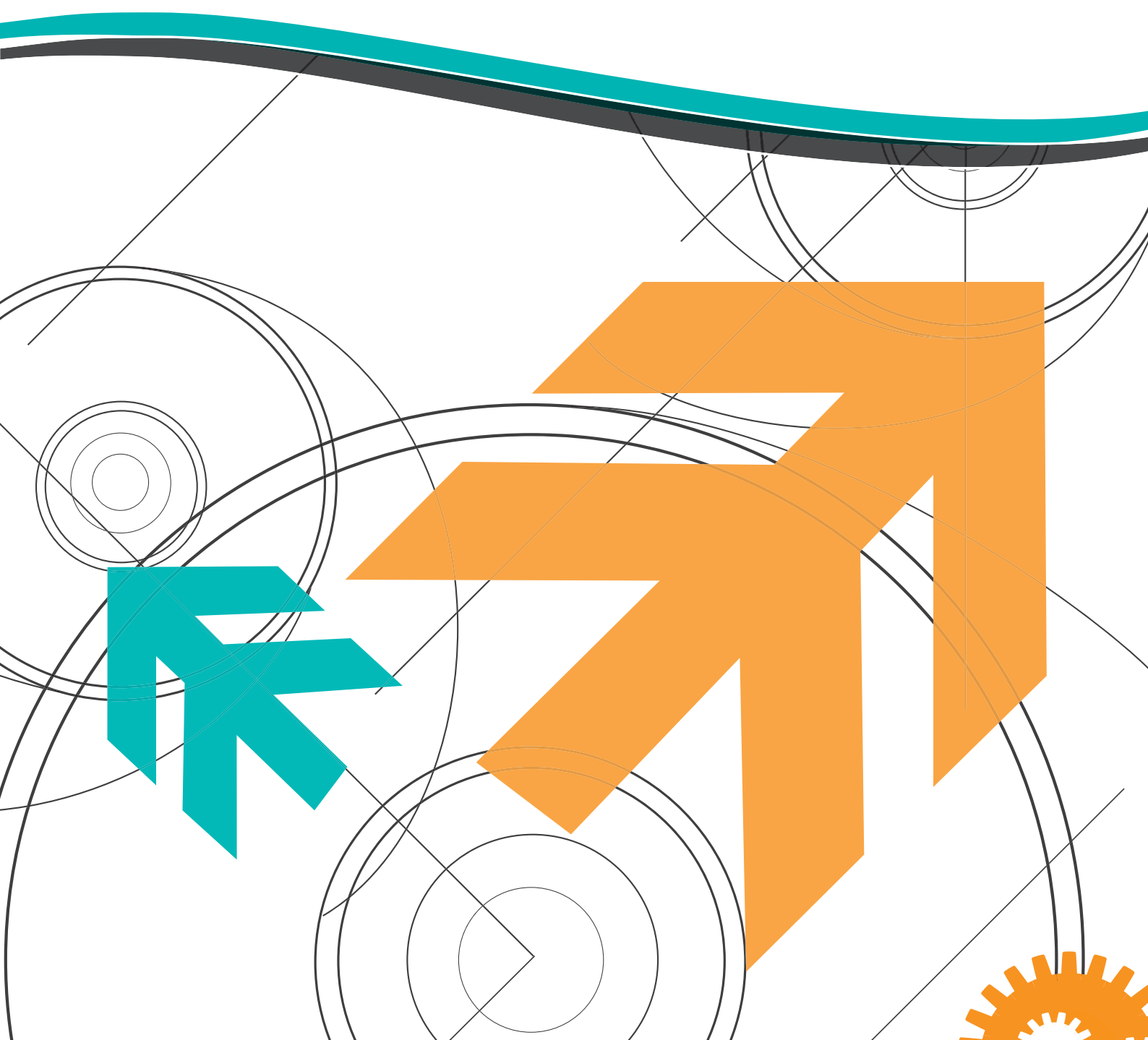




# Careers and Placement Fair 2010

26 AND 27 OCTOBER, 11AM – 3PM, CORNWALL HOUSE, STREATHAM CAMPUS



[www.exeter.ac.uk/employability](http://www.exeter.ac.uk/employability)

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If you're serious about a career in business, we don't think anyone else could give you a better start. Students agree: we're proud they've voted us number one in *The Times Top 100 Graduate Employers* survey for the last seven years. If you want to make a lasting impact on your career and in the wider world, contact us.

