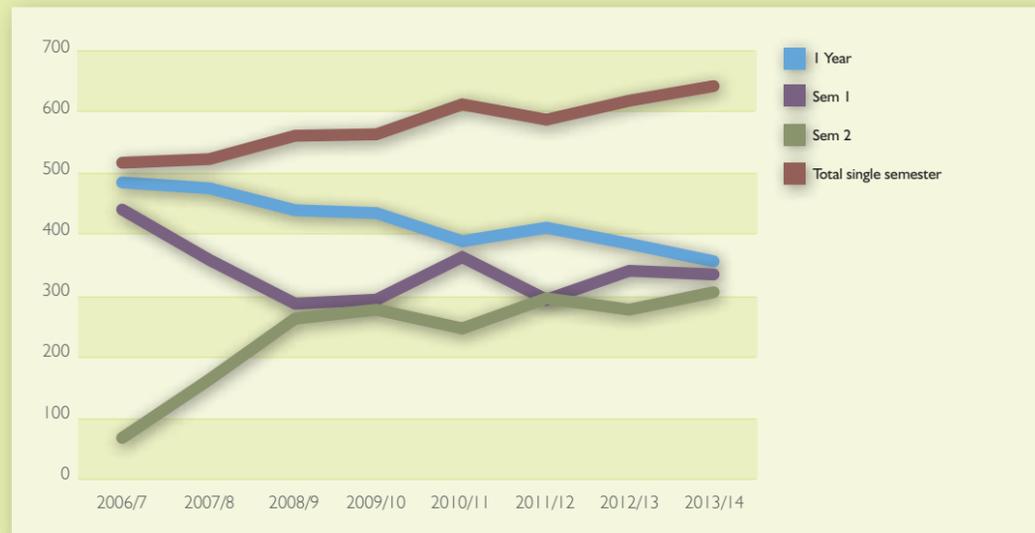
INBOUND APPLICANT HEADCOUNT: 2006/07-2013/14



Some of this increased headcount is generated by the growing and significant preference of inbound international exchange students for a single semester rather than a full year – in 2013-14, 80% of our students opted for single semester study.

The full-year study option has seen a steady decline for all of our Erasmus, International Exchange and Study Abroad students since 2006; the development of a Study Abroad Strategy in 2014/15 will be addressing this issue, and how the University will be best placed to respond to changing trends.

ERASMUS, INTERNATIONAL EXCHANGE AND STUDY ABROAD COMBINED STUDY PERIOD TRENDS BY % TOTAL: 2006/07-2013/14





study abroad

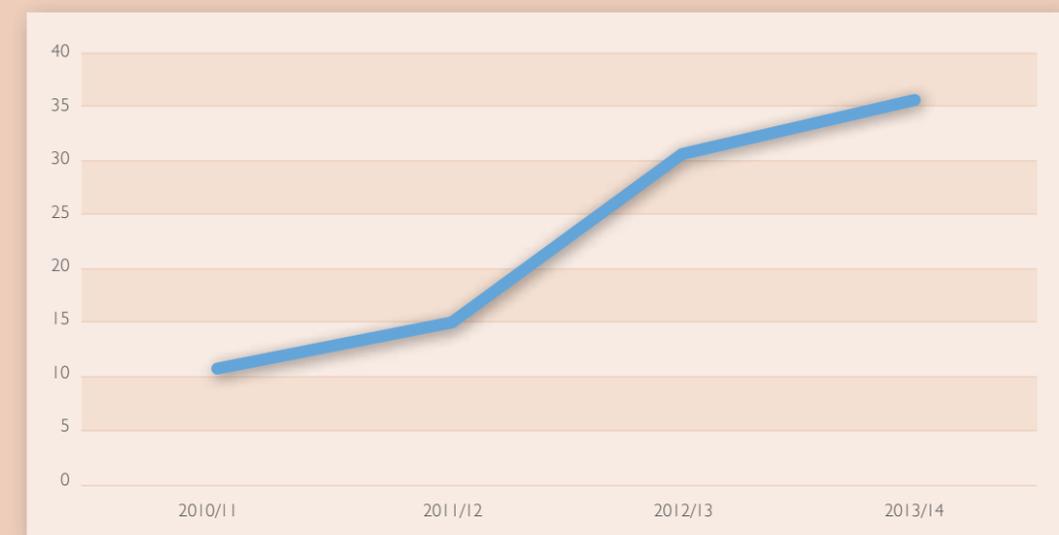
Our efforts to encourage exchange students to study at Exeter are a collaborative approach involving Colleges and other parts of the Professional Services. Working closely with the Marketing and Communications team, we have created new publicity material to encourage partner universities' students to consider studying at Exeter. We were particularly pleased to feature twins from the University of Auckland studying at Exeter, whose parents studied at Auckland and Exeter themselves. During the year we launched a collaborative project with the Development and Alumni Relations Office (DARO) to contact previous study abroad and exchange students to invite them to join our alumni family. Anecdotally, we know that this will be very welcome, and it will bring a whole new community of US alumni, in particular, into our global alumni network.

Our Study Abroad philosophy is not simply concerned with volume; the quality of our study abroad partnerships has driven our approach over the last year. We review continuously our portfolio of partner institutions to ensure that they reflect Exeter's international profile. We were delighted to be able to finalise an Erasmus exchange agreement with ETH Zürich (THE 2013/14 ranking = 14), as well as expanding our Erasmus exchange agreements with prestigious European Universities such as Ludwig-Maximilians-Universität München

(THE 2013/14 ranking = 55), Uppsala University (THE 2013/14 ranking = 111), and Radboud Universiteit (THE 2013/14 ranking = 131) to include a broader range of subject areas for Outbound Exeter students to attend. Prestigious new international student exchange agreements include the University of Texas at Austin (THE 2013/14 ranking = 27), initially for Drama, and the George Washington University in Washington DC (THE 2013/14 ranking = 194), initially for Biosciences.

Exeter students are increasingly keen on study in Asia, and in 2013/14 we were pleased to send our first cohort of two Humanities students to each of our three key partners in China, the Universities of Peking and Tsinghua University in Beijing, and Fudan University in Shanghai. Discussions are now underway with these prestigious partners about sending students from Exeter's new Modern Languages' Chinese option for their third year, evidence that our partnership engagement with this prestigious institutions extends to more than joint research and faculty mobility. Increased demand among Exeter students for Study Abroad opportunities in China is likely to emerge with the development of a BA Chinese programme. It is anticipated that the first students on this programme to spend a full year in China will be abroad in 2015-16.

UNIVERSITY OF EXETER STUDENT MOBILITY TO PARTNER UNIVERSITIES IN MAINLAND CHINA (PEKING UNIVERSITY; TSINGHUA UNIVERSITY; FUDAN UNIVERSITY)



study abroad

Working with colleagues in the College of Social Sciences and International Studies (SSIS) and Legal Services, we have developed a template agreement to be used where Exeter students receive language teaching from a non-university partner, and have now signed a formal agreement with the Qasid Arabic Institute, a prestigious language school in Jordan, where we will send our Year Two Arabic students in 2014/15. A partnership approach to Arabic language teaching is already bearing fruit; the Director of the Qasid Arabic Institute visited Exeter in June 2014 to meet students and staff from our Institute of Arab & Islamic Studies, and the Outbound Student team of the International Office.

During 2013/14, we welcomed visitors from partners in the US (Emory & Henry College, Rice University, Colorado State University, Villanova University, Augustana College, UT at Austin, San Jose State University, Towson University, The College of New Jersey); France (École

de Management Grenoble, École de Management de Normandie, Université Paris-Sud); Germany (Hochschule Reutlingen, Universität Mannheim); the Netherlands (Radboud University Nijmegen); Italy (Università degli Studi di Trieste); Australia (University of Tasmania); Japan (Doshisha Women's College of Liberal Arts); South Korea (Ewha Woman's University); and Jordan (Qasid Arabic Language Institute).

As part of our review of partner universities, we have reviewed carefully the full extent of our partnership links, and as a result, terminated 35 Erasmus agreements (out of a total of over 200) which were not productive in terms of generating Exeter student mobility. During the year we submitted successfully our application for Erasmus+ Charter status to the Education, Audiovisual and Culture Executive Agency of the European Commission.

In 2013/14, we received 42 fee-paying Study Abroad students from 13 institutions in four countries, the majority of whom were in the College of Humanities. Since 1975/76 the Department of English has hosted a group of Kenyon College students for a year of study abroad, with 21 Kenyon English majors on campus in 2013/14, and a number of US institutions have recently expressed interest in developing a similar programme. With colleagues in English, we also hosted visits from Dartmouth College, Villanova University, Iowa State University and John Carroll University, and continue to work closely with English to take these forward as appropriate.

Finally, responding to student feedback, we redesigned our pre-departure event for 2014. Replacing previous years' separate briefings, the International Office and Employability and Graduate Development (EGD) worked together to provide, in May 2014, a comprehensive Pre-Departure Conference for students on outbound study and work placements. This event was designed to be a 'one stop shop' for outbound students to ask questions and gather information, bringing together

colleagues from across the University including Study Abroad Coordinators, EGD and Wellbeing, speakers from the Students' Guild and returning students. The event was very well-attended, with a full house for the opening plenary session in the 400-seater Alumni Auditorium, and student feedback was extremely positive.

Again working with EGD and other University services, we will host a re-entry event "Unpacking Your Year Abroad" in early October 2014. As well as helping students to settle back into life at the University of Exeter, this event is designed to help returning students capitalise upon their year abroad experiences in order to ensure that they enhance their future employability prospects.

A key development for 2014/15 will be the production of a new Study Abroad Strategy for the University. Changes in demand on the part of our students, with shorter periods of time abroad becoming increasingly popular, will need to be considered, as will working with colleagues in EGD and the Guild of Students to consider alternative study abroad options, including voluntary work overseas.



our exchange to the University of Exeter:

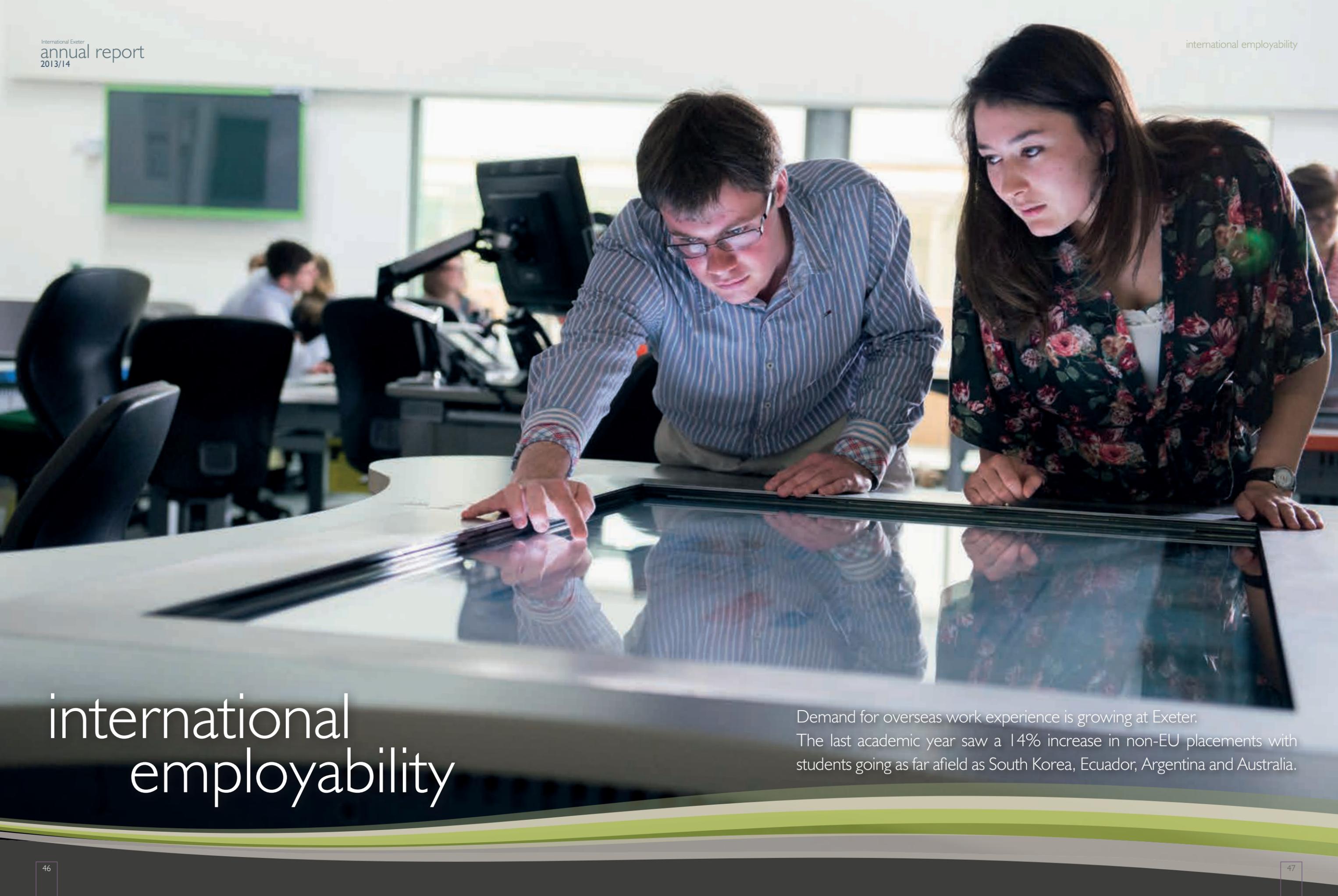
“ When we started at the University of Auckland, we discovered that we could go to the University of Exeter on an overseas exchange. This was the University that our mother attended many years ago, and we were immediately hooked! When we arrived at Exeter we immediately settled in. As well as our studies, we joined several societies including the Out-of-Doors Society, or ‘OODs’. Here we got to see a large amount of the South West of England, with an outing every Saturday. When we weren’t on a walk with the OODs, we went on other adventures; going to the Eden Project in Cornwall, visiting

Cardiff and we even travelled to Paris for the weekend to see an international rugby match between France and New Zealand. We also went to London to visit the Harry Potter Studios and celebrate New Year’s Eve. As well as having a new adventure every weekend, we made lifelong friends.

Our exchange to the University of Exeter has given us so many experiences, amazing friends and memories that will stay with us for the rest of our lives. ”

Louise and Zoe Davidson
University of Auckland, New Zealand





international employability

Demand for overseas work experience is growing at Exeter. The last academic year saw a 14% increase in non-EU placements with students going as far afield as South Korea, Ecuador, Argentina and Australia.

international employability

The Global Employability team in the Employability and Graduate Development (EGD) division worked with Colleges to enable credit bearing placements in these countries.

