CAREERS

#1 BUSINESS SCHOOL
IN THE UK FOR GRADUATE OUTCOMES*

*Based on Economics, Management Studies, Business Studies, Accounting and Finance, HESA Destination of Leavers from Higher Education Data 2016/17 analysis.
WHEN YOU JOIN US AT EXETER YOU CAN LOOK FORWARD TO ACQUIRING THE SKILLS AND ATTRIBUTES THAT WILL HELP YOU BUILD A GREAT CAREER – WHETHER YOU ARE JUST STARTING OUT OR LOOKING TO IMPROVE YOUR QUALIFICATIONS AND EXPERIENCE.

If you do well, you’ll not only leave us with a great qualification from one of the UK’s top universities, you’ll also have the additional employability skills to help you forge a career in today’s highly competitive global marketplace. Leading employers who have recently visited the Business School to offer advice and insights into their businesses include:

- Accenture
- Bank of England
- Bishop Fleming
- BMO
- Deloitte
- Dyson
- Enterprise
- Enterprise Rent-A-Car
- EY
- GSK
- IBM
- Intel
- JP Morgan
- Jefferies
- Johnson & Johnson
- L’Oréal
- Mars
- McKinsey
- Microsoft
- Mondelēz
- Morgan Stanley
- Nationwide
- Building Society
- Nomura
- North Highland
- PwC
- Royal Bank of Canada
- RSM
- UBS
- Unilever
- Vauxhall
- Xerox

* Based on Economics, Management Studies, Business Studies, Accounting and Finance, HESA Destination of Leavers from Higher Education Data 2016/17 analysis.

WE HELP YOU BUILD A GREAT CAREER BY:

- Running a wide range of employability events at the Business School to give you invaluable and highly relevant career skills, advice and support
- Designing courses that will equip you with the skills that today’s employers need, significantly increasing your chances of getting the job you want
- Providing a dedicated and highly experienced Careers and Employability team, who will work with you from day one to develop your skills for employment
- Delivering ‘YES!: Your Employability Skills’, an online course that provides 24/7 careers management skills when you need them, where you need them
- Supporting the ‘With Industrial Experience’ (WIE) programme and the Business Internships and Placement module

Faye’s reaction to securing her placement
ex.ac.uk/faye
DURING YOUR TIME AT THE UNIVERSITY OF EXETER BUSINESS SCHOOL YOU WILL HAVE THE OPPORTUNITY TO TAKE PART IN A VARIED PROGRAMME OF CAREERS EVENTS THAT WILL BUILD YOUR EMPLOYABILITY CREDENTIALS.

Many of these events are run by leading graduate employers with support from highly qualified and experienced Careers Consultants and Employability Advisers. We encourage you to take part in as many of these events as you can, to equip yourself with the necessary skills and tools that you will need for the highly competitive graduate job market.

Typical employability events led by Careers Consultants with occasional guest sessions from employers and alumni include:

- Mock interview sessions and mock phone interviews
- Career and industry-specific sessions
- “day@” site visits to employers
- “How to:” series of careers and professional skills development workshops

The support I received through the Business School Careers Team, such as mock assessment centres, psychometric test skills sessions, and the 1-2-1 advice from the Employability Advisers, was invaluable to secure my placement. If you are going through the application process I would highly recommend using these services to help you showcase your best self.

Diana Ouma
Nairobi, Kenya

BA Business Management with Marketing with Industrial Experience
Industrial Placement: SAP (Communications Associate)

YouTube  ex.ac.uk/diana
Relevant work experience is more important than ever in the increasingly competitive labour market.

More than a third of recruiters... repeated their warnings from previous years – that graduates who have had no previous work experience at all are unlikely to be successful during the selection process.

(The Graduate Market in 2018, High Fliers)

My placement year was invaluable. Working with diverse teams across multiple industries has provided me with the confidence, skills and drive to pursue a career in consulting.