**Visit [www.pwc.com/uk/careers](http://www.pwc.com/uk/careers). Text 'pwc' to 85792 to find your nearest PwC event.\***

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### Disclaimer

Whilst the University uses reasonable endeavours to ensure the accuracy of information provided by third party organisations exhibiting on campus, the University accepts no liability for any loss or damage which you may suffer as a result of arrangements entered into with such third parties. Before participating in or registering for any activity to be provided by a third party you should ensure that you check carefully and understand any relevant terms and conditions prior to signature of any documentation and that you have any necessary insurances in place before undertaking such activities. The University does not seek to exclude liability for death or personal injury caused by its negligence.

## Employability and Graduate Development

(formerly the Careers and Employment Service)

### Stands on 26 and 27 October 2010

Reed Mews  
Streatham Drive  
Exeter EX4 4QP

**Telephone:** 01392 724493

**Email:** [careers@exeter.ac.uk](mailto:careers@exeter.ac.uk)

**Website:** [www.exeter.ac.uk/employability](http://www.exeter.ac.uk/employability)

If you need careers advice or information, we can offer you the following:

- All students and graduates are welcome to use the Information Room, including computers and reference books, at any time of the year. Loan copies of some of our books are available.
- Appointments with a Careers Adviser can be booked with the Employability and Graduate Development Division, Reed Mews, in person or by phone on 01392 724493.
- If you are a graduate and would like to speak to a Careers Adviser by phone, it is best to ring in advance and we will give you a suitable date and time to ring back.
- We run events and skills sessions for all current students. For details go to [www.exeter.ac.uk/employability/events](http://www.exeter.ac.uk/employability/events), or see our Careers and Employability student eNewsletter or campus-wide advertising.
- Our website is [www.exeter.ac.uk/employability](http://www.exeter.ac.uk/employability) and is invaluable for all areas of careers research, with links to employers, organisations and information sources. It includes our jobsurfing database and an online CV creator.

Open **Monday-Friday 9am – 5pm** (except on Wednesdays when we open from 10am-5pm and bank holidays, when we are closed). N.B. Occasionally we have to close unexpectedly, so if you are travelling some distance it is advisable to phone in advance to check if we are open.

## Graduate Business Partnerships

### Stands on 26 and 27 October 2010

Employability and Graduate Development  
(formerly the Careers and Employment Service)  
Room K6  
Kay Building  
North Park Road  
Exeter  
Devon EX4 4QF

**Contact:** Jane Gill, Employment Liaison Officer  
(Business Projects)

**Telephone:** 01392 723844

**Email:** [studentprojects@exeter.ac.uk](mailto:studentprojects@exeter.ac.uk)

**Website:** [www.exeter.ac.uk/businessprojects/gbp](http://www.exeter.ac.uk/businessprojects/gbp)

Graduates from all disciplines are able to undertake practical, paid, work experience being responsible for specific projects to benefit their host organisations in Devon and Somerset.

Placements vary in length from 8 – 12 week placements for Graduate Internships to the longer 20 week Graduate Business Partnership placements. Graduates successfully placed on shorter placements are paid £210 a week – free of tax and NI. Whereas Graduates on the longer Graduate Business Partnership scheme are paid a minimum of £300 a week, which is subject to tax and NI deductions.

All placements benefit from a Placement Support Day and Final Celebration Event. Graduates on the longer GBP placements benefit from attending a Business Training Course which is designed to assist in their personal development and their work based projects. Placements are often extended beyond the initial period and can lead to permanent employment.

## Jobsurfing

### Stand on 27 October 2010 only

**Website:** [www.exeter.ac.uk/employability/jobsurfgrad](http://www.exeter.ac.uk/employability/jobsurfgrad)

Every year the Employability and Graduate Development Division (formerly the Careers and Employment Service), gets sent hundreds of vacancies from companies that want to hire Exeter graduates. These vacancies are all uploaded onto our Jobsurfing website. Finalists can find “milkround” vacancies, graduates can find immediate vacancies, and other students can find internships and placements. You can either browse the jobs as and when you want to or, you can register and set up an email alert that will notify you of jobs that match your preferences.

# Knowledge Transfer Partnerships

**Stand on 27 October 2010 only**

Website: [www.ktponline.org.uk](http://www.ktponline.org.uk)

## Graduate employment opportunities with training

Do you have a good honours degree (2:1 or above)?

Do you like the idea of running a real-life project in industry, with the full backing of an academic institution?