In 2013/14 the Global Employability team received two separate allocations of Global A2I funding. The first round was specifically for Widening Participation (WP) students, and was allocated to 41 Erasmus students on this basis. For Summer 2014, the criteria changed and 28 awards were made on an application basis to students undertaking an international, non-EU work placement or internship. (As students who are working in the EU predominantly receive Erasmus grants it was felt that support should be given to those students not in receipt of grants or stipends.) Figure 1 shows a reduction in the amount of grants dispersed due to the revised eligibility criteria, but with grants of up to £1,000 per student the scheme helped with flights to South America, Africa and Australia. This financial aid directly enabled students to undertake an international work experience which previously might have been unaffordable.

The International Virtual Careers Fair (IVCF) saw 1,525 unique views by students (Figure 2), a 37% increase on the previous year, and a total of 56 companies exhibited, equating to an increase of 40% (Figure 3). Top companies for 2013/14 included Deloitte (China), HSBC (Hong Kong), Warner Bros (Ireland) and Abercrombie and Fitch (USA). The IVCF is an online fair where students can search and view all international internships, placements and graduate jobs by sector and by country. The facility is available online for a period of fourteen days at the crucial time when students are looking for their year work abroad placements. Many of the Chinese jobs were secured by our Senior Business Development Managers in Shanghai and Beijing.

The Global Employability Team continues to work closely with our colleagues in China. Opportunities are advertised on a dedicated section of the Global Employability website and statistics are reported back to China quarterly. This enables the Senior Business Development Managers to have up to date information to share with prospective employers and raises awareness of the Exeter brand.

The Global Employability 1:1 sessions continued for 2013/14. To date the team has had 307 individual interactions with students to discuss international job applications, Erasmus paperwork and how to find placements. The Global Employability Team had nine hours dedicated each week for bookable appointments in the Career Zone term leading up to Easter. Students who were not on campus or studying at our Cornwall campuses were able to make an appointment by phone or email.

In addition, the Global Employability Consultant conducted College specific briefings on working abroad for the College of Humanities, the Business School and Flexible Combined Honours students. This resulted in tailored, module and College specific advice being available with presentations being recorded and available for students to view via the online learning site ELE.

The Global Employability team has also been active at our Penryn campus in Cornwall, liaising with staff and students from Biosciences to support students undertaking placements in France and Cyprus. The Global Employability Consultant also ran a 'drop in' session at Cornwall for international internships as well as offering a session on Erasmus work abroad; trends which will continue for 2014/2015.

There have been challenges; a new Global Employability Consultant came to post after a turbulent three month period as the incumbent moved to a new role, the implementation of the Erasmus + programme in May 2014 continues to create ripples and the implementation of £9,000 fees for home/EU students had a negative effect on our work abroad numbers. However a collaborative working relationship with the International Office has meant a united front and systematic dissemination of information to staff and students.

FIGURE 1 – TOTAL STUDENTS SUPPORTED: 2013/14

FIGURE 3 – TOTAL NUMBER OF EXHIBITORS

FIGURE 2 – TOTAL NUMBER OF UNIQUE VIEWS



Looking forward to 2014/15, Santander Travel grants will support students undertaking placements/ internships in South and Latin America, and the Global A2I grant will be similar to the current year but with additional support for Widening Participation students.

To meet demand, and to promote the benefits of an international experience, the Global Employability team and the International Office Study Abroad team are working on a series of collaborative events for 2014/15. These include a combined Work and Study Abroad Fairs, pre-departure briefings, 'drop in' sessions and working together at University events such as Open Day and Freshers' Week. The intention is to also run the majority of these events at both the Exeter and Cornwall campuses.

In addition, there will be a focus on assisting international (non Home/EU) students with careers in their home country through dedicated websites and tailored careers advice and country specific information.

Finally, a joint initiative between the Development and Alumni Relations Office, the Study Abroad team in the International Office and the Global Employability team sees the piloting of the Study Abroad Country Host scheme matching up outbound students with Alumni in the destination country. For the pilot the focus is on France, China and Hong Kong. Diversification, collaboration and a focus on working internationally, not just for Erasmus, will be the theme for 2014/15.

international summer school

A central element of Exeter's Internationalisation Strategy, the International Summer School (ISS) was established in 2009 as 'an effective means of reinforcing our links with partners by introducing students and accompanying faculty to what life is really like at a leading British university.'

The ISS is also a means by which the University can raise its profile among overseas institutions as summer schools are an increasingly popular opportunity for students to study abroad. In addition, the ISS is a profitable enterprise for the University and generates over £225,000 of additional income at a time of the year when the campus is underutilised.

In 2014, the ISS offered 8 academic pathways (the same number as 2013 but a different portfolio) involving staff from each College. The programme attracted 257 applications and 131 enrolments and was the second largest programme to date.

The ISS also hosted a Fulbright Summer Institute for the second year running, which consisted of an extra week of academic and experiential learning prior to the core ISS programme and explored the themes of leadership, sustainability and the environment.

The Fulbright Commission received 180 additional applications from US students for the 4 places available. Direct marketing to the remainder resulted in 16 applications and 8 enrolments for the 3 week ISS programme.



Graduating class of the 2014 International Summer School

international summer school 2014



Gala Dinner July 2014

international summer school

The ISS has continued to both reinforce our links with partners and help establish new agreements. 17 university partners sent groups of students to this year's programme including the University of Southern Florida (17 students), Fudan University (6 students), Peking University (3 students), University of Alberta (3 students), East China

Normal University (3 students) and Tsinghua University (2 students). In 2014 we also received our first student from the University of Calcutta, where we are developing links ahead of a Presidential-level visit in 2014/15.

2014 INTERNATIONAL SUMMER SCHOOL: APPLICATIONS AND ENROLMENTS

Pathway	Applications	Enrolments
Britain and the Making of the Modern World	23	18
English Law and the Era of Globalisation	29	15
Global Climate Change: Environment, Technology and Society	51	20
Global Enterprise	35	15
International Relations: Conflict, Security and Peace	53	25
King Arthur: Investigating the Myth and Legend	13	11
Preventative Medicine: Exercise and the Environment	31	17
Shakespeare and His World	22	10
Total	257	131

The ISS has again been successful in creating further opportunities for Exeter students overseas. Following the establishment of a partnership with the Chinese University of Hong Kong (CUHK) in the area of Clinical Psychology, 3 of their students enrolled in the ISS for the first time. In return the CUHK has offered to waive the tuition fees for Exeter students who wish to study at their Summer School. Ewha Womans University in South Korea also sent 4 students to the ISS for the first time and subsequently invited Exeter students to attend their summer school programme. This is an increasingly important aspect of the ISS as the University is committed to obtaining Study Abroad places for all Exeter undergraduates who wish to participate.

The ISS continues to attract the brightest students from around the world with 25% of this year's cohort having a current GPA equivalent to a 1st class degree. Ten of the world's Top-50 universities (according to the QS rankings) were represented on this year's programme. The ISS is also becoming more diverse, with students from 20 nationalities enrolled on the programme, with an increasing percentage coming from outside of China.

In addition to students from partner institutions the ISS has received an increasing number of students from around the world who apply independently and who have selected Exeter's programme as their preferred summer school in what is an increasingly crowded market.



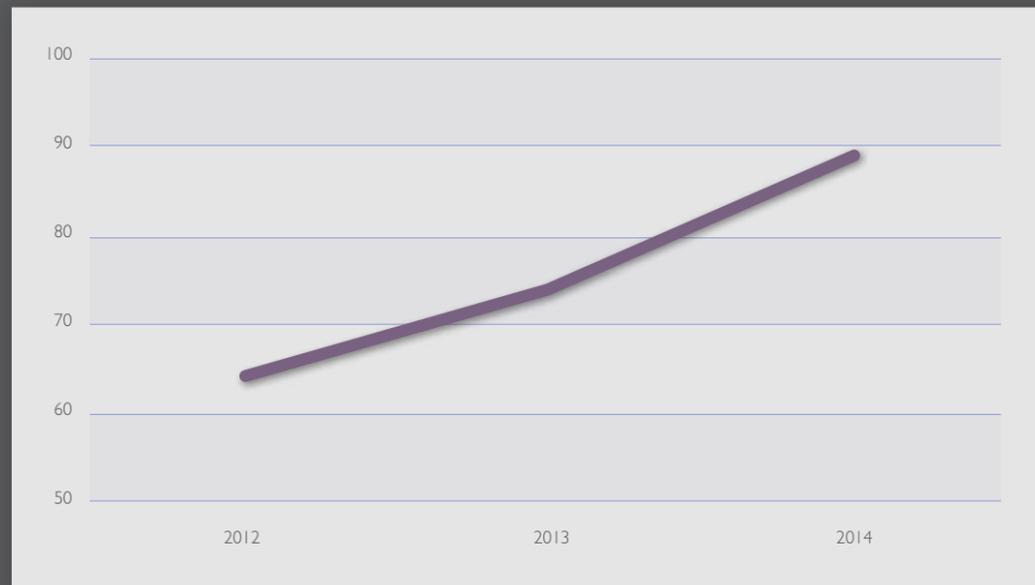
2014 International Summer School Student Handbook

international summer school

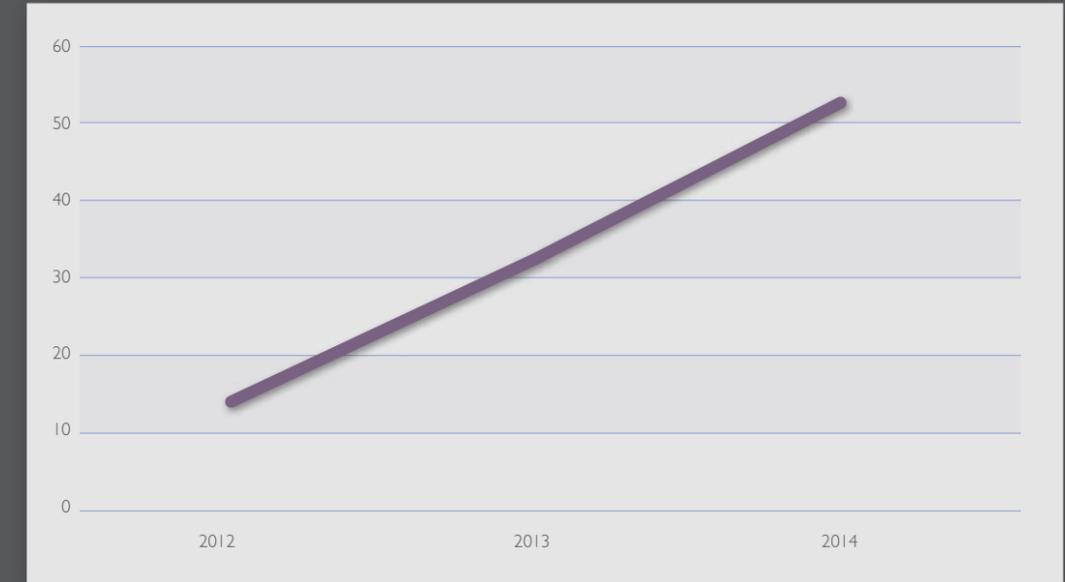
The ISS operates in an increasingly competitive market with students able to choose from 224 summer programmes in the UK (up from 174 in 2012) and including programmes offered by 19 out of the 24 Russell Group members. We therefore continue to make improvements to the programme and the 2014 ISS was no exception. After reviewing the evaluations in 2013 a number of developments were implemented to ensure that the programme continues to meet student

expectations. These were to increase the number of contact hours; introduce a piece of formative assessment and feedback before the summative assessment; and redesign and re-accredit the programme to 15 Exeter credits/7.5 ECTS. The academic programme for 2014 received improved feedback with 93% of students rating the academic programme as either very good or good compared to 71% in 2013.

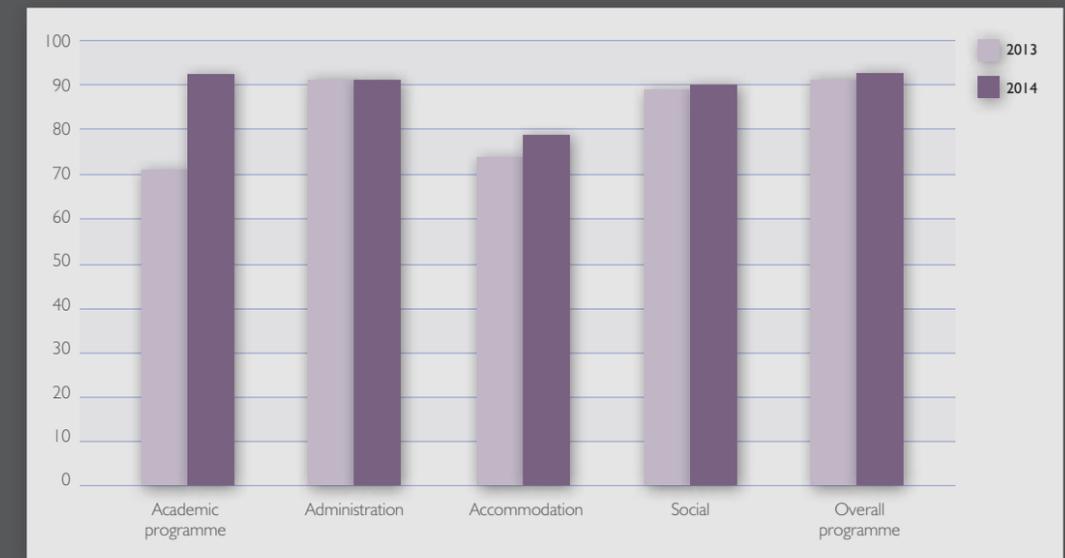
PERCENTAGE OF ENROLMENTS FROM OUTSIDE PRC



PERCENTAGE OF INDEPENDENT ENROLMENTS



PERCENTAGE OF STUDENTS RATING THE ISS AS 'VERY GOOD' OR 'GOOD'