Sophie Maynard
Buckinghamshire, UK

BSc Economics with Industrial Experience
Industrial Placement: Accenture (Consulting Associate)
Graduate Job: Accenture (Analyst)
We encourage all of our students to consider spending their third year ‘out in the field’ – either studying abroad, gaining industrial experience, or a combination of these. These opportunities are available in the UK, Europe and beyond.

With Industrial Experience gives you the opportunity to put into practice what you’ve learnt in your first two years. Then you’ll come back to us for your fourth year with practical experience to enrich your studies and a proven employment track record.

The best part of working on a fast-paced trading floor is the international exposure and the feeling of being connected to the global financial markets. I have met some great people who supported me along the way and gave me a great deal of responsibility and a wealth of opportunities to develop valuable skills early on in my career.

Anca Ilie
Bacău, Romania

BSc Economics and Finance with Industrial Experience
Industrial Placement: Morgan Stanley (Sales and Trading)
Graduate Job: CITI (Sales and Trading Analyst)
Having been immersed in the private equity industry I have picked up many relevant skills that I would not have necessarily picked up at university.

Oliver Ramskill
West Midlands, UK

BSc Economics and Finance with Industrial Experience
Industrial Placement: Livingbridge (Research Analyst)
Graduate Job: DC Advisory (Analyst)
Being able to work for some of the leading economists in the country is definitely the best aspect of my role, as they have experience spanning decades and a great influence in shaping our economy.

CHARLOTTE ADAMS, BA ECONOMICS WITH INDUSTRIAL EXPERIENCE
INDUSTRIAL PLACEMENT: BANK OF ENGLAND

My placement has been invaluable for my future. It has developed me into a more rounded individual and taught me lifelong career skills. I am very happy to have been accepted onto Microsoft’s Graduate Programme.

BEN KOSKY, BA MANAGEMENT WITH MARKETING WITH INDUSTRIAL EXPERIENCE
INDUSTRIAL PLACEMENT: MICROSOFT
GRADUATE JOB: MICROSOFT (GRADUATE PROGRAMME)
Awarded ‘Best Placement Student’
At The National Undergraduate Employability Awards

I was given real responsibilities from day one and have been encouraged during my time at UBS to learn and to do more. I have taken bags of knowledge, skills and connections out of this placement.

ANNA UZUNOVA, BA BUSINESS AND MANAGEMENT WITH INDUSTRIAL EXPERIENCE
INDUSTRIAL PLACEMENT: UBS
GRADUATE OUTCOME: PG DIP HUMAN RESOURCE MANAGEMENT
The personalised support from the Careers Team at the Business School helped me every step along the way, allowing me to secure my first choice industrial placement.

ALEX AINSWORTH, BSC ECONOMICS AND POLITICS WITH INDUSTRIAL EXPERIENCE
INDUSTRIAL PLACEMENT: IBM
GRADUATE JOB: BLUEFIN SOLUTIONS (JUNIOR CONSULTANT)

I was able to make a real impact on the business through executing my own projects and presenting to customers on a daily basis, really building my confidence. My experience will be invaluable when I return to GSK.

MONIQUE VAN DER MOLEN, BA BUSINESS AND MANAGEMENT WITH INDUSTRIAL EXPERIENCE
INDUSTRIAL PLACEMENT: GLAXOSMITHKLINE
GRADUATE JOB: GLAXOSMITHKLINE (COMMERCIAL ASSOCIATE)

My placement enabled me to work with a wide mix of clients and put the tools and techniques I have learned into practice.

RICHARD DAVIS, BSC ACCOUNTING AND FINANCE WITH INDUSTRIAL EXPERIENCE
INDUSTRIAL PLACEMENT: MENZIES
GRADUATE JOB: MENZIES (ACCOUNTS TRAINEE)
Peer Mentoring

Peer Mentors, typically 4th year With Industrial Experience students, are a great source of practical advice, offering a unique perspective to first, second and third year students before and during the placement year, helping to allay any fears as well as providing support and reassurance.