Do you want to earn a competitive salary while working towards both a higher degree in your chosen subject **and** a recognised degree level management qualification?

Do you want to begin your career in a high level position at a growing UK company?

Do you want access to a personal equipment and training budget of over £10,000?

If so then Knowledge Transfer Partnerships may be for you!

Knowledge Transfer Partnerships (KTPs) are an alternative path for high achieving students who would prefer to move into a high-level business-led research position rather than into traditional academic research.

The partnerships are designed to help businesses access the cutting edge expertise available at universities. Working with academics to develop new products, services and processes, a graduate is placed full-time at the company premises on a project lasting between one and three years. They act as the Project Manager for knowledge transfer between the business and the university, with the overall aim of helping the business make a significant step change in areas of strategic importance.

# Postgraduate Study

**Stands on 26 and 27 October 2010**

Laver Building  
North Park Road  
Exeter EX4 4QE

**Contact (for applications):** Postgraduate Admissions

**Telephone:** 01392 723316

**Email:** [pg-ad@exeter.ac.uk](mailto:pg-ad@exeter.ac.uk)

**Website:** [www.exeter.ac.uk/postgraduate](http://www.exeter.ac.uk/postgraduate)

**Description of Organisation:** The University of Exeter is a leading research-intensive university, offering postgraduate study across three attractive campuses in the South West.

**Types of Courses Available to Study:** We offer over 150 taught postgraduate programmes and numerous research degree

opportunities across science, engineering and technology; social sciences; business and law; arts and humanities.

**Open Days:** Our departments welcome visits from prospective students.

**Method of Application:** Online at [www.exeter.ac.uk/postgraduate](http://www.exeter.ac.uk/postgraduate) Current students can apply via the MyExeter student portal.

# Students' Guild

**Stand on 27 October 2010 only**

Devonshire House  
Stocker Road  
Exeter EX4 4PZ

**Contact (for applications):** Jenny Stoneman

**Telephone:** 01392 724535

**Email:** [representation@guild.ex.ac.uk](mailto:representation@guild.ex.ac.uk)

**Website:** [www.exeterguild.org](http://www.exeterguild.org)

**Sector(s):** Education, charity, voluntary

**Degree Required:** Must be current Exeter student in any year

**Total Number of Vacancies/Places:** 4

**Vacation Opportunities:** n/a

**Location:** Exeter

**Salary and Benefits:** Approx. £16,000

**Method of Application:** You do not apply for these positions. They are elected. You must nominate yourself for election and run an election campaign.

**Closing Date:** Friday 28 January 2011

**Additional Information:** The 4 Sabbatical Officer paid positions are elected by cross campus ballot.

# Day 1 – Tuesday 26 October 2010

## ACCA

2 Central Quay  
89 Hydepark Street  
Glasgow G3 8BW

**Telephone:** 01415 822000

**Email:** [students@accaglobal.com](mailto:students@accaglobal.com)

**Website:** [www.accaglobal.com/ukgraduates](http://www.accaglobal.com/ukgraduates)

**Description of Organisation:** ACCA, the global body for professional accountants, offers a future that is diverse, challenging and full of opportunity.

The breadth of the ACCA Qualification makes it the perfect platform to launch any business career. You can acquire the technical skills that employers are demanding in the current climate, without pigeon-holing yourself for the future. Our qualification gives you the transferable skills you need, so that in the long-term you can apply for finance roles in any sector.

**Method of Application:** Online

## Army (Ministry of Defence)

Artillery Grounds  
Whiteladies Road  
Bristol BS8 2LG

**Contact (for applications):** Brigadier (Retd) M Smith, Army Careers Adviser (Higher Education and Adults), Wessex

**Telephone:** 01179 734417

**Email:** [aca1wessex@aca.mod.uk](mailto:aca1wessex@aca.mod.uk)

**Website:** [www.armyjobs.mod.uk](http://www.armyjobs.mod.uk)

**Sector(s):** Defence

**Degree Required:** Any discipline

**Total Number of Vacancies/Places:** The Army is looking to recruit up to 800 potential officers annually

**Location:** UK-wide, with some overseas postings available worldwide

**Salary and Benefits:** £24,615 p.a. on entering RMAS

**Method of Application:** Online, or via your local recruiting office in Exeter

**Closing Date:** Ongoing recruitment

**Additional Information:** The Army Careers Adviser visits the University in each academic term and you can request an interview via the University Employability and Graduate Development staff in Reed Mews.