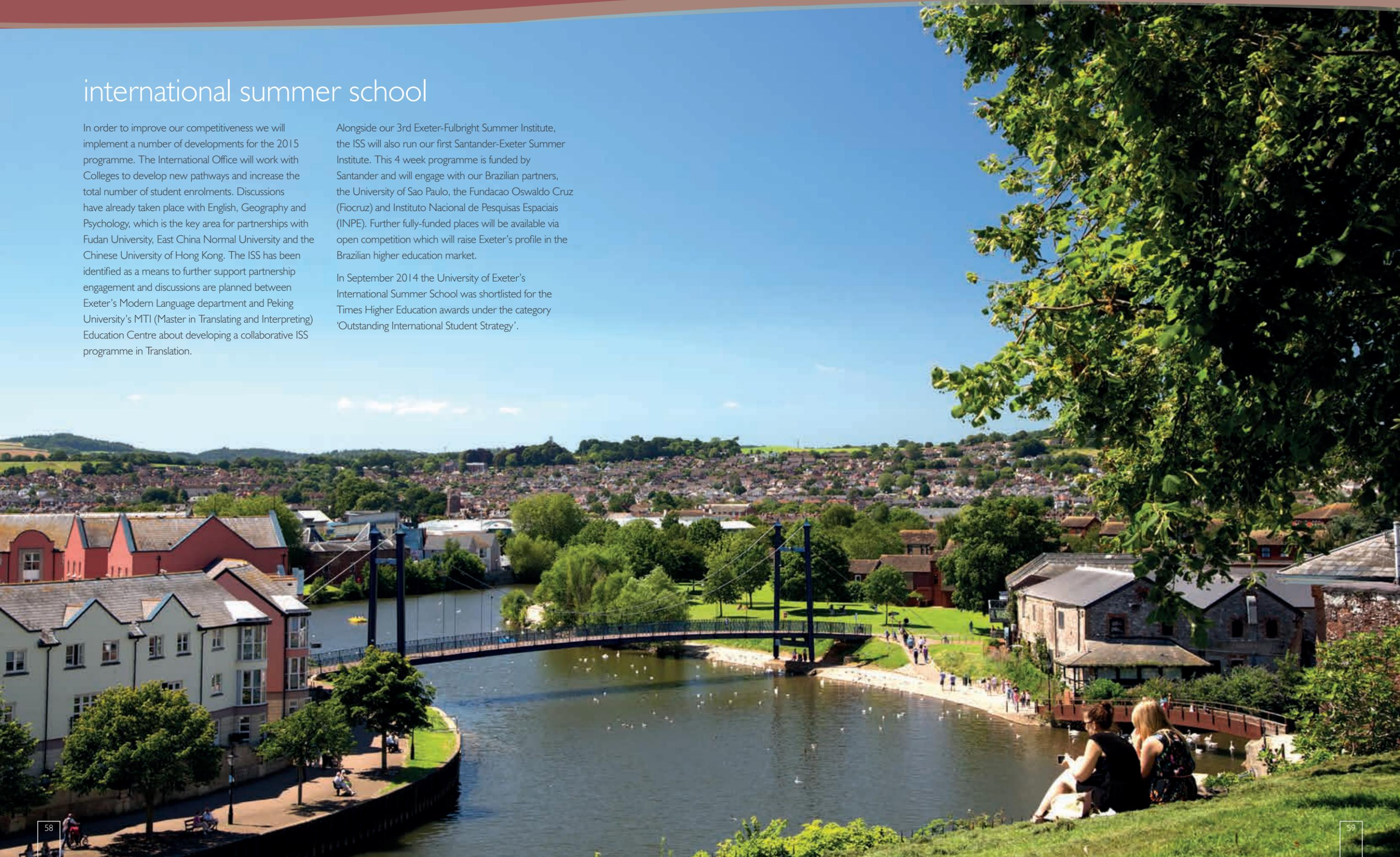


international summer school

In order to improve our competitiveness we will implement a number of developments for the 2015 programme. The International Office will work with Colleges to develop new pathways and increase the total number of student enrolments. Discussions have already taken place with English, Geography and Psychology, which is the key area for partnerships with Fudan University, East China Normal University and the Chinese University of Hong Kong. The ISS has been identified as a means to further support partnership engagement and discussions are planned between Exeter's Modern Language department and Peking University's MTI (Master in Translating and Interpreting) Education Centre about developing a collaborative ISS programme in Translation.

Alongside our 3rd Exeter-Fulbright Summer Institute, the ISS will also run our first Santander-Exeter Summer Institute. This 4 week programme is funded by Santander and will engage with our Brazilian partners, the University of Sao Paulo, the Fundacao Oswaldo Cruz (Fiocruz) and Instituto Nacional de Pesquisas Espaciais (INPE). Further fully-funded places will be available via open competition which will raise Exeter's profile in the Brazilian higher education market.

In September 2014 the University of Exeter's International Summer School was shortlisted for the Times Higher Education awards under the category 'Outstanding International Student Strategy'.



partnership engagement

During the academic year 2013/14 we awarded 59 Outward Mobility Academic Fellowships for staff to engage in partnership work on behalf of their College (Humanities 40; Social Sciences and International Studies 6; Life and Environmental Sciences 6; Engineering, Mathematics and Physical Sciences 5; Business School 2.)

Professor Chen Jining, President of Tsinghua University hosts Professor Sir Steve Smith, Beijing, November 2013

partnership engagement

OUTWARD MOBILITY ACADEMIC FELLOWSHIPS 2013/14

COUNTRY	FACULTY MEMBER	COLLEGE	INSTITUTION(S) VISITED
Australia	Dr Francesco Goglia	HUMS	University of Melbourne
Australia	Professor Christos Kotsogiannis	BUS	University of New South Wales
Brazil	Professor Bruce Bradley	HUMS	University of Sao Paulo
Brazil	Professor Jose Iriarte	HUMS	University of Sao Paulo / INPE
Canada	Professor Fabrizio Nevola	HUMS	University of Toronto
Canada	Professor Eugene Mullan	LES	University of British Columbia
China	Dr Li Li	SSIS	Tsinghua University
China	Professor Slobodan Djordjevic	EMPS	Tsinghua University
China	Dr Robert Fisher	HUMS	Peking University
China	Professor James Mark	HUMS	Peking University
China	Professor Simon Barton	HUMS	Peking University
China	Professor Kate Fisher	HUMS	Peking University
China	Professor Henry French	HUMS	Peking University
China	Professor Mark Overton	HUMS	Peking University
China	Dr Natasha Lushetich	HUMS	Fudan University / Shanghai Theatre Academy
China	Professor Nick Kaye	HUMS	Peking University / Fudan University
China	Professor Emma Cayley	HUMS	Peking University / Fudan University
China	Professor Jane Spencer	HUMS	Peking University / Fudan University
China	Professor Geyong Min	EMPS	Central South University / University of Electronic Science and Technology of China / Wuhan University / Fujian Normal University
China	Professor Huw Williams	LES	Tsinghua University
China	Professor Nick Kaye	HUMS	Fudan University / Peking University
China	Dr Vike Plock	HUMS	Fudan University / Peking University
China	Dr Henry Power	HUMS	Fudan University / Peking University
China	Dr Laura Salisbury	HUMS	Fudan University / Peking University
China	Professor Jane Spencer	HUMS	Fudan University / Peking University
China	Dr Corinna Wagner	HUMS	Fudan University / Peking University
China	Professor Emma Cayley	HUMS	Fudan University / Peking University

COUNTRY	FACULTY MEMBER	COLLEGE	INSTITUTION(S) VISITED
China	Dr Muireann Maguire	HUMS	Fudan University / Peking University
China	Professor Chloe Paver	HUMS	Fudan University / Peking University
China	Professor Adam Watt	HUMS	Fudan University / Peking University
China	Dr Yue Zhuang	HUMS	Fudan University / Peking University
China	Professor Ulrike Zitzlsperger	HUMS	Fudan University / Peking University
China	Ms Catherine Dawson	HUMS	Fudan University / Peking University
China / Australia	Dr David Thackeray	HUMS	Peking University / Melbourne University / Sydney University
China / Hong Kong	Professor Huw Williams	LES	East China Normal University / Hong Kong University
Hong Kong	Dr Jovisa Zunic	EMPS	Hong Kong University of Science & Technology
Hong Kong / China	Dr Yiming Ying	EMPS	City University Hong Kong / Nanjing University / Zhejiang Normal University
India	Dr Andrew Rudd	HUMS	Jadavpur University
India	Professor Regenia Gagnier	HUMS	University of Delhi
India	Professor Andrew Thorpe	HUMS	University of Calcutta
Japan	Professor Eugene Mullan	LES	University of Tokyo
Japan	Professor Ed Watkins	LES	University of Tokyo
South Africa	Dr Christopher Bryan	EMPS	University of Cape Town
USA	Dr William Gallois	SSIS	Brown University
USA	Professor Oliver James	SSIS	University of Kentucky / Rutgers University
USA	Dr Paul Williams	HUMS	University of South Florida
USA	Dr Nicola Whyte	HUMS	University of South Florida
USA	Dr Victoria Basham	SSIS	University of Virginia / University of South Florida / College of William & Mary
USA	Dr Nicola Thomas	LES	University of North Carolina
USA	Professor Simon Barton	HUMS	University of South Florida
USA	Professor Oliver Creighton	HUMS	University of South Florida
USA	Professor Sarah Hamilton	HUMS	University of South Florida
USA	Dr Ramon Cobo-Reyes	BUS	University of California, Santa Barbara
USA	Dr Sara Chiarini	HUMS	Brown University
USA	Dr Karen McAuliffe	SSIS	Columbia University / American University / Brooklyn Law School
USA	Professor Philip Schwyzer	HUMS	University of California
USA	Dr Naomi Howell	HUMS	University of California
USA	Professor Bruce Bradley	HUMS	University of South Florida
USA	Dr Li Li	SSIS	Portland State University

partnership engagement

VISITING INTERNATIONAL ACADEMIC FELLOWS – 2013/14

COUNTRY	VISITING ACADEMIC	COLLEGE PARTNER	INSTITUTION
Australia	Professor Gary Magee	BUS	Monash University
Australia	Professor Sisira Jayasuriya	BUS	Monash University
China	Dr Yingsi Xu	SSIS	Shanghai Theatre Academy
China	Professor Tang Ya	LES	University of Sichuan and Juizhaiqou National Park
China	Mr Du Jie	LES	University of Sichuan and Juizhaiqou National Park
China	Dr Qing Feng	HUMS	Tsinghua University
China	Professors Zhu Jian Xin	HUMS	Fudan University
China	Professor Tan Zheng	HUMS	Fudan University
China	Professor Zhang Qiong	HUMS	Fudan University
China	Professor Wang Jihui	HUMS	Peking University
Germany	Dr Lori Borgal	LES	University Hospital of Cologne
USA	Professor McKay Solhberg	LES	University of Oregon
USA	Professor John Lennon	HUMS	University of South Florida
USA	Professor Philip Levy	HUMS	University of South Florida
USA	Professor Tom Pluckhahn	HUMS	University of South Florida
USA	Professor Sergey Gavrilets	LES	University of Tennessee
USA	Professor Peter Travis	HUMS	Dartmouth College
USA	Professor George Edmondson	HUMS	Dartmouth College
USA	Professor Ivy Schweitzer	HUMS	Dartmouth College
USA	Professor Stephen Kidd	HUMS	Brown University



Professor Yang Yuliang, President of Fudan University, and Professor Sir Steve Smith, MoU Signing Ceremony, Shanghai, November 2013

Vice-Chancellor's international engagement

As the University's international engagement grows, so the role of Vice-Chancellor Professor Sir Steve Smith takes on greater international significance.

2013/14 witnessed the Vice-Chancellor travelling to twelve cities in seven countries. In September 2013 the Vice-Chancellor joined a ministerial delegation to South Africa, led by the Foreign Secretary, the Rt. Hon William Hague, which included the universities minister Rt. Hon David Willetts. The delegation was there for the tenth UK-South Africa bilateral forum, and focussed particularly on youth empowerment and employment.

Sir Steve also met the Vice-Chancellors of leading South African universities and the Deputy Minister for Higher Education and Training Mr Mduzuzi Manana, in addition to visiting the Cape Academy Secondary School.

At the end of September, Chancellor Baroness Benjamin and the Vice-Chancellor led a senior delegation of Exeter staff to the United Arab Emirates. The primary objective of the trip was to award an honorary degree to one of Exeter's most distinguished academic staff, Professor Tim Niblock, Emeritus Professor of Middle Eastern Politics. The ceremony was hosted by alumnus His Highness Dr Sheikh Sultan bin Mohamed Al Qasimi, in Sharjah, and was attended by senior officials from across the Gulf region and received media attention in Gulf News.

In October the Vice-Chancellor visited Japan to hold meetings with the University of Tokyo, the highest ranked university in Asia, and to deliver a number of high-profile speeches on the importance of international collaboration and university governance. At the University of Tokyo, in a meeting with Professor Junichi Hamada, President of the University of Tokyo, the Vice-Chancellor discussed extending opportunities for joint research and exchanges for staff and students, prior to opening proceedings at the inaugural University of Tokyo/University of Exeter research symposium.

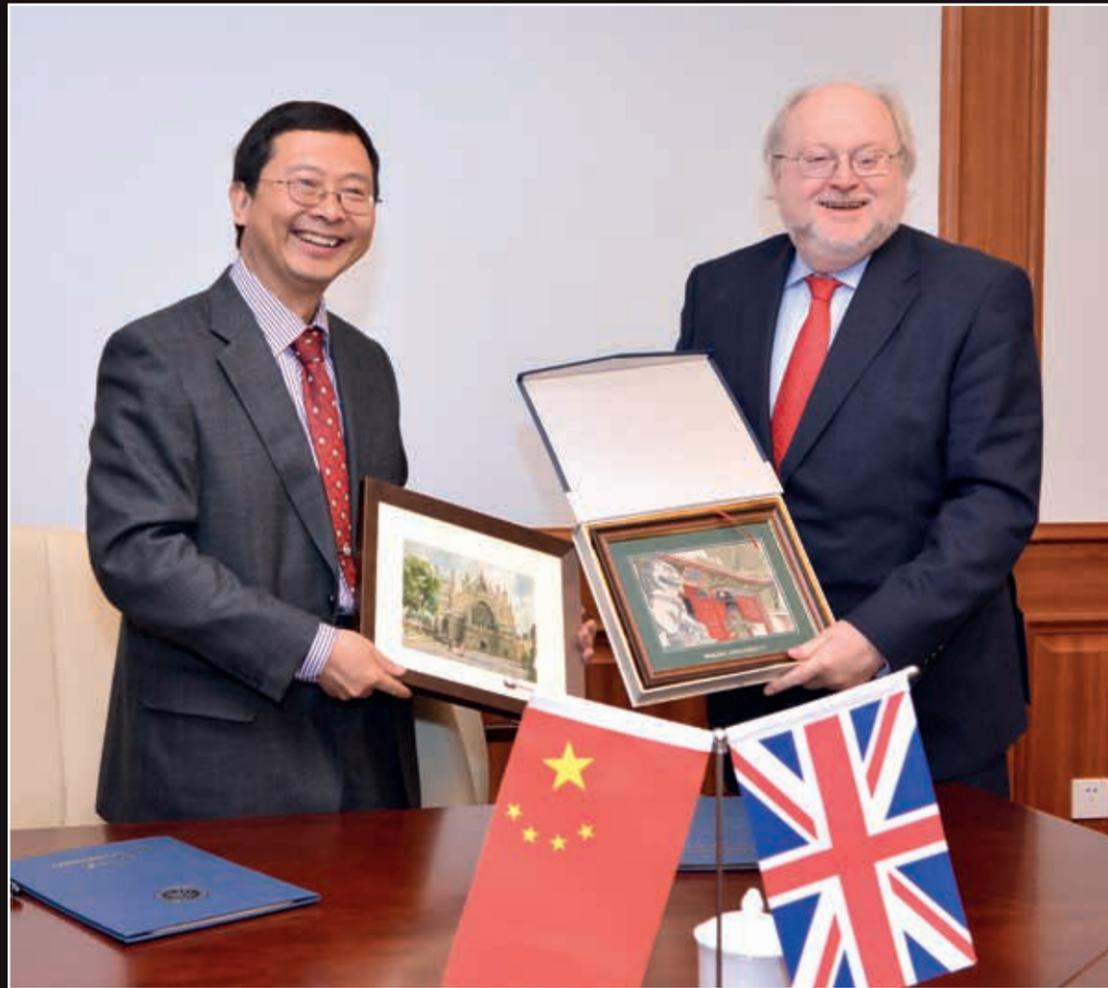
The symposium, attended by over 350 delegates, focussed on the work of Professor Ed Watkins of the Mood Disorders Centre at Exeter who has been working with faculty at the University of Tokyo, and Japanese IT software company OceanBridge, to adapt and distribute a Japanese version of his internet-based MindReSolve treatment for depression. During the trip the Vice-Chancellor addressed the Science and Technology in Society Forum held in Kyoto.