Daniela Grozav
Chişinău, Moldova

BSc Business Economics with Industrial Experience
Industrial Placement: Microsoft (Sales Operations Specialist)
Graduate Job: Microsoft (Graduate Scheme, Account Executive)
WIE SOCIETY

Creates a supportive community of career-focused WIE students. Students who are out on placement or who have recently returned from placement provide social and practical support to those who are starting out on their WIE journey.

Having not studied finance previously, my placement allowed me to discover which aspects of the industry I wanted to pursue, which led to a more informed and better suited graduate career choice.

Katie Rossitter
Cambridge, UK

BSc Economics with Industrial Experience
Industrial Placement: Vauxhall (Financial Analyst)
Graduate Job: KPMG (Forensic Accounting Associate)

ex.ac.uk/katie
DO ALL APPLICANTS GET AN INDUSTRIAL PLACEMENT?

No, placements are competitive. However, in 2018/19 205 students successfully secured an industrial placement, 42% up on 2017/18.

HOW DO YOU SECURE AN INDUSTRIAL PLACEMENT?

Students follow a comprehensive career management skills programme and are supported in their work placement search by the Business School’s Employability Advisers and Programme Director. Ultimate responsibility for sourcing and securing the work placement rests with the student.

HOW MUCH DO YOU GET PAID?

This will vary depending on your placement provider and location. Salaries are typically around £20,000 but can be as high as £50,000.

DO YOU HAVE TO PAY TUITION FEES?

Currently students are charged a fee of £1,850 (set at 20% of course fee) for their year out on placement. This fee is subject to annual review. Fees cover module assessment and support from your Personal and Academic Tutor, Employability Advisers, IT services and other student support services. For further information visit: exeter.ac.uk/students/finance/studentfees

AM I CONSIDERED A STUDENT WHILST OUT ON PLACEMENT?

Yes you would be registered as a student and eligible for the usual student discounts, exceptions and support whilst out on placement for example:
- Council Tax
- Student Fees and Loans
- Oyster Cards
- Student ID and NUS Cards
- Guild Services
- UNiDAYS

ARE THERE ANY SESSIONS YOU HAVE TO ATTEND?

As part of the With Industrial Experience programme, there are two non-credit bearing modules you must complete. These lectures and workshops will prepare you for the placement search and recruitment process including CVs, interviews, LinkedIn and assessment centres. These sessions are compulsory and will appear on your timetable.
Placements usually last for 12 months although this can be flexible subject to a minimum placement length requirement of 33 weeks plus holidays. It may be possible to extend the placement period, depending on the final year start dates.

Four years with your third year out on placement.

- 100% Business and Management*
- 96% Economics*
- 90% Accounting and Finance*

You can complete your placement within:
- The UK and the EU
- North America
- Australasia
- India
- China and Hong Kong
- Singapore

Other countries will be considered on a case by case basis.

Entry tariff is the same as the corresponding three year programmes
- A minimum 1st year average grade of 50% in your taught and assessed modules
- Successful completion of the WIE Year 1 and 2 taught programme.

The placement year assessment currently comprises of:
- Employability Self-Assessment
- A Business Report

You will be allocated an Academic Tutor and an Employability Adviser to support you during your placement year.

*HESA Destination of Leavers from Higher Education Data 2016/17.
WITH INDUSTRIAL EXPERIENCE
TAUGHT SESSIONS

OUR MANDATORY TAUGHT SESSIONS ARE DESIGNED TO HELP YOU SECURE A PLACEMENT.