## AXA UK

5 Old Broad Street  
London EC2N 1AD

**Email:** [careers@axa-uk.co.uk](mailto:careers@axa-uk.co.uk)

**Website:** [www.axa.co.uk/graduates](http://www.axa.co.uk/graduates)

**Sector(s):** Financial Services

**Degree Required:** See website for details

**Total Number of Vacancies/Places:** 20-25

**Vacation Opportunities:** See website for details

**Location:** UK-wide

**Salary and Benefits:** See website for details

**Method of Application:** Online

**Closing Date:** 31 December 2010

**Additional Information:** Part of the Global AXA Group, AXA UK operates in General Insurance, Healthcare Insurance, Life and Wealth Management through brands such as AXA Wealth, AXA Insurance, Swiftcover, AXA PPP Healthcare, Denplan, AXA Ireland, and an independent distribution business Bluefin. Join one of our Graduate Programmes in Business, IT or Actuarial and enjoy real responsibility in a real role from the start – with tremendous support and development at every stage.

# Barclays Global Retail Bank



Website: [www.seemore-bemore.com](http://www.seemore-bemore.com)

**Sector(s): Barclays offer a Global Retail Leadership Programme alongside Functional Leadership Programmes in Human Resources, Marketing and Products, Credit Risk and Analytics, Operations, Technology, Finance and Tax**

**Degree Required:** Any discipline (2:1 or above)

**Total Number of Vacancies/Places:** 100+ graduate opportunities

**Vacation Opportunities:** Barclays offer a 10-week Summer Internship Programme

**Location:** London and UK Regions

**Salary and Benefits:** Competitive

**Method of Application:** Online

**Closing Date:** 31 December 2010 – graduate opportunities, 11 February 2011 – internship opportunities

**Additional Information:** Not all big accountancy firms are the same. At BDO we're building a strikingly different business, focused on exceptional client service. We employ exceptional people – and help them get on with the job, without needless bureaucracy. Our systems work to support our people, not the other way around.

We offer opportunities in a range of exciting areas from tax to forensic services, with the chance to take real responsibility on projects alongside partners and colleagues.

## BUNAC

16 Bowling Green Lane  
London EC1R 0QH

**Contact:** [traveladvice@bunac.org.uk](mailto:traveladvice@bunac.org.uk)

**Telephone:** 020 7251 3472

**Email:** [traveladvice@bunac.org.uk](mailto:traveladvice@bunac.org.uk)

**Website:** [www.bunac.org.uk](http://www.bunac.org.uk)

**Services Available to Students:** Work and volunteer overseas

**Additional Information:** With BUNAC you can combine the everyday working life of countries such as USA, Canada, Australia, New Zealand, China, Peru, Costa Rica, South Africa, Ghana, India or Cambodia with fantastic travel opportunities.

## BDO LLP



55 Baker Street  
London W1U 7EU

**Contact (for applications):** Louise Cantley

**Telephone:** 020 7893 3506

**Email:** [student.recruitment@bdo.co.uk](mailto:student.recruitment@bdo.co.uk)

**Website:** [www.bdo.co.uk/graduate](http://www.bdo.co.uk/graduate)

**Sector(s): Accountancy**

**Degree Required:** Any discipline (2:1 or above)

**Total Number of Vacancies/Places:** 200

**Vacation Opportunities:** 6-week summer internships

**Location:** Nationwide

**Salary and Benefits:** Competitive

**Method of Application:** Online

**Closing Date:** Ongoing recruitment

## CIMA

**(Chartered Institute of Management Accountants)**

26 Chapter Street  
London SW1P 4NP

**Telephone:** 020 8849 2251

**Email:** [cima.contact@cimaglobal.com](mailto:cima.contact@cimaglobal.com)

**Website:** [www.cimaglobal.com](http://www.cimaglobal.com)

**Description of Organisation:** CIMA is the only professional body that qualifies accountants solely for business, it's a proven path to fantastic career prospects and high earning potential.

**Types of Courses Available to Study:** CIMA has taken the lead in developing the most relevant financial qualification for business today and is the preferred qualification of the world's top employers.

**Method of Application:** Online

**Additional Information:** We work in partnership with over 4,500 organisations around the world to encourage and develop the support they offer to our students.