The Vice-Chancellor also delivered a keynote speech at the UK-Japan Higher Education Symposium in Tokyo, organised by the British Council Japan, on the theme of Public Engagement and Research Impact. In addition, he gave an address to the Japanese Association of University Management on the strategies employed by Exeter that has seen it become both a UK Top-10 and a World Top-200 institution. The success of these events has led to an invitation to return to Tokyo in December 2014 to continue discussions with some of the elite Japanese universities on these topics.

In November 2013 the Vice-Chancellor led a delegation to China to consolidate the University's links with three of that country's leading universities. Sir Steve and Professor Chen Jining, President of Tsinghua University, met to discuss extending opportunities for joint research and exchanges for staff and students, and Sir Steve delivered the 146th 'Global Vision' lecture on "The 21st Century University: your future in the knowledge economy".



Professor Junichi Hamada, President of the University of Tokyo, hosts Professor Sir Steve Smith, Provost Professor Janice Kay and Mr Jeff Streeter, Director of the British Council Japan, ahead of the joint research symposium, October 2013



Professor Gao Song, Vice President and Provost, Peking University and Professor Sir Steve Smith sign on MOU, Beijing, November 2013.

At Peking University, the Vice-Chancellor met with Professor Gao Song, Vice-President and Provost. A pan-university MoU – supporting research collaboration, student exchange and joint seminar/conferences – was signed by the two parties. China Radio International conducted an exclusive interview with the Vice-Chancellor during his visit to Beijing, which was broadcast on the programme 'People in the Know' in video and audio versions.

In Shanghai, President Yang of Fudan University discussed with Sir Steve his view of international collaboration and how the growing Exeter-Fudan relationship is of great benefit to both institutions. The Vice-Chancellor fielded questions from seven different media outlets, including China Radio International and the Shanghai Morning Post. Deans of the College of Humanities and of the Business School also joined the delegation, which saw them sign Cooperation and Student Exchange Agreements with their counterparts at Peking and Tsinghua respectively. Exeter also hosted two large alumni events in Beijing and Shanghai which attracted 300 graduates.

The Vice-Chancellor also visited Hong Kong where he hosted a dinner hosted by the Business School for senior alumni. He also attended a meeting of the Hong Kong Alumni Group, held meetings with a number of philanthropic individuals and organisations and visited the Chinese University of Hong Kong (CUHK). During a meeting with Professor Joseph Sung, Vice-Chancellor and President of CUHK, Sir Steve discussed the extensive collaboration that is taking place between the two universities in Clinical Psychology and opportunities for students to attend the Exeter International Summer School.

In May 2014 the Vice-Chancellor travelled to the USA. In Miami, where he spoke at the British Council's Going Global conference with Dr Judy Genshaft, President of the University of South Florida (USF). The Presidents discussed collaboration in a session entitled 'Presidents in Conversation: dividends and dilemmas of a transatlantic partnership'.

Their conversation offered the audience insights into their leadership styles and strategic approaches while highlighting the substantial benefits accrued, and challenges faced, in the evolution of the partnership between the Exeter and USF. They were joined on stage by two current students, one British and one American, who have taken part in Study Abroad programmes at USF and Exeter. Sir Steve also attended high-level meetings with ministerial officials from India, Bangladesh and Sri Lanka on behalf of the UK's HE sector.

Following Miami, the Vice-Chancellor travelled to New York for alumni and development activity. The University has applied for 501(c)3 status to enable US residents and charities to give to Exeter in a more tax efficient manner. This will necessitate the creation of a US board for the 'University of Exeter US Foundation', and Sir Steve took the opportunity to meet with supporter and potential board members in New York. He and the supporters delegation also hosted an alumni gathering at the Langham Hotel in Manhattan which attracted 50 alumni from a range of disciplines and graduating classes.

The University of Exeter's first official visit to Brazil took place at the end of July 2014, with the Vice-Chancellor leading a University delegation to the country to consolidate links with three leading research institutions: the University of São Paulo (USP), the Oswald Cruz Foundation (Fiocruz) and the National Institute of Space Research (INPE).



Professor Paulo Gadelha, President of the Oswald Cruz Foundation (Fiocruz), and Professor Sir Steve Smith, Rio de Janeiro, July 2014



Professor Sir Steve Smith and Professor Leonel Perondi, Director of the National Institute of Space Research (INPE), São Jose dos Campos, July 2014

The University of São Paulo/University of Exeter Archaeology Research Symposium, held on 25 July, showcased two successful collaborations in the field of Archaeology. Professor Jose Iriarte (University of Exeter) and Dr Rafael Corteletti (USP) presented on their research project into 'Jê Landscapes of Southern Brazil', funded by FAPESP-AHRC, which investigates the changing human-environment relationships in SE Brazil during the last two millennia. Dr Astolfo Araujo (USP) and Professor Bruce Bradley (Exeter) discussed their project investigating when, and from where, people arrived in eastern South America at the end of the Pleistocene era (specifically during and immediately after the Last Glacial Maximum, between 22,000 and 13,000 years ago).

In Rio de Janeiro, the Vice-Chancellor visited Fiocruz where he met with President Paulo Gadelha and signed a Memorandum of Understanding, formalising plans for future collaborative work. Fiocruz is the most prominent institution of science and technology in health in Latin America and Exeter's links with the institute date back to the 1990s, with a British Council-funded project led by Professor Trevor Bailey. Following a visit to Exeter by a team of Fiocruz researchers in April 2014, plans have been made to expand collaborative links with research groups from the University of Exeter Medical School, the College of Engineering, Mathematics and Physical Sciences and the College of Life and Environmental Sciences.

Sir Steve also travelled to the city of São Jose dos Campos to visit INPE. Links with INPE include a project led by Professor Jose Iriarte entitled 'PAST: Pre-Columbian Amazon Scale Transformations, a comparative study of pre-Columbian land uses in four different regions of Amazonia' by applying, for the first time, an innovative

interdisciplinary approach that integrates archaeology, ethnohistory, archaeobotany, paleoecology, soil science, botany, landscape ecology and remote sensing. Professor Trevor Bailey also has strong links with INPE, which ties into his work with Fiocruz, on Territory-based Health Surveillance Systems such as developing early warning systems for Dengue Fever.

INPE is also a central partner in the 'PULSE project: Impacts of Climate Extremes on Ecosystem and Human Health in Brazil', which is led by Exeter's Professor Peter Cox. The signing of a Letter of Intent, by Sir Steve and Professor Leonel Perondi, Director of INPE, formalised the relationship between the two institutions. Both parties have agreed to promote joint scientific research activities, faculty and student exchanges, jointly supervised postgraduate students and translation and dissemination of scholarly publications particularly within the field of Global Environment Change.

Sir Steve also joined 1,100 Vice-Chancellors and leaders of Higher Education institutes from 33 different countries at the 3rd Universia International Presidents Meeting sponsored by Santander Universities. The University of Exeter's relationship with Santander goes from strength to strength, with a new gift agreement worth £225,000 signed in June 2014 to continue philanthropic donations for the next three years. To date, the University has received support and pledges of over £900,000 from Santander Universities to fund scholarships, travel grants and entrepreneurial activities. Whilst at the conference, Sir Steve also took part in several meetings on behalf of the UK Higher Education International Unit, to foster greater educational collaboration between Brazil and the UK, including discussions with the British Council and the UK's Deputy Head of Mission in Brazil.



China and Hong Kong

July 2014 marked the fourth anniversary of the establishment of the University's representative offices in Shanghai and Beijing, under the auspices of the China-Britain Business Council. The last year has illustrated amply the impact that our Senior Business Development Managers are having in country.

College staff continue to work closely with their peers in partner universities. The delegation to China led by the Vice-Chancellor in November 2013 demonstrating a significant level of College engagement: faculty from Modern Languages, English, Law, Education and Water Engineering all engaged in detailed discussions with our Chinese partners.

The Centre for Water Systems at Exeter and Tsinghua University's School of Civil Engineering have external funding for five faculty and three PhD students to exchange for up to six months in order to further research into urban storm water management. The research is supported by UKCPIE, a prestigious scheme funded by China's Ministry of Education and the UK's Department of Business, Innovation and Skills. Professor Dragan Savic visited Tsinghua at the end of September and met counterparts in the School of Environment; Professor Slobodan Djordjevic continued the conversation when he visited Tsinghua University as part of the Vice-Chancellor's delegation in November 2013.

Prof Huw Williams (CLES), Prof Philippe Young (EMPS) and Prof Zhou Qing (Tsinghua University) are developing research into Traumatic Brain Injury (TBI). TBI is a major cause of death and disability worldwide in young children and working age adults. They propose to undertake feasibility and pilot projects leading to submission of a multi-disciplinary grant, possibly from the US-UK Global Innovation Initiative. They are developing a group at Exeter with colleagues from local police forces, hospitals and rugby clubs to provide data for work with colleagues at Tsinghua, the University of Virginia (USA) and Glasgow University to model how the brain reacts to trauma in car and sports incidents. Such data will be used determine possible car and sports safety measures, and for early brain trauma management and intervention strategies.

Faculty in our Centre for Water Systems have also been collaborating with their counterparts at Fudan University. Staff and PhD students have engaged in an exchange, funded by the Royal Society and the NSFC. Dr Xingzhang Luo, of Fudan's Research Centre of Basin Pollution Control, spent four months to November 2013 at Exeter, supported in part by funding from the Royal Academic of Engineering. Dr Fu Guangtao (Exeter) and Exeter PhD student Christine Sweetapple visited Fudan University to develop the joint research project concerning Strategies and Technologies for 'Source Pollution Control' in late April.

The Tsinghua-Exeter Fellowship was renewed for another three years in July 2014, which will support up to six members of faculty for periods of up to two weeks each academic year. Dr Li Li (College of Social Sciences and International Studies) was supported by the Fellowship to visit Tsinghua University's Department of Foreign Languages and Literatures in November. She also met with staff in the National Institute of Education Sciences (Ministry of Education).

Dr Anke Karl (Psychology) taught on a Master's course at Tsinghua University in April 2014. The two-day seminar, titled "Advanced Clinical Assessment in Mental Health" was accredited for Tsinghua Master's students in Psychology. Engagement by the College of Humanities in China in 2013-14 has been impressive. The first Peking-Exeter History colloquium took place at Peking University (PKU) in October 2013. Seven members of faculty from Exeter's College of Humanities held discussions on the theme "Globalization and Identity". Medical History was also identified as an area for future cooperation. A delegation of Peking University historians, including the Vice-Dean of the Graduate School and heads of the History Department at PKU, participated in



Professor Sir Steve Smith delivers the 146th Tsinghua Global Vision lecture, Beijing, November 2013

the second joint Exeter-Peking History Colloquium in July, this time at Exeter, taking as its theme "Areas of research in British, European, and Global/Imperial History in China and Britain in the last two decades".

In November 2013 Professor Nick Kaye, Dean of the College of Humanities, visited Peking University's School of Foreign Languages and met with its Vice-Deans, and the Heads of the German, Russian and English Department. He was joined by Exeter's Heads of English and Modern Languages departments.

A progression agreement, which will facilitate graduates from Peking University's MTI (Master of Translation and Interpretation) Education Centre to study at the College of Humanities at Exeter, was signed during the visit. The Director of MTI Education Centre at Peking University visited Exeter in June to discuss to further cooperation in Translation.

China and Hong Kong

A delegation of twelve faculty members from the College of Humanities – led by Professor Nick Kaye – held a forum at Peking University’s School of Foreign Languages in June 2014. The delegation visited Fudan in Shanghai the following week and participated in a three day Exeter-Fudan Colloquium with Fudan’s School of Foreign Languages and Literatures themed “Reading across Cultures: Global Configurations of Reception, Adaptation and Transmission.” The Exeter delegation hosted a banquet at the Langham hotel on the final evening of the colloquium for guests from the British Council, Fudan University and professionals from Shanghai’s creative industries, including the eminent Chinese Director Gu Yi’an. The visits to Peking and Fudan have generated extensive opportunities for collaboration, including with Fudan’s Department of Chinese Languages and Literatures and the Fudan National Institute of Advanced Humanistic Studies (IAHS).

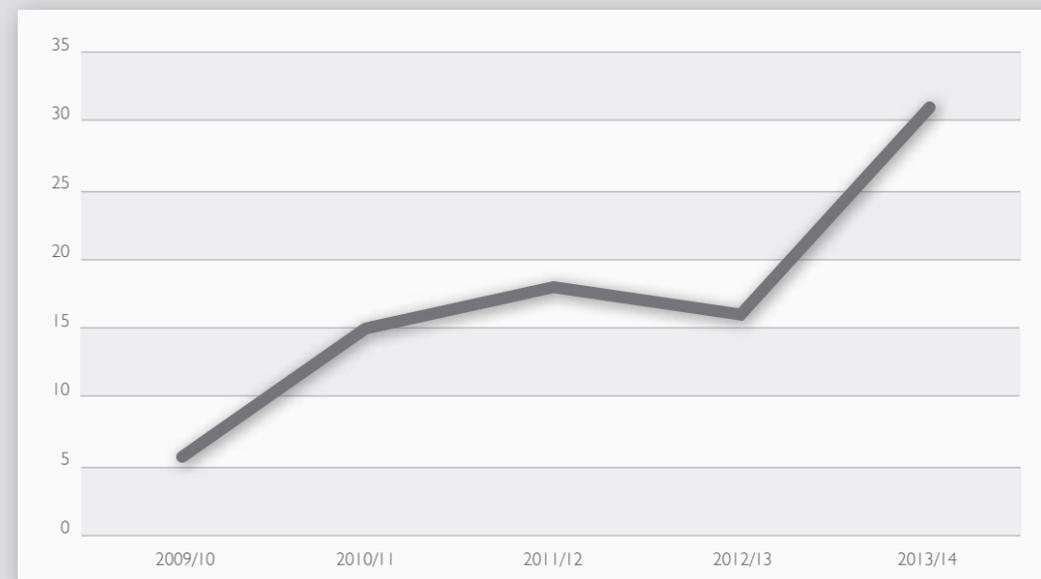
Exeter’s Department of Psychology is also collaborating actively with counterparts at East China Normal University (ECNU). Professor Ian McLaren, Dr Yixuan Ku and PhD

students from both universities had a joint paper published in the Journal of Experimental Psychology in December 2013, after an Exeter PhD student spent six months conducting research at ECNU. Up to five members of faculty from ECNU Psychology are intending to visit Exeter in Autumn 2014.