YEAR ONE

What Job’s For Me?
What Are My Strengths?
Shaping Your CV and Covering Letter
Effective Application Forms
How To Impress At Interviews (Employer Co-Led)
Finding Placements Within The UK and Internationally

YEAR TWO

E-me and LinkedIn (Employer Led)
Psychometric and Online Skills Tests
Assessment Centres
Commercial Awareness
Personal Resilience and Emotional Intelligence
Reflective Practice (Assignment Preparation)
WIE PLACEMENTS HELP YOU BUILD INVALUABLE NETWORKS

62% OF 2018 WIE GRADS WERE OFFERED A GRAD JOB BY THEIR PLACEMENT EMPLOYER

My placement year gave me the insight I needed to confirm that I wanted to pursue a career in consulting. North Highland provided me with a fantastic network and set of professional skills to take with me to my graduate position with McKinsey & Co.

Sophie Barlow
Bristol, UK

BSc Business Economics with Industrial Experience
Industrial Placement: North Highland (Management Consulting Intern)
Graduate Job: McKinsey & Co (Business Analyst)
RECENT INDUSTRIAL PLACEMENT EMPLOYERS INCLUDE:

ACCENTURE
AIRBUS
AMAZON
AON
APPLE
ASOS
ASTON MARTIN
AVIS
AVIS
AXA
BANK OF ENGLAND
BANK OF IRELAND
BLACKROCK
BMW
BNP PARIBAS
BOSCH
BRITISH AIRWAYS
CAPITA
DANONE
DEBENHAMS
DELOITTE
DHL
DISCOVERY CHANNEL
DISNEY
DYSON
EDF ENERGY
ENTERPRISE RENT-A-CAR
EY
FIDELITY
FCO
GE
GENERAL MOTORS
GOLDMAN SACHS
GOVERNMENT ECONOMIC SERVICE
GRANT THORNTON
GSK
HARGREAVES LANSDOWN
HMRC
HM TREASURY
IHG
INTEL
JACOBS DOUWE EGBERTS
JAGUAR LAND ROVER
JOHNSON & JOHNSON
JP MORGAN
KAPLAN
KPMG
LAZARD
LILLY
LLOYDS BANKING GROUP
L’ORÉAL
MARKS & SPENCER
MARS
MAZARS
MCDONALDS
MENZIES
MERCEDES
MICROSOFT
NBC
NESTLÉ
NIKE
NISSAN
NOMAD
NORTH HIGHLAND
OXFORD ECONOMICS
PRIMARK
QUEENS PARK RANGERS F.C.
RENAULT
RM
ROLLS-ROYCE
RSM
SAMSUNG
SAP
SIEMENS
SONY
SUMITOMO MITSUI BANKING CORPORATION
THE WHITE COMPANY
TSB
TUI
UBS
UNILEVER
UPS
VIRGIN MEDIA
VODAFONE
VOLKSWAGEN
WAITROSE
WARBURTONS
WARNER BROTHERS
XEROX

IN 2018/19:

26% ADVERTISING, MARKETING, PR
23% BANKING AND FINANCE
22% ACCOUNTING AND FINANCE
# Examples of Industrial Placement Roles

<table>
<thead>
<tr>
<th>Sector</th>
<th>Employers and Roles</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Accountancy, Consulting and Tax</strong></td>
<td>Deloitte, Audit Industrial Placement, RSM, Tax Assistant</td>
</tr>
<tr>
<td><strong>Business Management</strong></td>
<td>BMW, Aftersales Business Development, IBM, Business Controls</td>
</tr>
<tr>
<td><strong>Corporate and Investment Banking</strong></td>
<td>Goldman Sachs, Wealth Management, Morgan Stanley, Sales and Trading</td>
</tr>
<tr>
<td><strong>Finance</strong></td>
<td>Sony Corporation, Financial Analyst, General Motors, Aftersales Finance</td>
</tr>
<tr>
<td><strong>Investment Management</strong></td>
<td>Fidelity, Investments Intern, Livingbridge, Private Equity</td>
</tr>
<tr>
<td><strong>Sales and Marketing</strong></td>
<td>Danone, Customer Analytics, GlaxoSmithKline, Sales Intern</td>
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</tbody>
</table>

- **21%** Commercial and Management
- **3%** Consulting
- **2%** Government and Public Sector

*3% other sectors*
I thoroughly enjoyed my placement, in particular it felt great being such a valued member of a large organisation. Applying for graduate roles is so much easier having already been through the process successfully when securing my placement.