## **CIPFA** **(Chartered Institute of Public Finance and Accountancy)**

3 Robert Street  
London WC2N 6RL

**Contact (for applications):** Abdullah Qureshi  
**Telephone:** 020 7543 5656  
**Email:** students@cipfa.org.uk  
**Website:** www.cipfa.org.uk

**Description of Organisation:** Professional Accountancy  
Qualification

**Types of Courses Available to Study:** Accountancy Qualification

**Additional Information:** CIPFA is the qualification for a successful career in Finance and Accountancy. CIPFA has been training accountants, financial managers and auditors for over 120 years, and is the only professional body to specialise in public services.

With the public sector accounting for over 40% of the global economy, there has never been a better time to consider a career in public finance.

## **Citi**

Citigroup Centre  
33 Canada Square  
Canary Wharf  
London E14 5LB

**Email:** campus.queries@citi.com  
**Website:** www.oncampus.citi.com

**Sector(s):** Banking and Finance

**Degree Required:** Any discipline. Good academic record required.

**Method of Application:** Online

**Closing Date:** 7 November 2010 (graduates), 2 January 2011 (interns)

**Additional Information:** Citi, the leading global financial services company, has approximately 200 million customer accounts and does business in more than 140 countries. Our 200-year heritage is built on a proud pioneering spirit, and we continue that forward thinking tradition today. Driven by a desire for entrepreneurship and creativity Citi is helping to shape the future of banking. It is not progress at any price, however, we strongly believe in a commitment to responsible growth that benefits clients, colleagues and communities alike.

## **Coca-Cola Enterprises Inc.**

Charter Place  
Vine Street  
Uxbridge UB8 1EZ

**Contact (for applications):** Tanya Pakeman  
**Website:** www.cokecce.com/careers

**Sector(s):** Sales and Marketing, Supply Chain

**Degree Required:** Any discipline, but preferably Business biased (2:1 or above)

**Total Number of Vacancies/Places:** 8

**Location:** Nationwide

**Salary and Benefits:** Competitive

**Method of Application:** See website for details

**Closing Date:** Information on website

## **Cvseeme.com**

5 Fairmile  
Henley-on-Thames  
Oxfordshire RG9 2JR

**Contact:** Lauren Cole  
**Telephone:** 0845 0776 700  
**Email:** hello@cvseeme.com  
**Website:** www.cvseeme.com

**Services Available to Students:** Cvseeme.com is an exclusive website for graduate job seekers driven to help you secure that all important job interview. Free to join, as a registered user you can access hundreds of graduate vacancies, read up on graduate daily news, and even interact with graduate recruitment experts via Twitter and Facebook. You can also view employer videos as they're posted and uniquely – you get to create and upload your very own 60-second video for recruiters too!

It's time to bring your applications to life. Differentiate yourself. Joining cvseeme.com is completely free and the more of you and your friends that register, the more likely it will be that any one of you will win our regular prizes through the site as well!



# Deloitte

Stonecutter Court  
1 Stonecutter Street  
London EC4A 4TR

**Contact (for applications):** Pallavi Patel  
**Telephone:** 020 7007 4410  
**Email:** palpatel@deloitte.co.uk  
**Website:** [www.deloitte.co.uk/graduates](http://www.deloitte.co.uk/graduates)

## Sector(s): Professional Services

**Degree Required:** Any discipline (2:1 or above)

**Total Number of Vacancies/Places:** Approx. 1,000 graduate places

**Vacation Opportunities:** Summer vacation and industrial placement schemes available – please visit our website for details

**Location:** Regionally across 21 offices

**Salary and Benefits:** Competitive

**Method of Application:** Online

**Closing Date:** Rolling basis but early applications are advised.

# Dstl

**(Defence Science and Technology Laboratory)**

Room 8, Building 106  
Dstl Porton Down  
Salisbury  
Wiltshire SP4 0JQ

**Contact (for applications):** Michelle Stevens  
**Telephone:** 01980 613755  
**Email:** msstevens@dstl.gov.uk  
**Website:** [dstl.gov.uk/careers](http://dstl.gov.uk/careers)

## Sector(s): Defence, Science and Technology; Civil Service

**Degree Required:** Applied Sciences, Physical Sciences, Engineering, Biological and Health Sciences

**Total Number of Vacancies/Places:** Approx. 50 vacancies p.a.

**Vacation Opportunities:** Yes

**Location:** Porton Down, Salisbury; Sevenoaks, Kent; Portsmouth, Hampshire

**Salary and Benefits:** Approx. £23,000, plus benefits

**Method of Application:** Application form available for download from [www.dstl.gov.uk/careers](http://www.dstl.gov.uk/careers)

**Closing Date:** Ongoing

**Additional Information:** Dstl, the Defence Science and Technology Laboratory, is a trading fund of the Ministry of Defence (MOD) and its trusted adviser on defence-related science and technology.