We are also collaborating in China with other UK universities. In July 2014, an MOU was signed between the University of Exeter, Imperial College London and the China Academy of Launch Vehicle Technology (CALT). It is intended that a joint laboratory will be established between the three institutions.

2013-14 also witnessed a substantial increase in the number of Exeter faculty members who have received financial support from the University to develop collaborations with counterparts in China. Our Outward Mobility Academic Fellowships serve to facilitate collaborations, enabling Exeter faculty to visit overseas colleagues and draw the terms of reference for the partnership and funding bids to sustain it.

UNIVERSITY OF EXETER FACULTY MEMBERS AWARDED OUTWARD MOBILITY ACADEMIC FELLOWSHIPS FOR TRAVEL TO MAINLAND CHINA



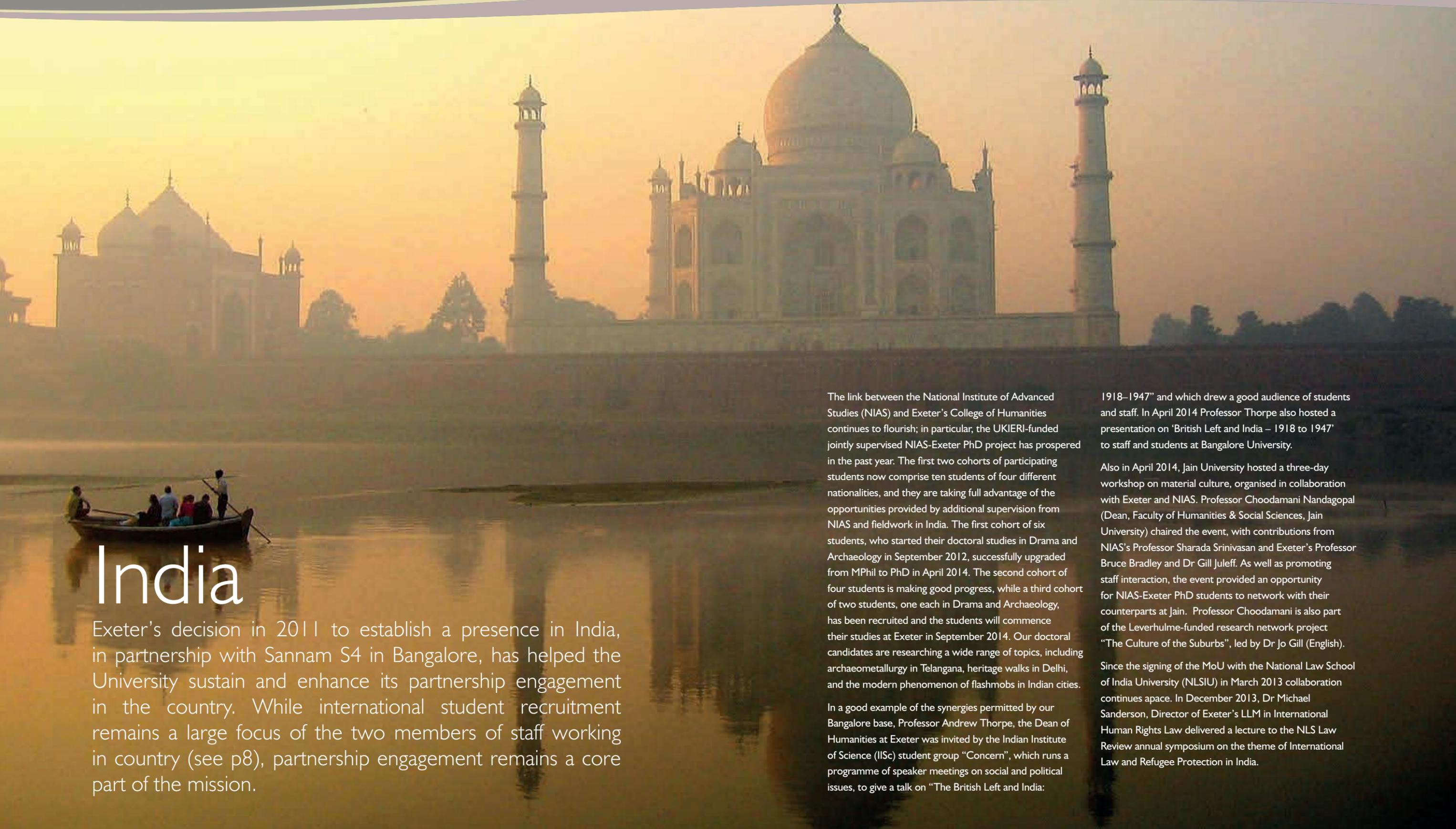
Professor Kang Yitong, Associate Dean of PBC School of Finance, Tsinghua University and Professor Robin Mason, Dean of the University of Exeter Business School, sign an exchange agreement, Beijing, November 2013

The Pro Vice-Chancellor at the Chinese University of Hong Kong, Professor Fanny Cheung, visited the University of Exeter in May 2014. She met with faculty members from the College of Life and Environmental Sciences with whom she discussed the application of Exeter’s expertise in Improving Access to Psychological Therapies to Hong Kong’s health sector. She and Sir Steve signed a pan-institutional MOU that underlined their commitment to broaden the relationship between the two institutions.

We are also witnessing increased demand for articulation agreements among our partners, enabling Chinese students to continue their studies at Exeter. The Dean of the Business School, Professor Robin Mason, visited Tsinghua University’s PBC School of Finance. A School-level exchange agreement has since been signed. Professor Mason also travelled to Nanjing University of Finance and Economics (NUFE) and met with the Chancellor, Professor Zhanglong Chen, and Vice-

President, Professor Chengming Xu. The Business School and NUFEE have a longstanding partnership which involves NUFEE students studying at Exeter to complete an undergraduate degree in Accounting and Finance.

A new Progression Agreement is being developed between Psychology Departments at East China Normal University and Exeter, enabling ECNU Psychology students to undertake postgraduate studies at Exeter. As a result five ECNU students completed Exeter’s MSc Social and Organisational Psychology programme in 2013/14. In May, the University hosted delegations from Shanghai University of Sport and Southwestern University of Finance and Economics. Shanghai University of Sport intend to send students to the University of Exeter’s International Summer School, while Southwestern University of Finance and Economics proposes to develop an articulation agreement in Economics.



India

Exeter's decision in 2011 to establish a presence in India, in partnership with Sannam S4 in Bangalore, has helped the University sustain and enhance its partnership engagement in the country. While international student recruitment remains a large focus of the two members of staff working in country (see p8), partnership engagement remains a core part of the mission.

The link between the National Institute of Advanced Studies (NIAS) and Exeter's College of Humanities continues to flourish; in particular, the UKIERI-funded jointly supervised NIAS-Exeter PhD project has prospered in the past year. The first two cohorts of participating students now comprise ten students of four different nationalities, and they are taking full advantage of the opportunities provided by additional supervision from NIAS and fieldwork in India. The first cohort of six students, who started their doctoral studies in Drama and Archaeology in September 2012, successfully upgraded from MPhil to PhD in April 2014. The second cohort of four students is making good progress, while a third cohort of two students, one each in Drama and Archaeology, has been recruited and the students will commence their studies at Exeter in September 2014. Our doctoral candidates are researching a wide range of topics, including archaeometallurgy in Telangana, heritage walks in Delhi, and the modern phenomenon of flashmobs in Indian cities.

In a good example of the synergies permitted by our Bangalore base, Professor Andrew Thorpe, the Dean of Humanities at Exeter was invited by the Indian Institute of Science (IISc) student group "Concern", which runs a programme of speaker meetings on social and political issues, to give a talk on "The British Left and India:

1918-1947" and which drew a good audience of students and staff. In April 2014 Professor Thorpe also hosted a presentation on 'British Left and India - 1918 to 1947' to staff and students at Bangalore University.

Also in April 2014, Jain University hosted a three-day workshop on material culture, organised in collaboration with Exeter and NIAS. Professor Choodamani Nandagopal (Dean, Faculty of Humanities & Social Sciences, Jain University) chaired the event, with contributions from NIAS's Professor Sharada Srinivasan and Exeter's Professor Bruce Bradley and Dr Gill Juleff. As well as promoting staff interaction, the event provided an opportunity for NIAS-Exeter PhD students to network with their counterparts at Jain. Professor Choodamani is also part of the Leverhulme-funded research network project "The Culture of the Suburbs", led by Dr Jo Gill (English).

Since the signing of the MoU with the National Law School of India University (NLSIU) in March 2013 collaboration continues apace. In December 2013, Dr Michael Sanderson, Director of Exeter's LLM in International Human Rights Law delivered a lecture to the NLS Law Review annual symposium on the theme of International Law and Refugee Protection in India.



India

This talk was very well received and the editors of the NLS Law Review asked that it should be expanded into a full-length article for publication. In January 2014, Professor Robert Lee met NLSIU environment law specialists, Dr Sairam Bhat and Dr M K Ramesh, to discuss mutual research interests. Professor Lee has subsequently been appointed to the editorial board of NLSIU's Journal of Environmental Law, Policy and Development and has begun conversations about research in the area of Nanotechnology.

Elsewhere in Bangalore, Professor Abhay Abhyankar of the Business School visited the Indian Institute of Management, Bangalore in November 2013 to present research on Dividend Growth Predictability, and to meet Dr Srinivasan Rangan, IIM-B's Director of Research, to discuss a way forward on the research partnership between both institutions. Business School PhD student Mario Pansera spent August to December 2013 at the Indian Institute of Management, Bangalore, completing a four-month research project entitled "The Environment Sustainability of Frugal Innovation" under the supervision of IIM-B's Professor Rishikesh Krishna and Professor Sourav Mukherji.

The Vice-Chancellor of the University of Calcutta, Professor Suranjan Das, visited Exeter in May 2013 to meet Professor Sir Steve Smith to discuss possible future institutional collaboration, and to meet colleagues in History. (Calcutta's History Department is accredited by the University Grants Committee as a Centre of Advanced Studies status, and Professor Das is himself a historian.) Professor Andrew Thorpe visited the University of Calcutta (at the invitation of Professor Das) in February 2014 to continue discussions about institutional links, to participate in a National Seminar on Revolutionary History hosted by Calcutta's History Department, and to deliver a guest lecture.

Engaging with our Indian alumni is a central part of Team India's role, and the Development and Alumni Relations Office and the International Office have worked tirelessly to strengthen engagement in country. In November 2013, Professor Abhay Abhyankar and Helen Freeman from the Business School hosted an extremely successful alumni event in Mumbai. In February 2014, Professor Andrew Shaw and James McNaughton hosted another successful event in Delhi attended by alumni of programmes from the Business School, and the Colleges of Life and Environmental Sciences and Engineering, Mathematics and Physical Sciences.

University of Exeter students celebrate the Hindu festival of Holi in the Ram Bar garden
© Niklas Rahmel/Exeter Students' Guild

United States of America

We continue to enjoy warm links with faculty at Brown, with the support of International Exeter. A Medieval History MA/PhD studentship, co-supervised by Professors Simon Barton (Exeter) and Amy Remensnyder (Brown) was awarded to Ms Rowena Crockett. Rowena began the MA in Medieval Studies at Exeter in October 2013, and will be commencing her PhD at Exeter with with Professors Barton and Remensnyder in early 2015.



Professor Sir Steve Smith, New York City, May 2014

United States of America

In September 2013 Dr William Gallois (Exeter) visited Brown to explore possible research links and faculty exchanges between our Institute of Arab & Islamic Studies (IAIS), and the Middle East Studies Center (MESOC) at Brown. As a result of meeting Prof Beshara Doumani, the head of MESOC, a number of initiatives will be forthcoming: IAIS staff and students have been invited to attend Brown's annual Palestine Studies workshops, the next being in March 2015, and it is hoped to translate this initiative into a student exchange relationship involving Middle East studies in general. Professor Doumani will visit Exeter in May 2015 to deliver a masterclass for PhD students, and longer-term the ambition is to organise an annual Brown-Exeter research seminar in Middle East studies.

In the field of Classics, Dr Sara Chiarini (Exeter) hosted a visit by Prof Stephen Kidd (Brown) in March 2014. Prof Kidd gave a seminar and lecture, and met with staff and students, the visit being an opportunity also to take forward a shared interest with Dr Chiarini in the lexical study and literary usage of the term 'nonsense' in Classical Greek. Dr Chiarini visited Brown in May 2014 to give a lecture and seminar: longer term outcomes include the publication of a monograph by Dr Chiarini in a series edited by two professors at Brown, and a member of the Classics faculty at Brown will be involved in a volume to be edited by Dr Chiarini.

Over the summer this year's followthethings.com interns – Exeter Geography graduates Nancy Scotford, Tommy Sadler and Rachael Midlen – developed new work for publication on the website, having spent two weeks in Exeter and one week at the Watson Institute at Brown University. While at Brown our students were interviewed by the Institute's press office for a newspaper article about their work on the site, while Professor Ian Cook gave a talk about the site at a conference of Geography teachers held at the Watson Institute.

Finally, in March 2014 the International Office was able to assist PhD student and Research Fellow Kouros Behzadian by helping him obtain a visa in order to attend a two-week BIARI (Brown International Advance Research Institutes) initiative at Brown in June.

Our links with William and Mary continue the long-standing tradition of student exchanges between the two institutions – six Exeter students studied at William and Mary in 2013/14, with Exeter hosting 13 students from our American partner – but the major theme of research engagement continues to be in the field of Law, with Professor Anthony Musson exploring the concept of joint PhD supervision with colleagues at W&M. In September 2013 Dr Victoria Basham met with Prof Jennifer Bickham-Mendez (W&M), to discuss the possibility of establishing an Exeter – William and Mary field trip to the U.S. – Mexico border region, linking to modules offered by both these members of faculty. The possibility of faculty exchange was also raised, and discussions are ongoing.

Our relationship with the Fulbright Commission continues, including a partnership in respect of our International Summer School. International Exeter is committed to supporting the Fulbright-Exeter scholarship programme and candidates for the 2014/15 awards have already been selected. This academic year we will be welcoming Samuel Oat-Judge, a Fulbright-Exeter master's scholar who studied at the US Naval Academy and is working towards becoming an officer in the US Navy. He will be joining our MA Applied Security and Strategy programme at the Strategy & Security Institute.

Our academic scholar, as part of 'The Fulbright – Exeter University Scholar Award', is Dr Constance Ruzich from the department of English at Robert Morris University in Pennsylvania. Dr Ruzich will be visiting the University for four months from September 2014, working alongside Professor Debra Myhill (Graduate School of Education) and Dr Catriona Pennell (History) on pedagogical approaches to teaching poetry of the First World War.

Elsewhere Professor Robert Wolensky from the University of Wisconsin joined us for five months in September 2013, to conduct work with colleagues at the Centre for Medical History/Camborne School of Mines. Dr Sara Warber (University of Michigan Medical School) spent four months as a Fulbright Scholar at Exeter's European Centre for the Environment and Human Health at our Truro Campus, commencing January 2014. Dr Warber worked with colleagues on the subject of Nature Deficit Disorder, and a number of academic collaborations emerged as a result.