**JENNA GRIFFITHS, BSC ECONOMICS WITH INDUSTRIAL EXPERIENCE**
**INDUSTRIAL PLACEMENT: LOCKHEED MARTIN**
**GRADUATE JOB: BT (BUSINESS MANAGEMENT)**

My industrial placement year provided me with the unique opportunity to work on one of the most complex challenges in recent British history. It was the single greatest personal and professional development opportunity of my university experience.

**MATTHEW BAYLISS, BSC ECONOMICS WITH INDUSTRIAL EXPERIENCE**
**INDUSTRIAL PLACEMENT: GOVERNMENT ECONOMIC SERVICE (DEPARTMENT FOR EXITING THE EU)**

The Business School Careers Team allows students to engage with Employability Advisers as well as an extensive range of services, talks, employer events and employability skills workshops to get students on track for building an excellent career.

**TARIRO MASHONGAMHENDE, BA BUSINESS AND MANAGEMENT WITH INDUSTRIAL EXPERIENCE**
**INDUSTRIAL PLACEMENT: PwC**
**GRADUATE JOB: PwC (CONSULTING ASSOCIATE)**
My placement has been a fantastic opportunity to leave my comfort zone, meet some great people working in social enterprise, and become a much more confident, proactive person.

ROSIE WILSON, BA MANAGEMENT WITH MARKETING WITH INDUSTRIAL EXPERIENCE
INDUSTRIAL PLACEMENT: OOMPH! WELLNESS
GRADUATE JOB: OOMPH! WELLNESS (MARKETING MANAGER)

I knew work experience would be essential in the difficult jobs market, so a year in industry seemed like a great opportunity to get some real-world experience. Having spent that year as an Assistant Economist within the Government Economic Service, I gained a really good grasp on the economics underpinning the European financial services industry.

MANISHA PATEL, BA ECONOMICS AND FINANCE WITH INDUSTRIAL EXPERIENCE
INDUSTRIAL PLACEMENT: GOVERNMENT ECONOMIC SERVICE (FOREIGN & COMMONWEALTH OFFICE)
GRADUATE JOB: NOMURA INTERNATIONAL PLC (INVESTMENT BANKING)

The University of Exeter Business School Careers Team offer a huge amount of support for students. From CV workshops and practice interviews, to discussions about career choices, the Business School Careers Team is always available to help.

JAKE SEABOLD, BSC BUSINESS ECONOMICS WITH INDUSTRIAL EXPERIENCE
INDUSTRIAL PLACEMENT: BNP PARIBAS
GRADUATE JOB: BARCLAYS INVESTMENT BANK (MARKETS ANALYST)
I worked with four well-known magazines in India: Vogue, GQ, Condé Nast Travellers, and Architectural Digest. It was an opportunity that opened my eyes to the realities of the working world. I got to work on several events and marketing campaigns. This has helped me to grow creatively and pushed me further towards my desired career direction of being a Marketing Manager in the future.

Richa Rohra
Mumbai, India

BA Management with Marketing
Business Placement: Condé Nast (Events and Marketing Intern)
Graduate Progression: MSC Marketing
Graduate Job: Genesis Luxury Marketing (PR and Marketing)
DESIGNED TO ENCOURAGE 2ND YEAR STUDENTS TO ENHANCE THEIR EMPLOYABILITY THROUGH A PROGRAMME OF CAREER MANAGEMENT SKILLS AND A WORK PLACEMENT.

Students are required to participate in an approved work placement for a minimum of 140 hours (four weeks).