We help to keep the MOD, the Armed Forces and the security services ahead of the increasingly complex challenges they face on the battlefield and the home front – defining threats, devising effective countermeasures, and advising on future policy.

# Enterprise Rent-A-Car



Hadfield Court  
Hadfield Road  
Cardiff CF11 8AQ

**Contact (for applications):** Martyn Flynn  
**Telephone:** 029 2066 3268  
**Email:** [martyn.j.flynn@erac.com](mailto:martyn.j.flynn@erac.com)  
**Website:** [www.enterprisealive.co.uk](http://www.enterprisealive.co.uk)

## Sector(s): Retail

**Degree Required:** Any discipline

**Total Number of Vacancies/Places:** Opportunities throughout the UK

**Vacation Opportunities:** Summer placements

**Location:** UK-wide

**Method of Application:** Online

**Closing Date:** Ongoing recruitment

**Additional Information:** Enterprise is one of the largest car rental companies in the world with a turnover of \$10.1 Billion. Our Graduate Management Training Scheme offers the opportunity to be in charge of your own business in as little as two years.

## FDM Group

55 King William Street  
London EC4R 9AD

**Contact (for applications):** Pippa Susskind  
**Telephone:** 020 7256 3570  
**Email:** [apply@fdmacademy.com](mailto:apply@fdmacademy.com)  
**Website:** [www.fdmacademy.com](http://www.fdmacademy.com)

**Description of Organisation:** FDM Group is an international IT services provider with over 200 blue-chip clients worldwide. Its award-winning Master Class Programme bridges the gap between university and employment, equipping aspiring IT Consultants with the right combination of skills and commercial experience, eradicating the catch-22 scenario once and for all.

**Types of Courses Available to Study:** The FDM Master Class Programme will provide you with a technical training induction, specialising in: Java or DotNet Development, Software Testing, Infrastructure, Project Management or Application Support, typically lasting 12 weeks. Following this award-winning training, you will proceed to work with our prestigious clients, as a professional IT Consultant.

**Open Days:** We hold open days regularly throughout the summer months. Please check our facebook page, FDM IT Academy, and website for details.

**Method of Application:** Online

## Fidelity Investment Managers

25 Cannon Street  
London EC4M 5TA

**Telephone:** 01737 834365  
**Email:** [graduate.recruitment@fil.com](mailto:graduate.recruitment@fil.com)  
**Website:** [www.fidelityrecruitment.com](http://www.fidelityrecruitment.com)

**Sector(s):** Investment Management/Finance

**Degree Required:** Any discipline (minimum 2:1)

**Total Number of Vacancies/Places:** 20 graduate vacancies

**Vacation Opportunities:** 10 internships

**Location:** London, South East (UK) and Europe

**Salary and Benefits:** Competitive

**Method of Application:** Online

**Closing Date:** Varies by programme. 5 November 2010 for Investment, 31 December 2010 for all other programmes

except European Internship Programme, which is 31 January 2011.

**Additional Information:** At Fidelity Investment Managers, it's our investment intelligence and our attention to detail that set us apart. To put it simply we invest money in equities, bonds, funds and property companies on behalf of our clients. And by using our judgement, knowledge and market expertise, we aim to enable our clients' money to grow.

Join us and you'll discover that our business reflects the qualities of our people – intelligent, entrepreneurial, forward-thinking and self-reliant.

## GCHQ

The Recruitment Office  
Room M3/S  
Hubble Road  
Cheltenham GL510EX

**Telephone:** 01242 221491  
**Email:** [recruitment@gchq.gsi.gov.uk](mailto:recruitment@gchq.gsi.gov.uk)  
**Website:** [www.careersinbritishintelligence.co.uk](http://www.careersinbritishintelligence.co.uk)

**Sector(s):** Public Sector

**Degree Required:** Most roles require a 2:1 or a 2:2 specific degree but the vacancy information on our website will confirm the requirements.

**Total Number of Vacancies/Places:** We do not have a specific number of vacancies as our requirements change throughout the year.

**Vacation Opportunities:** We currently offer placements for individuals studying technical degrees (Sponsored Undergraduate Technologists). These opportunities usually become available in the autumn of each year for placements the following year. Please refer to our website for details.