University of Exeter Alumni Reception New York City, May 2014



Professor Sir Steve Smith and Dr Judy Genshaft, President of the University of South Florida, Tampa, May 2012

The University of South Florida

Our relationship with the University of South Florida exemplifies the way that we seek to develop and grow partnerships with like-minded universities overseas. In the five years since discussions about partnership first commenced, engagement between the two universities has been steadily developed on the basis of shared interests in research, and shared visions as far as the future of the two universities is concerned. This partnership has absolute support from the leadership of both institutions, as evidenced earlier in this report.

Successful partnerships are dependent on genuine faculty engagement and there has been real traction here from both universities. For example, Exeter staff in Engineering and Biosciences, with colleagues at USF, have been the beneficiaries of the USA's largest grant by the National Science Foundation (NSF) in the field of sustainability: \$3.9M has been awarded under the NSF's highly competitive Partnerships for International Research & Education program (PIRE), the goal being to help train early career scientists in the field of turning wastewater into usable water energy and nutrients. Dr John Love (CLES), Director of the Exeter Microbial Biofuels Group, has been working with Prof Daniel Yeh, an Assistant Professor in Civil & Environmental Engineering at USF. Researching into sustainable urban water infrastructure, including a focus on alternative water supplies and resource recovery, they have been awarded funding under NSF's US-UK Clean Water Collaboration programme. In the summer of 2014, two undergraduate and two PhD students from USF visited Dr Love's laboratory, and used next generation sequencing to characterise the evolution of bacterial populations in waste water effluent, in the presence of algal biofilters.

USF's Prof Yeh and Prof Mihelcic and their graduate students have collaborated with Exeter's Prof Fayyaz Memon and Dr Sarah Ward on several chapters in a book titled "Alternative Water Supply Systems", that will be published by the International Water Association (IWA) in 2014.

In the field of Education, Dr Phyllis Jones (USF) and Dr Hazel Lawson (Exeter) submitted a bid for funding to the ESRC in April 2014 in respect of a project looking at teachers in the South West of England and in Florida, and associated pedagogy concerning students with significant intellectual disabilities. They are still awaiting the result of this bid. The team also have the first of three manuscripts in development, and two articles are in process (one focusing on teacher learning for submission to the journal *Teaching and Teacher Education* in September 2014) and

the other on pedagogical decision-making. In November 2014 Dr Jones will be taking a period of sabbatical leave hosted at Exeter's Graduate School of Education, specifically working with faculty from the Special Educational Needs Doctoral Research Centre. This visit will be supported by International Exeter's VIAF programme.

The momentum from a visit last summer by eight USF Humanities faculty continues unabated. Prof Phil Levy (USF) visited Exeter in September last year to discuss collaboration in the field of History. This spring, Dr Paul Williams (English) and Dr Nicola Whyte (History) visited USF, and Prof John Lennon (USF English) travelled to Exeter and Cornwall in March 2014. In addition, Prof Simon Barton (History), Prof Sarah Hamilton (History/Associate Dean), and Prof Oliver Creighton (Archaeology) visited USF, supported in part by USF's Humanities Institute, as part of an ongoing initiative in Medieval Studies. Prof Thomas J Pluckhahn of USF's Department of Anthropology visited Exeter last October to discuss student exchange and, longer-term, the possible provision of joint/dual degrees. In May 2014, Prof Bruce Bradley and Prof Alan Outram (Archaeology) visited USF to take forward a number of initiatives, including in the field of shared fieldwork training opportunities.

From the Professional Services Ms Michele Shoebridge (Director of Academic Services, and Deputy Chief Operating Officer) visited USF in May to learn more about our partner's work in student services. Discussions concerning a joint MOOC are ongoing as a result of this visit. Prof Sean Mackney (Director of Student Education and Engagement) has been discussing with Prof Karla Davis-Salazar (Asst Dean of Undergraduate Studies at USF) a number of areas for cooperation, including potential synergies between Exeter's 'Grand Challenges' and USF's 'Global Citizens' projects. Ms Jacqui Marshall (Director of Human Resources) plans to visit USF as part of an exchange programme, whereby both institutions will share good practice in the field of HR.

Finally, it is worth reflecting on how far the partnership has come in terms of student mobility. This year we will welcome 16 exchange students from USF (up from 5 the year before), chiefly as a result of visits by Exeter faculty as part of their research trips. In turn, Exeter will send 10 students (up from 7 last year), while 17 USF students attended our International Summer School in 2014. Since 2011, 100 students have studied at the partner institution under various initiatives.

United Arab Emirates

Exeter has been teaching an EdD in TESOL in Dubai since 1999. Taking advantage of local regulations, which allow us to operate from a Free Trade Zone, the EdD is 'housed' in a business incubation unit in Knowledge Village, with faculty flying out to teach. In local terms, this confers on us the status of an 'overseas campus'.

Two developments during the year required the intervention of the International Office, working closely with senior staff in the College of Social Sciences and International Studies (SSIS). In June 2013 Dubai's Knowledge & Human Development Authority, which has oversight of academic programmes delivered in the Emirate, announced that it was bringing in the UK's Quality Assurance Agency (QAA) to inspect programmes offered in Dubai by overseas institutions.

The International Office provided support to the SSIS College Manager in order to ensure that the QAA audit proceeded smoothly and without delay. The Dean of SSIS flew to Dubai to attend the audit on 7 February 2014, and the International Office provided substantial guidance for the College, including participation in a mock Audit Panel before the event. In April 2014 the UK's Quality Assurance Agency (QAA) issued its report on its findings concerning the delivery of the University's EdD in TESOL, and gave a highly satisfactory evaluation of the programme and its delivery.

Secondly, in December 2013 the Compliance and Assurance Department of the Dubai Technology and Media Free Zone Authority announced that it was suspending administrative services for the EdD. (The DTMFZA oversees facilities provided to campuses.) The International Office worked closely with the SSIS College Manager to resolve this issue satisfactorily after it was shown that lines of communication had been less than clear, and that information held by the authorities in Dubai had not been completely brought up to date.

In mid-April the International Office was able to help effect renewal of the University's License to operate in Dubai, the handover of 'Manager' status for its operations there (from the Head of the International Office to the College Manager of SSIS), and to host an informal visit to the College's office in Knowledge Village by the Regulations & Compliance Commission of the KHDA.





international rankings

Exeter's ambition to be ranked as a World-100 university remains on track, although we will miss our 2015 target. We continue to make steady progress and we entered the World-150 for the first time during the year (as measured by *THE*). In 2014 our *QS* ranking also improved for the fifth year running, establishing Exeter firmly within the World-200 universities. We remained in the World-100 as measured by the *CWTS Leiden* rankings (no.58). During the year it was confirmed that Exeter was ranked in the Top-100 'most international' universities in the world (no.71). Compiled by the *THE*, the methodology examined a university's international student numbers, its percentage of international staff and the proportion of its research papers published with a co-author from at least one other country. The list was drawn from the world's top 400 of the *THE World University Rankings 2014*.

INTERNATIONAL RANKING PERFORMANCE: 2007/08-2013/14



international student experience

The University of Exeter looks to deliver an exceptional individual student and staff experience that meets and exceeds the needs of our increasingly diverse population.

Enhancing the international student experience and promoting internationalisation helps create an Exeter culture and experience that aids recruitment, retention and long-term commitment. The University's overarching aim is to enhance the individual's experience; as students' expectations rise this is a challenging ambition.

The focus for transition into University life is our Orientation Weeks (Freshers' and January). In 2013/14 we undertook a review of Freshers' Week activities in consultation with students across the University and peer universities. Following feedback we increased the number of activities for international students, and also launched a 'late arrivals orientation' appointment system to cater specifically for international students. This pilot scheme was successful, and will be continued in 2014/15: an online orientation module is also being considered, as is a modified New Students Booklet specifically for late arrivals/non standard arrivals. January Orientation saw an increased attendance of 160% over the previous year, and for the first time the orientation programme was fully bookable online, and included extra social events for participants. The increase in numbers proved challenging and several sessions had to be repeated to cope with demand.

Our Global Chums programme saw a 6% increase in mentors and mentees and activities continued over two terms. 'Insight', the staff to student buddy scheme, saw a slight increase in staff and student participation and a pilot programme of evening talks about British cultural issues. Whilst the programme was found very useful by both students and staff, the talks proved difficult to timetable and the attendance did not justify continuing them in this format. Staff engagement in international issues continues to have a high profile, with the Student Support Officer presenting at each central staff

induction meeting: over 500 staff have now attended the University's Cultural Awareness half-day training course.

The University's annual programme of cultural and religious events including Christmas, Thanksgiving, Diwali, Diversity Week and International Sport Month continued to go from strength to strength in 2013/14. Chinese New Year, led by the Chinese Student Scholars Association and supported by the International Student Support Office and the Students' Guild, drew huge crowds. Co-operation with the Students' Guild on a '12 days of Christmas' programme was very well received, nearly 600 international students attended events during International Sport Month (see below), while our Indian community celebrated Diwali in resplendent style in November.

Diversity Week saw another increase in events and attendance from both home and international students. A live BBC broadcast was produced during Diversity Market Day in the Forum which had excellent feedback and highlighted international student issues and concepts of 'home'. The final night ball was a glittering event attended by town and gown. These events, whether large or small, not only allow students to showcase their cultural heritage but improve their employability skills and engage with the local community and are a vital part of the we offer for international students at the University.

These events do have challenges, including the costs of putting on events within the University, engaging non-international students, rising student expectations, increasing pressure on student timetables, and a squeeze in the academic calendar: 2014/15 will see closer working and pilot programmes with Colleges and the Student's Guild Sabbatical Officers to look at these issues.





international sport month

International Sport Month (ISM) was an initiative started in March 2012, which sought to create a step-increase in international student participation in sport, thus improving integration with British students, to the benefit of all communities. ISM promotes all aspects of sport, including physical participation (recreational as well as competitive), spectator sport, and health and wellbeing to all our students, whilst focusing in particular on International students.

Following the success of ISM in both 2012 and 2013, the third ISM was held across February and March this year. The Athletics Union (AU) currently boasts 49 active sports clubs, ranging from American Football to Water Polo.

This year we approached students in the INTO Centre to help organise ISM through representation on the ISM Committee. Three students participated accordingly in a number of activities – e.g. assisting the Athletics Union President with the organisation of ISM – and this direct input helped ensure that the ISM was geared even better

to the needs of international students. Other innovations for 2014 included using a variety of locations to promote sports at Exeter, while AU clubs who held a tournament towards the end of a week had a taster session at the start of the week to encourage individuals to sign up.

In all, the ISM in 2014 reached out to 455 international students and 134 INTO-Exeter students. Sport remains one of the best way to help integrate students from all countries and all walks of life, and the intention is to make ISM 2015 even more successful than ever.

Event	Cost	Participation Total	Student Demographic		
			Home	International	INTO
Grecian Shield 6-a-side Football	£20 per team	426	280	111	35
Volleyball taster session	FREE	75	48	22	5
Korfball taster session	FREE	65	50	7	8
Archery taster session	FREE	40	33	6	1
UV Mixed Volleyball tournament	£30 per team	130	67	52	11
Badminton taster session	FREE	43	16	23	4
Korfball taster session	FREE	59	28	23	8
Golf taster session	FREE	102	62	34	6
Swimming varsity	£3 advance	93	80	11	2
	£4 on the door				
Dodgeball	£20 per team	260	200	50	10
Basketball taster session	FREE	51	23	22	6
Doubles Badminton tournament	£5 per pair	64	28	30	6
3 vs 3 mixed Basketball Tournament	£8 per team	60	33	20	7
Netball taster session	FREE	35	25	4	6
Table-tennis taster session	FREE	90	47	30	13
Table-tennis tournament	£2 per person	30	14	10	6
Total		1623	1034	455	134





wellbeing of international students

The University's Wellbeing Service is committed to supporting all students at the University of Exeter through their studies and regularly provides services to a large number of students experiencing a wide-range of both short-term and long-term personal, emotional, psychological and mental health difficulties. Our diverse team of clinical practitioners are able to offer advice, therapeutic and practical support to help students to cope personally and to manage their studies.

The University is keen to ensure parity of service for all student demographic groups and to enable easy access to our services accordingly. As such, all of our services are available free of charge to all students, full-time, part-time, undergraduate and postgraduate, on Exeter and Cornwall Campuses. Within the Exeter campus we ensure that students can access a number of our services both at Streatham and St Luke's, and have also continued to offer extended opening hours (until 8pm) several evenings per week.

The transition to University life can be challenging and difficult for many students, particularly where students move between countries to pursue their studies, or plan to study using a second language. Our psychological

therapies help students to explore their feelings, thoughts and personal experiences in order to make sense of what is happening in their lives, and will help students find a way through their difficulties. All of our practitioners are trained to be non-judgmental, reflective, and respectful of individual differences, thereby providing a safe, professional and confidential environment for students to work through a wide range of emotional and psychological difficulties.

Many international students remain on campus during the vacation periods, where the majority of UK students return to their homes. This can be a difficult and lonely time for our international student population, and feelings of homesickness can also be emphasised. In recognition of this trend, we continue to offer mental health and

psychological therapies throughout the vacation periods, in addition to providing the opportunity for students in severe distress to access our services at short-notice during these periods.

The aim of Wellbeing Services is wherever possible to provide early interventions to psychological and mental health problems, and to support international students in developing strategies to manage their own wellbeing. We are aware from service-usage data and from anecdotal evidence that international students are proportionally less likely to seek early support for emerging problems, and that many do not seek help until their problems become severe. Research undertaken by Wellbeing Services last year identified a number of opportunities for support which more likely to be accessed by international students, and we have developed our support pathways with this in mind:

First, we developed a range of health-promotional events through which we provide students with information and resources about a wide range of ways in which they can improve their wellbeing, including exercise, food and mood, creative pursuits and mindfulness workshops. These events included 'Live Well at Exeter' in October, and Mental Health and Wellbeing Week in February.

Second, we developed an extensive range of on-line self-help resources for students who may be initially unsure about accessing 1:1 support, including international

students for whom there is a concern about the stigma related to asking for help.

Finally, we have continued to expand upon the portfolio of groups and workshops available to students throughout the academic session, focusing on common themes which may affect academic performance, and promoting them in a way that is sensitive to the stigma around mental health. In recognition of the high numbers of international students in the Business School, and following our research which indicated that international students may be more likely to access support of it could be offered within their academic 'home-base' we have piloted a number of groups and workshops located within the Business School.

Although international students are ineligible for Disabled Students' Allowance (DSA) funded support, such as Mental Health Mentoring, we have ensured that we have sufficient core contracted staff who can provide similar support for international students in the absence of cost-recovery from DSA.

We will continue to monitor our statistics to ensure that international students are accessing the support offered by our Service. We collate feedback from any students who have accessed our services to ensure that their needs are being met, and to provide opportunities to further enhance the services and provision that we offer to our student population.

international alumni

The University of Exeter has 21,500 contactable international alumni, around a quarter of the whole alumni population. The Development and Alumni Relations Office (DARO) provides alumni with professional and social networking events, alumni benefits, volunteer opportunities to help develop skills and careers advice with the Employability and Graduate Development team. DARO is also responsible for fundraising from alumni and non-alumni across the world for strategic projects at the University of Exeter.