This module is perfect for students who want to complete their degree within three years or to fit in with either With International Study or With European Study.

EMPLOYERS WHO HAVE RECENTLY OFFERED PLACEMENTS TO OUR BUSINESS INTERNSHIPS AND PLACEMENTS STUDENTS INCLUDE:

- American Express
- AXA SPDB Investment
- Centrica
- China Construction Bank
- Coca-Cola HBC Eurasia
- Condé Nast International
- Crédit Agricole
- Crédit Lyonnais
- Deloitte
- EY
- J Walter Thomson
- JP Morgan
- Mercedes Benz
- Metro
- Nomura
- Petronas (PETRONAS)
- PwC
- Reliance Mutual Funds
- Royal Bank of Canada
- Smith & Williamson
- Thyssenkrupp
- Xerox Corporation

Read more at: ex.ac.uk/bus2004
Working at Unilever has reinforced my passion for marketing. Now that I have received real-world insights from a top firm, I am more confident about my decision to enter the industry.

AADIT ZAVERI, BA BUSINESS AND MANAGEMENT
BUSINESS PLACEMENT: UNILEVER
GRADUATE JOB: ABBOTT LABORATORIES (ASSOCIATE FINANCE ANALYST)

I have developed my communication and teamwork skills, alongside my ability to use my initiative. The experience has boosted my confidence in entering the corporate world and finding a graduate job.

ADITYA JAIN, BA BUSINESS ECONOMICS
BUSINESS PLACEMENT: SOUTH WEST WATER

It was exciting to have the chance to do something that would have a real impact on a local business.

JENNIFER MORRIS, BA MANAGEMENT WITH MARKETING
BUSINESS PLACEMENT: BUNYIP, BEADS AND BUTTONS
GRADUATE JOB: ACCENTURE (ANALYST CONSULTANT)
WHAT DO EMPLOYERS SAY ABOUT US?

Working with the University of Exeter Business School is always a pleasure; the students are engaged, commercially aware and incredibly proactive. The Careers Team at the School are hugely supportive of their students, running a variety of events for all year groups which see high turnout and often adopt a creative flair.

Scarlett Seager
PwC | West and Wales Student Recruitment Manager

The Careers Team within the Business School are extremely helpful and the relationship between us is incredibly valuable, to the extent that it allows us to form connections with high-potential students who soar to great heights within our organisation.

James Perryman
Mars | Graduate Careers Campus Manager

Our success is built on a history of providing the very best advice and solutions tailored to our clients’ needs. The Business School Careers Team share that commitment to providing first-class service to its academically strong and well-rounded students.

Caitlin Isaacs
Morgan Stanley | Infrastructure Senior Recruitment and Programme Coordinator

Accenture’s relationship with the Business School is proving ever more valuable in meeting the needs of our business. Both on a graduate and undergraduate level. Their maturity, analytical approach and business acumen puts them in high standing at our assessment centres, and on countless occasions the students at Exeter have proven themselves to be a great fit to a career in consulting.

Francesca Seeley
Accenture | Undergraduate Placements Recruiter
OTHER WORK EXPERIENCE AND EMPLOYABILITY ENHANCING SCHEMES SUPPORTED BY THE BUSINESS SCHOOL

STUDY ABROAD

- Spend your third year abroad on the ‘With European Study’ / ‘With International Study’ programmes
- ‘With European Study’ allows for one semester study abroad and one semester European work placement
- Short Term Study Abroad Opportunities
- Summer School Study Abroad Experience

Further information from: exeter.ac.uk/business-school/study/ugstudyabroad

BSc BUSINESS

A career-focused business and management programme, with an ethos of ethics and sustainability, incorporating extensive work placements with an exclusive opportunity to customise your degree by choosing modules designed to inspire the next generation of business graduates.