**Location:** Cheltenham, although there are limited opportunities in Bude (Cornwall) and Scarborough (North Yorkshire)

**Salary and Benefits:** £24,947 (per annum), plus generous benefits

**Method of Application:** Online

**Closing Date:** See website for details

**Additional Information:** GCHQ is one of the UK's intelligence services and helps counter threats which compromise national and global security, by using highly sophisticated technology to intercept communications and electronic signals to produce 'intelligence'. GCHQ also helps protect Government communication and information systems from attack.

## Graduate-jobs.com

United House  
North Road  
London N7 9DP

**Contact:** Mark Towers  
**Telephone:** 020 7609 5406  
**Email:** mark.towers@graduate-jobs.com  
**Website:** www.graduate-jobs.com

**Services Available to Students:** Job Board, CV and Careers Advice

**Other Information:** W3C AA Rating – the website is completely compatible with screen readers making it user friendly for the blind and partially sighted.

## Graduate Recruitment Bureau

4 Clifton Mews  
Clifton Hill  
Brighton BN1 3HR

**Contact:** Dan Evans  
**Telephone:** 01273 325775  
**Email:** d.evans@grb.uk.com  
**Website:** www.grb.uk.com

**Services Available to Students:** The Graduate Recruitment Bureau (GRB) specialise in placing graduates into graduate jobs and advertising student jobs, internships, placements, gap years and courses. In addition we host a huge amount of free services and information including graduate/student advice, social networking interaction and industry videos.

## Grant Thornton UK LLP

Hartwell House  
55-61 Victoria Street  
Bristol BS1 6FT

**Contact (for applications):** Angela Campbell-Andrews  
**Telephone:** 01173 057630  
**Email:** angela.campbell-andrews@gtuk.com  
**Website:** www.grant-thornton.com

**Sector(s):** Chartered Accountants

**Degree Required:** Any discipline (minimum 2:1)

**Total Number of Vacancies/Places:** Approx. 250

**Vacation Opportunities:** Approx. 70

**Location:** Nationwide

**Salary and Benefits:** Competitive with flexible benefits

**Method of Application:** Online

**Closing Date:** Applications only close when the vacancies have been filled

**Additional Information:** We focus on being a bold and positive leader in our chosen markets and within the accounting profession – as noted by being awarded the Auditor of the year in the FD's Excellence Awards 2010. We're the UK's fifth largest accountancy firm, with 28 offices and 4,000 staff, providing advice to clients of every description. We've got a presence in over 100 different countries, so there's the potential for international exposure.

We are looking for graduates to join our audit, tax, business risk services, actuarial, recovery and reorganisation departments. We encourage all our trainees to take ownership and drive their development by putting their new skills into practice straight away. So whether you're working with a household name or a smaller client, you'll be face-to-face with finance directors, government bodies business owners, influential non-executive directors and well-known financial institutions.

## Hewitt Associates

6 More London Place  
London SE1 2DA

**Contact (for applications):** Julie Hyam  
**Telephone:** 01372 733535  
**Email:** julie.hyam@hewitt.com  
**Website:** www.hewittgraduate.co.uk

**Sector(s):** Actuarial

**Total Number of Vacancies/Places:** 25-30 graduate vacancies

**Vacation Opportunities:** We offer internships, work experience and we will consider requests for gap year placements

**Location:** Birmingham, Bristol, Epsom, Leeds, London and St Albans

**Salary and Benefits:** Graduates start on £30,000

**Method of Application:** Come visit us at our stand or apply online

**Additional Information:** Hewitt Associates provides leading organisations around the world with expert human resources consulting and outsourcing solutions to help them anticipate and solve their most complex benefits, talent, and related

financial challenges. Hewitt works with companies to design, implement, communicate, and administer a wide range of human resources, retirement, investment management, health care, compensation, and talent management strategies. With a history of exceptional client service since 1940, Hewitt has offices in more than 30 countries and employs approximately 23,000 associates who are helping make the world a better place to work.

We are looking for people with a strong academic background, excellent numerical and communication skills and a desire to push themselves and be challenged in everything they do; thriving on deadlines and wanting to play a key part in shaping our future business.