Top 15 countries (by no. of alumni)	
People's Republic of China	3126
USA	1820
France	1201
Hong Kong	1035
Germany	848
Thailand	782
Greece	746
Australia	709
Canada	698
Taiwan	665
India	604
Malaysia	496
Turkey	470
Spain	377
Kenya	341

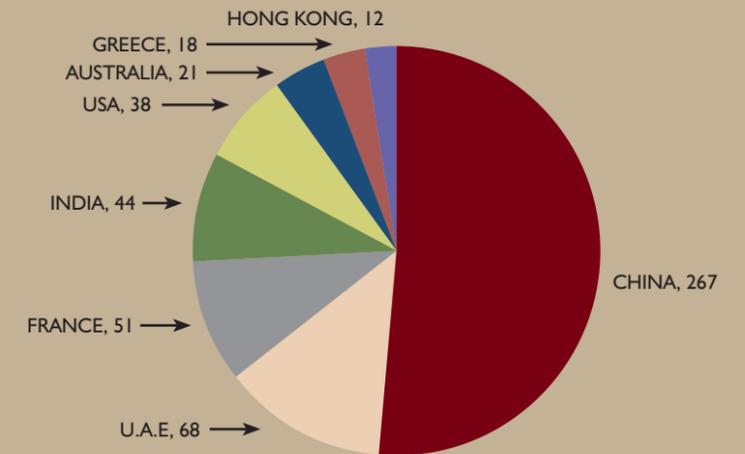
In September 2013 His Highness Sheikh Dr Sultan bin Muhammad al-Qasimi (PhD 1985, Hon DLitt 1993) hosted an Honorary Graduation ceremony for Emeritus Professor Tim Niblock at the Centre of Gulf Studies in Sharjah. This event celebrated Tim's retirement from the Institute of Arab and Islamic Studies and his outstanding contribution to academia within the Gulf. Over 120 invited guests attended the special ceremony including IAIS alumni, many of whom hold influential positions across the Gulf region as well as members of the UAE ruling families, senior political figures and academic colleagues.

The University has a network of international volunteers, 'Country Contacts' and groups across the globe who act as international brand ambassadors, group leaders, event leads and volunteers at recruitment events. We currently have 164 volunteers across 46 countries. The International Office works very closely with DARO to support services to the global alumni community, providing support to recruitment and student experience projects.

During 2013/14, DARO co-ordinated 21 events in 9 countries with over 450 alumni in attendance. Exeter has alumni groups in Australia, France, Greece, China, Hong Kong, Turkey and the USA and across the year these groups organised careers events, social drinks, reunions in Exeter and professional networking events. We also have ambassadors in many other countries who organise small ad hoc events, as well as supporting University students and staff with any visits or questions they may have.

Our events in Beijing and Shanghai in November 2013 were our most successful Vice-Chancellor-hosted receptions in China yet, with over 250 alumni attending events across the two major cities. Many of our alumni in China have graduated within the last 10 years, and are now supported by the Exeter China Alumni Association led by alumnus Wenjie Li (MSC Accounting and Finance, 2012). The group will have their official launch in 2014/15 and will look to provide networking and careers advice to the largest group of alumni outside of the UK.

ALUMNI EVENT ATTENDANCE BY COUNTRY IN 2013/14



Also in November 2013 we visited Hong Kong to strengthen further alumni relations and whilst there we held two small alumni gatherings. With support from the Hong Kong Alumni Group, a group of young alumni have established a young alumni group in Hong Kong. This group will follow a similar format to Exetra in London, where events are focussed on career development, skills building or social events. The group held one event in 13/14 attended by 40 alumni interested in this type of activity. Further events and a launch event are planned for the next academic year.

Throughout the year faculty visiting India hosted small alumni gatherings in Delhi and Kolkata to assist with plans to develop alumni groups to support our alumni in India. Currently the University has 604 alumni across India with concentrations of alumni in Mumbai and Delhi.

In Spring 2014 the University Council sanctioned the creation of the 'University of Exeter US Foundation' with 501c3 status, allowing alumni to donate in a tax efficient manner from the USA. We launched our plans in May 2014 with an alumni event in New York, and have supported alumni led events in New York over the academic year. With support from senior alumni the application has been submitted to US government, with the first stage of the application now complete. As part of the development of the Foundation we have established an alumni board to support fundraising and alumni relations in the USA over the coming years.

During the academic year we expanded alumni activity in Europe with a new France alumni group. With just over 800 contactable alumni in France, this is one of our biggest alumni concentrations. The group held 3 events in Paris, including a law dinner. Over 55% of alumni living in the Paris area registered to attend. We continued activity in Greece with small events and an alumni career's event planned for 2014/15. The LLM alumni group held their annual alumni

reunion in Munich in May 2014, and events are planned for Germany in 2014/15. We also witnessed greater activity in Australia with a new group established in Sydney and the continued success of our long standing group in Melbourne.

The University of Exeter has also been involved heavily in developing alumni relations activity with the British Council. The GREAT International Alumni Awards were developed during the year and will be launched in autumn 2014 in China, India and the USA, with awards for young alumni (2004-2014 graduation). The awards are: Professional Achievement Award, Entrepreneurial Award and Social Impact award. These pilot awards aim to recognise and honour the outstanding achievements made by alumni of a UK education, celebrating UK higher education, including the contribution and impact that this education may have had on the individual and those around them. Recipients of an Education UK Alumni Award will be an inspiration to the future generations of students considering a UK education.

Throughout the year Exeter alumni receive bi-monthly e-newsletters and event emails, as well as the annual EXETER magazine. DARO also co-ordinates social media platforms to ensure alumni are updated on University and alumni success, opportunities and events throughout the year. Mandarin specific emails and social media have proved to be very successful as a means to engage with our Chinese alumni.

Finally, during 2013/14 DARO was restructured, leading to the creation of an international team and the development of an international fundraising and alumni strategy for 2014/15. The team now consists of 3 dedicated staff: the International Alumni Officer, Senior International Fundraising Manager and the Associate Director, Head of Principal Gifts.

Exeter's international alumni

Country	Alumni
Albania	3
Algeria	16
Andorra	1
Angola	7
Anguilla	6
Antigua and Barbuda	8
Argentina	13
Armenia	2
Australia	709
Austria	98
Azerbaijan	22
Bahamas	10
Bahrain	53
Bangladesh	33
Barbados	18
Belarus	4
Belgium	227
Belize	5
Benin	3
Bermuda	58
Bhutan	1
Bolivia	3
Bosnia Herzegovina	2
Botswana	133
Brazil	65
British Virgin Islands	3
Brunei	122
Bulgaria	37
Burkina Faso	3
Burma	3

Country	Alumni
Burundi	2
Cambodia	4
Cameroon	10
Canada	698
Cayman Islands	13
Central African Republic	1
Chad	1
Chile	39
Colombia	56
Côte D'Ivoire	4
Croatia	5
Cuba	2
Cyprus	315
Czech Republic	25
Democratic People's Republic of Korea	1
Democratic Republic of the Congo	7
Denmark	118
Dominican Republic	3
Dubai	1
Ecuador	9
Egypt	76
El Salvador	2
Eritrea	2
Estonia	12
Ethiopia	17
Falkland Islands	2
Faroe Islands	1
Fiji	4
Finland	55
France	1201

Country	Alumni
Gabon	4
Gambia	8
Georgia	3
Germany	848
Ghana	84
Gibraltar	41
Greece	746
Grenada	3
Guatemala	1
Guinea	2
Guyana	5
Honduras	1
Hong Kong	1035
Hungary	30
Iceland	24
India	604
Indonesia	94
Iran	56
Iraq	45
Israel	34
Italy	293
Jamaica	19
Japan	234
Jordan	120
Kazakhstan	111
Kenya	341
Kuwait	71
Kyrgyzstan	1
Latvia	6
Lebanon	30

Country	Alumni
Lesotho	5
Libya	34
Liechtenstein	4
Lithuania	28
Luxembourg	111
Macao	3
Macedonia	3
Madagascar	14
Malawi	43
Malaysia	496
Maldives	7
Mali	3
Malta	30
Mauritius	41
Mexico	103
Micronesia	1
Moldova	5
Monaco	4
Mongolia	8
Montenegro	4
Morocco	8
Mozambique	12
Namibia	13
Nepal	15
Netherlands	201
Netherlands Antilles	1
New Caledonia	1
New Zealand	190
Niger	2
Nigeria	266
Norway	130
Oman	84

Country	Alumni
Pakistan	143
Palestine	14
Panama	5
Papua New Guinea	3
Paraguay	2
P.R. China	3126
Peru	14
Philippines	14
Poland	112
Portugal	90
Puerto Rico	3
Qatar	21
Republic of Ireland	303
Republic of Korea	178
Reunion Island	1
Romania	36
Russia	188
Rwanda	1
Saint Helena, Ascension and Tristan da Cunha	1
Saint Kitts and Nevis	2
Saint Lucia	3
Saudi Arabia	198
Senegal	5
Serbia	11
Seychelles	15
Sierra Leone	15
Singapore	320
Slovakia	17
Slovenia	6
Solomon Islands	4
Somalia	2
South Africa	141

Country	Alumni
South Korea	26
Spain	377
Sri Lanka	21
Sudan	41
Suriname	1
Swaziland	33
Sweden	99
Switzerland	275
Syrian Arab Republic	25
Taiwan	665
Tanzania	65
Thailand	782
Tibet	1
Togo	2
Trinidad and Tobago	21
Tunisia	5
Turkey	470
Turkmenistan	1
Turks and Caicos Islands	1
Tuvalu	1
U.A.E.	228
Uganda	41
Ukraine	26
Uruguay	2
USA	1820
Uzbekistan	13
Venezuela	16
Vietnam	162
Yemen	15
Zambia	58
Zimbabwe	81

inward visits

Over the past year International Exeter hosted over 85 visitors from 15 different countries.

In August 2013, during the concluding week of the 2013 International Summer School (ISS), the International Office welcomed two guests from our partner institutions; Dr Yuhong Li (Deputy Director, Office of International Cooperation and Exchange) from Tsinghua University and Professor Angela Banks from the School of Law at the College William & Mary. Dr Li held meetings with the International Office and met the Tsinghua students who had participated in the summer school programme. Professor Banks delivered a lecture to the ISS students on the Law pathway regarding Asylum Law and held meetings with Exeter's School of Law. Professor Banks also joined a Law Research Roundtable attended by Law Faculty from Bath, Bristol, Cardiff and, via video conferencing, Dr Elizabeth V.S. from the National Law School of India University.

During the International Summer School 2014 we hosted a guest from Fudan University. Ms Ying (Iris) Wang, Program Director in Fudan's Foreign Affairs Office spent over week on the programme taking part in lectures with some of her students and holding meetings with the College of Humanities, especially in the field of Modern Languages, continuing discussions on student mobility and collaboration.

From Hong Kong, the University welcomed Professor Fanny Cheung, Vice-President for Research from the Chinese University of Hong Kong (CUHK). She visited the Clinical Psychology team to receive an update on the joint Exeter-CUHK training project and meeting with the Vice-Chancellor and Deputy Vice-Chancellors to find ways to expand the collaborative links between the two institutions.

In September, our College of Humanities hosted four members of faculty from the National Institute of Advanced Studies (NIAS) in Bangalore to meet with colleagues in Drama and Archaeology for discussions related to the joint Exeter-NIAS PhD programme. Following this visit, in April, we welcomed back Professor Ranganathan from NIAS for further discussions on ways to expand the partnership.

One of our newest partners, the Oswaldo Cruz Foundation (Fiocruz) from Brazil – arguably the most prominent institution of science and technology in health in Latin America – visited Exeter in April. Dr Nísia Trindade, Fiocruz Vice-President, and three prominent researchers met with the Vice-Chancellor and senior faculty from Exeter's science colleges. The delegation also held two research symposiums related to Public Health and Climate Change with researchers from the College of Engineering, Mathematics and Physical Sciences, the College of Life and Environmental Sciences and the Medical School.

In April, the International Office hosted Professor Eunice Kim, Vice-President of Ewha Womans University in Korea, one of our Student Exchange Partners. Professor Kim held meetings to discuss ways to promote student mobility and had a particular interest in the International Summer School.

Outside of our current partner institutions we also welcomed guests from institutions looking to create or expand links with the University of Exeter. In November three members of the English faculty from Dartmouth College, USA – Professors Travis, Schweitzer, and Edmondson – visited the College of Humanities and held meetings with the International Office's Study Abroad team.

Also from the USA, we hosted Dr Dennis Jaehne, Associate Vice-President for Undergraduate Studies, San Jose State University for discussions on student mobility and employability. From the College of New Jersey, Dr Susanna Monseau, an Exeter alumna and Associate Professor from the School of Business, made a return trip to Exeter to see the development of the University since her graduation and to discuss possible collaborative opportunities with the Business School and the Law School.