Based at our Penryn Campus, Cornwall, the programme is designed to address the challenges in growing businesses in the current climate-changing era. We will help you develop a set of graduate skills which are hugely relevant to 21st century businesses, from a local and global perspective.

Further information from:
exeter.ac.uk/undergraduate/degrees/business/businessbsc

I have gained many skills such as analytical skills, time management, written communication, planning and organisation. Furthermore, my employability has been enhanced as this was the first time I’ve worked for a third sector employer. My mind is now definitely more open to different career paths.

Alizee Lawson
London, UK

BSc Business, Eden Project Placement
### OTHER PLACEMENT SCHEMES AT THE UNIVERSITY

<table>
<thead>
<tr>
<th>Scheme</th>
<th>Description</th>
<th>Website</th>
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<tbody>
<tr>
<td><strong>STUDENT CAMPUS PARTNERSHIPS (SCP)</strong></td>
<td>The University of Exeter offers opportunities across campus, from short-term business and administrative support through to long-term project coordination. These internships offer a great opportunity to develop your CV, increase employability and can even count towards your Exeter Award!</td>
<td><a href="http://ex.ac.uk/scp">http://ex.ac.uk/scp</a></td>
</tr>
<tr>
<td><strong>STUDENT BUSINESS PARTNERSHIPS (SBP)</strong></td>
<td>The Student Business Partnership scheme offers University of Exeter students from all disciplines the chance to gain essential paid work experience with well-respected local businesses, covering a wide range of roles from marketing, research and business planning to web development and more.</td>
<td><a href="http://ex.ac.uk/sbp">http://ex.ac.uk/sbp</a></td>
</tr>
<tr>
<td><strong>PROFESSIONAL PATHWAYS</strong></td>
<td>Professional Pathways is a suite of sector specific training courses and internships. The training will be delivered by industry experts, to provide you with a firm grounding in your chosen career. All programmes are open to students from any discipline, year group and campus. Following the training we will place you in a paid one-week internship.</td>
<td><a href="exeter.ac.uk/careers/internships">exeter.ac.uk/careers/internships</a></td>
</tr>
<tr>
<td><strong>GRADUATE BUSINESS PARTNERSHIPS (GBP)</strong></td>
<td>The Graduate Business Partnership (GBP) scheme has been established to create paid opportunities for recent graduates in their chosen career. The scheme offers relatively inexperienced graduates the chance to access challenging roles, increase their employability and develop a rewarding career.</td>
<td><a href="http://ex.ac.uk/gbp">http://ex.ac.uk/gbp</a></td>
</tr>
<tr>
<td><strong>ACCESS TO INTERNSHIPS (A2I)</strong></td>
<td>A scheme to help Exeter students (particularly those from under-represented backgrounds) to secure a paid internship with support and funding provided by the Career Zone. Subsidies and grants are awarded on a sliding scale and on a first-come, first-served basis.</td>
<td><a href="http://ex.ac.uk/accessintern">http://ex.ac.uk/accessintern</a></td>
</tr>
</tbody>
</table>
For me, an Industrial Placement year is about exploring the various careers on offer, for learning what roles suit your skill set and interests, and for gaining real-life transferable skills that will set you apart from other graduates. This will ensure when you apply for your dream role, you couldn’t be more prepared.

Charley Adkins  
Hertfordshire, UK  

BSc Economics with Industrial Experience  
Industrial Placement: Goldman Sachs (Operations Analyst)  
Graduate Job: KPMG (Forensics Financial Advisor)
My placement year enabled me to put the knowledge gained through my studies into practice in an exciting, fast-paced environment. I was given the opportunity to lead my own project launches and was able to make a real impact. The skills, knowledge and self-awareness I gained have been invaluable in securing my graduate scheme at BA.

Lucy Davies
Somerset, UK

BA Business and Management with Industrial Experience
Industrial Placement: L’Oréal (Marketing Intern)
Graduate Job: British Airways (Commercial Graduate Scheme)