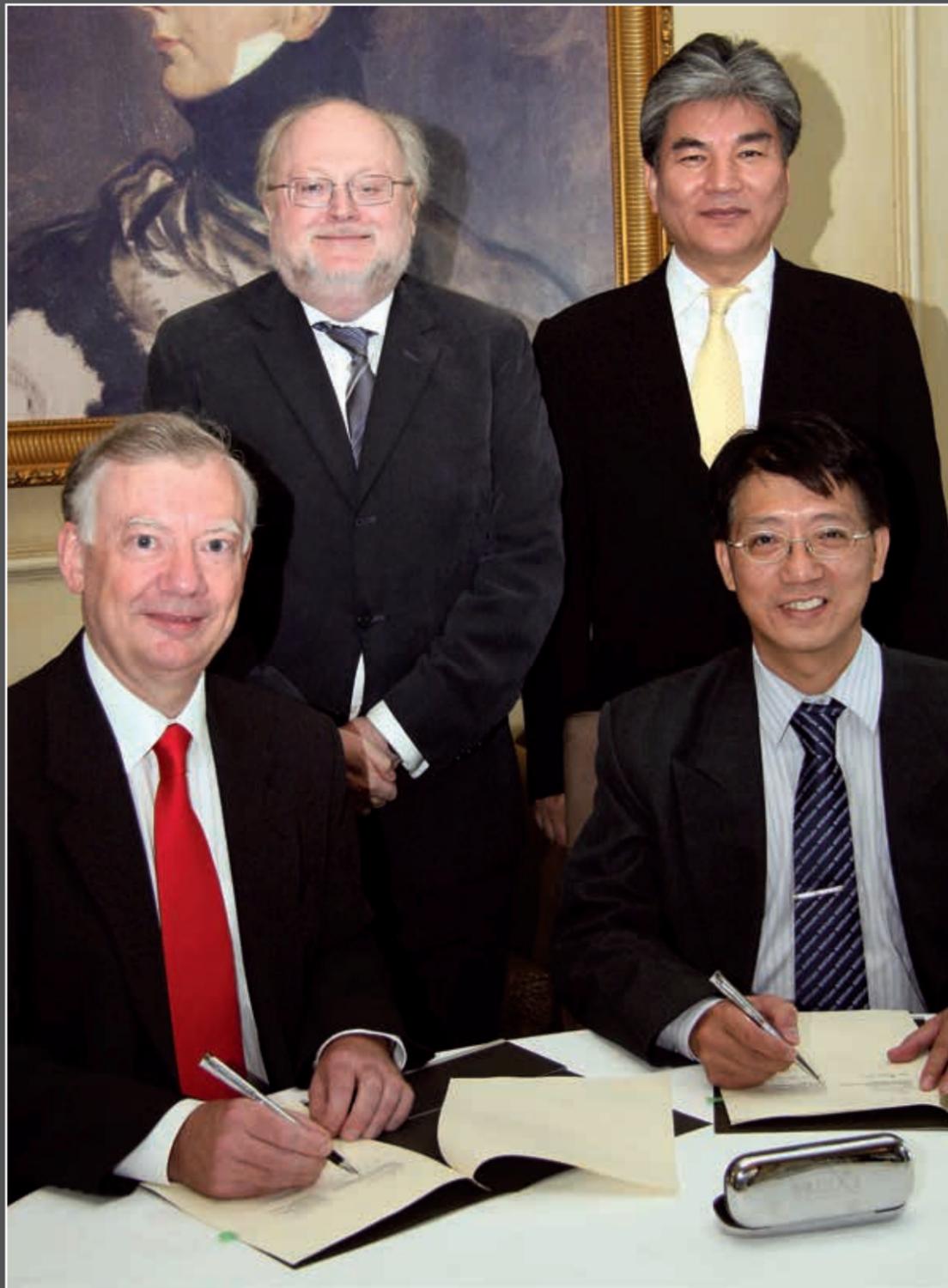
Professor Fanny Cheung, Pro Vice-Chancellor, Chinese University of Hong Kong and Professor Sir Steve Smith, MOU signing, Exeter, May 2014

From India we welcomed Professor Lakshmi Subramanian, Professor of History at the Centre for Studies in Social Sciences in Calcutta, for discussions with History faculty and the International Office in September. During March, the Business School and the International Office hosted a visit by Dr Indu Shahani, Principal of H.R. College of Commerce & Economics, University of Mumbai and the former Sheriff of Mumbai. Dr Shahani was looking to discuss ways Exeter and HR College could work together in future through summer school activity and staff exchanges.

In May, a delegation from the Shanghai University of Sport led by Vice-President, Professor Zhao Guangsheng, made a visit to Exeter hosted by Professor Neil Armstrong and colleagues from Sports and Health Sciences.

Professor Ron Matthews, Head of Graduate and Doctoral Studies at the S. Rajaratnam School of International Studies, part of Nanyang Technological University, in Singapore visited Exeter in December to explore possible areas of collaboration with the College of Social Sciences and International Studies.

Outside of higher education institutions, the International Office hosted ministry and government officials, including in September when we welcomed visitors from the Embassy of the People's Republic of China in London. Mr Shen Yang, Minister Counsellor for Education, made his first visit to the University of Exeter along with two colleagues from the Embassy's Education Section, Mr Qiao Fenghe and Mr Wang Huanxian. During their visit the Embassy officials met with the Vice-Chancellor, colleagues from the International Office and the Chinese student society.



Professor Ken Evans, Dean of the College of Engineering, Mathematics and Physical Sciences hosts the Taiwanese Minister of the Interior, Dr Hong-Yuan Lee, and colleagues from National Taiwan University, Exeter, September 2013

The International Office also supported the Institute of Arab and Islamic Studies with their visit by His Excellency Dr Salam Fayyad, former Prime Minister of the Palestinian National Authority. Dr Fayyad delivered a public lecture as part of the Institute's Visiting Speaker Series and attended a dinner hosted senior faculty from the College of Social Sciences and International Studies and the International Office.

In September, International Exeter supported a visit by Dr Hong-Yuan Lee, Minister of the Interior, Taiwan as part of a delegation from the National Taiwan University and research colleagues. The delegation was visited Exeter to participate in the International Conference on Flood Resilience (ICFR). During their visit Dr Lee was hosted for dinner by the Vice-Chancellor and senior faculty members from the College of Engineering, Mathematics and Physical Sciences.

In February the International Office and the Research and Knowledge Transfer (RKT) Office hosted a visit by a delegation of science and technology officials from Peru. The group included representatives from the Ministry of Production, the National Competitiveness Council and the National Council of Science, Technology and Innovation. During their visit they met with colleagues from the International Office and RKT to learn more about our science strategy plus our partnerships and collaborations with external organisations, including the Exeter Science Park.

We have also been pleased to welcome two visits by the British Council Japan this year. In September, Ms Azusa Tanaka returned to Exeter to finalise plans for the Vice-Chancellor's visit to Tokyo in October and his participation in the British Council's UK-Japan Higher Education Symposium. Following this, in November, we were pleased to host a delegation of Japanese university administrators as part of the British Council Inward Mission for Japanese Universities. The group had lunch with the Vice-Chancellor and the Chief Operating Officer to discuss the UK HE system and had a series of meeting to learn more about the International Summer School, Alumni Relations and International Partnerships.

Once again this year, we have had a large number of enquiries from other institutions looking to observe Exeter's strategic approach. In March, the International Office co-ordinated a visit by a delegation from the University of Jönköping in Sweden led by the Vice-Chancellor, Professor Anita Hansbo, and Deputy Vice-

Chancellor, Professor Lars Niklasson, who was also an Exeter alumnus. The delegation included four College Deans and three heads of Professional Services who each met with their equivalent at Exeter to share best practice and lessons learnt.

Professor Derek McCormack, Vice-Chancellor of Auckland University Technology in New Zealand, and his Director of Planning, Jenny Bygrave made a visit to Exeter in May. Professor McCormack asked to visit Exeter to learn more about the Forum, the student experience and planning processes.

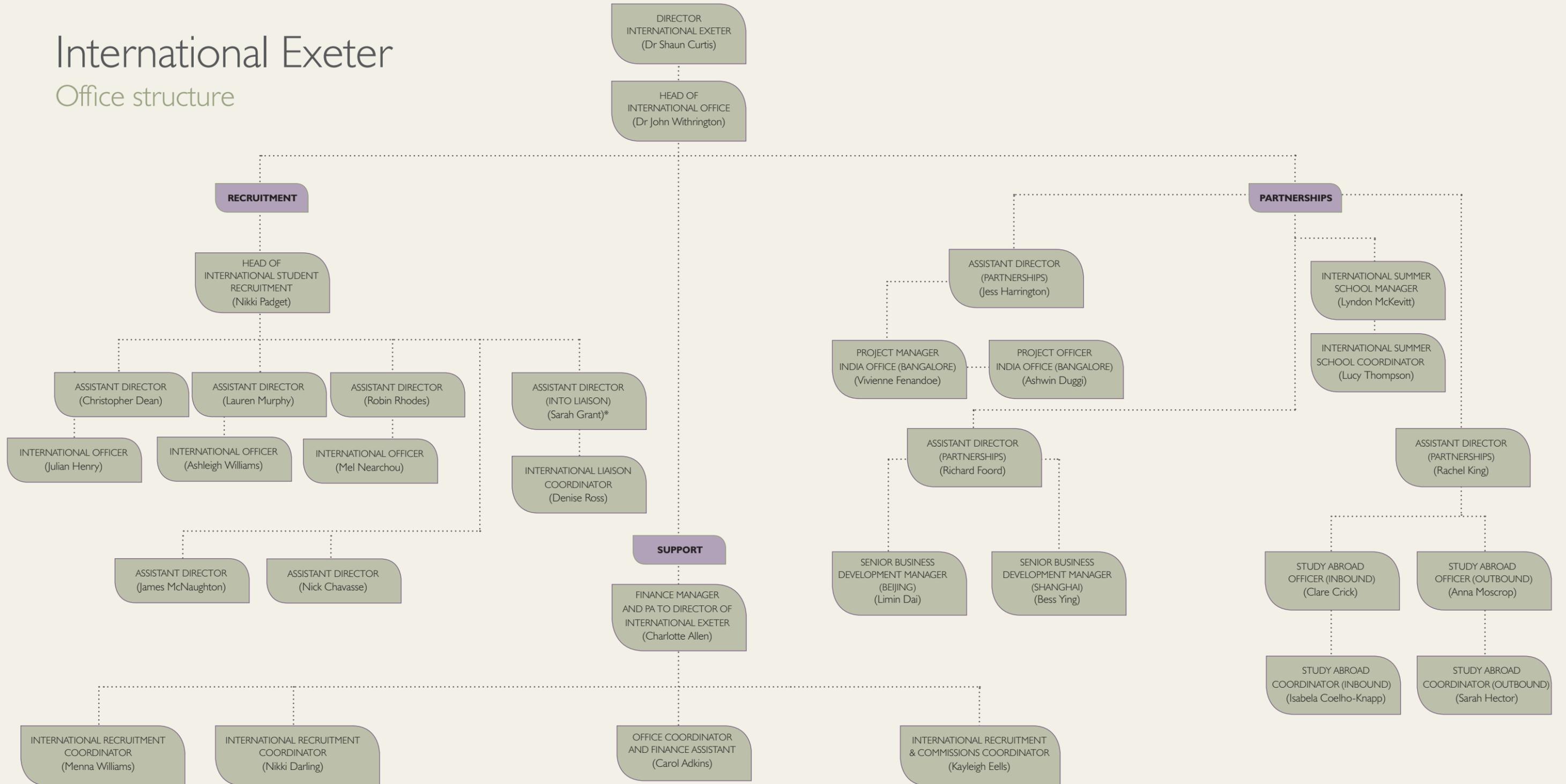
Dr Christopher Shepard, International Coordinator from the University College Cork, returned to Exeter in August and in January. On his August visit Dr Shepard was looking to learn more about the International Summer School and our international activities from recruitment, partnerships, research and student support. He met with teams from across Exeter's Professional Services and attended a number of summer school lectures. In January 2014, Dr Shepard was accompanied by his colleague Trevor Holmes, Vice-President for External Relations. During this visit, Dr Shepard and Mr Holmes were looking to learn more about our Internationalisation activities, INTO-Exeter Centre and our alumni and development campaigns.

Dr Kamal bin Yusoh, Head of Training Division for the University Malaysia Pahang and his colleague Mr Muhamad Tasyrif Ghazali (Training Officer) visited Exeter in February to meet with Jacqui Marshall, Director of Human Resources, and Tash Khan-Davies, Assistant Director of Human Resources for Learning and Development to learn more about Exeter's staff development and talent management programmes.

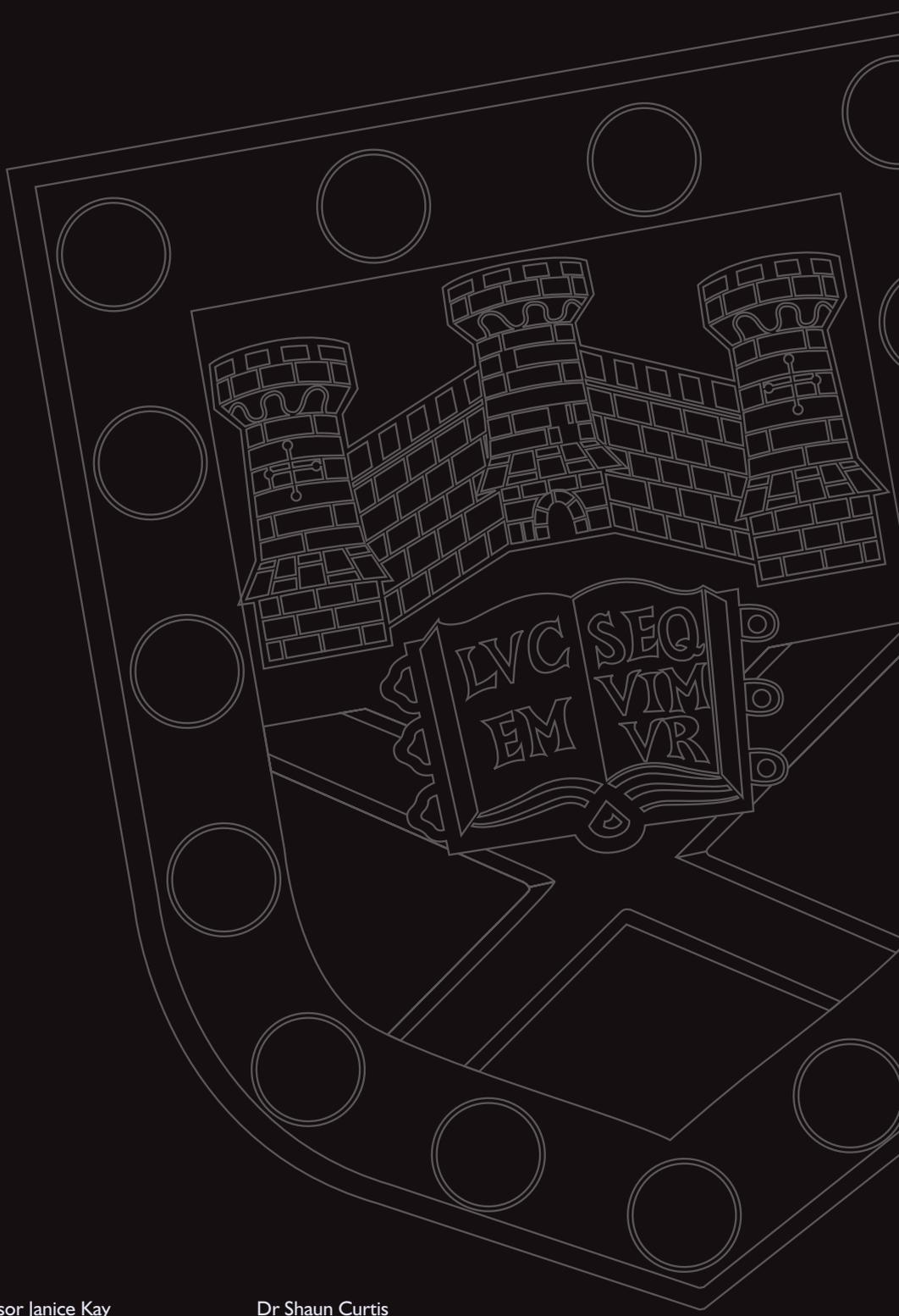
In addition to our international guests, the University of Exeter was delighted to be asked to host the annual Russell Group International Directors Meeting in September. The group included Pro/Deputy Vice-Chancellors, International Directors and Heads of International Offices for the 24 Russell Group institutions. 23 representatives from 19 universities attended an evening reception and full day conference including presentations by the UK Higher Education International Unit and the Observatory on Borderless Higher Education and discussions looking at the current issues affecting international student recruitment, partnerships and the future of international higher education.

International Exeter

Office structure



* Chloe Sharpe is on adoption leave



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