## HW Fisher & Company

Acre House  
11/15 William Road  
London NW1 3ER

**Contact (for applications):** Sarah Hope (Training Co-ordinator), Stephen Clarke (Training Manager)

**Telephone:** 020 7874 1158

**Email:** gradops@hwfisher.co.uk

**Website:** www.hwfisher.co.uk

**Sector(s):** Accountancy

**Degree Required:** Any discipline (minimum 2:1)

**Total Number of Vacancies/Places:** 18 to 20 per annum (split evenly between January and September)

**Vacation Opportunities:** No

**Location:** London

**Salary and Benefits:** Competitive

**Method of Application:** Online

**Closing Date:** Ongoing recruitment

**Additional Information:** HW Fisher & Company is one of the UK's top 30 Chartered Accountancy firms.

The firm provides services such as audit, tax, VAT and company secretarial. We also have a range of specialist groups that are dedicated to providing expert advice in fields such as property, licensing, media, charities, trade unions and professional practices. You may also have the opportunity to work within one of our specialist departments such as Forensic, Corporate Finance or Insolvency.

## IBM UK Ltd

UK Head Office  
IBM United Kingdom Limited  
PO Box 41  
North Harbour  
Portsmouth  
Hampshire PO6 3AU

**Email:** graduate@uk.ibm.com

**Website:** www.ibm.com/start/uk

**Sector(s):** IT Consulting, Software Development, IT Specialist, Business, Management Accounting, Strategy Consulting, Human Capital Management Consulting, Financial Management Consulting, Physical Asset Management Consulting

**Degree Required:** Any discipline (minimum 2:1)

**Vacation Opportunities:** Extreme Blue summer internship scheme

**Location:** Around the UK – travel may be required for some jobs

**Salary and Benefits:** £27,000 to £32,000

**Method of Application:** Online

**Closing Date:** Ongoing recruitment

**Additional Information:** Whether it's a year out as part of your degree, a summer internship or a graduate job, IBM offer a range of first-class opportunities across all areas of their business. So, what are they looking for? Students and graduates at IBM stand out for their imagination, adaptability, drive, teamwork and boundless energy. They can come from any degree background, providing they are expecting at least a 2:1, and are passionate about their area of expertise.

## ICAEW

321 Avebury Boulevard  
Milton Keynes MK9 2FZ

**Contact (for applications):** <http://trainingvacancies.icaew.com>

**Telephone:** 01908 248200

**Email:** careers@icaew.com

**Website:** icaew.com/careers

**Description of Organisation:** If you're looking for a successful career in business and finance, you should consider becoming an ACA qualified chartered accountant. Chartered accountancy is one of the most diverse, exciting and secure careers, offering a wide range of opportunities across all business sectors. The ACA qualification from ICAEW can be the start of your amazing career anywhere in the world.

**Types of Courses Available to Study:** Professional Accountancy Qualification

**Method of Application:** The ACA has a unique component, the training agreement. Most employers support you financially, paying for your training and a competitive salary. To help you find a training agreement ICAEW offers *Training Vacancies* both online and as a brochure. *Training Vacancies* gives you information about organisations contacts, location and entry requirements. <http://trainingvacancies.icaew.com>

## International Committee of the Red Cross (ICRC)

19 Avenue de la Paix  
1202 Geneva  
Switzerland

**Telephone:** +41 22 730 25 17/18  
**Email:** [rh\\_rec@icrc.org](mailto:rh_rec@icrc.org)  
**Website:** [www.icrc.org](http://www.icrc.org)

**Sector(s):** Approximately 90 different professions

**Degree Required:** Experience plus Masters or Bachelors

**Total Number of Vacancies/Places:** The ICRC recruits continuously. We employ over 300 people every year.

**Vacation Opportunities:** Visit our website for information [www.icrc.org](http://www.icrc.org)

**Location:** Anywhere in the world where we need to have your expertise

**Salary and Benefits:** Approx. €50,000 yearly salary and excellent social benefits

**Method of Application:** Online

**Additional Information:** The International Committee of the Red Cross (ICRC), founded in 1863, is a neutral and independent humanitarian organisation. Its nature and membership are non-governmental. Its mandate to protect and assist the victims of armed conflicts and other situations of violence has been conferred on it by States through the four Geneva Conventions of 1949 as well as the Statutes of the International Red Cross and Red Crescent Movement.

## J.P.Morgan

1 Chaseside  
Bournemouth BH7 7DA

**Website:** [www.careers.jpmorgan.com](http://www.careers.jpmorgan.com)

**Sector(s):** Finance, Technology, Operations and Business Services

**Degree Required:** Any discipline (minimum 2:1)

**Vacation Opportunities:** Summer internships

**Location:** Multiple locations globally

**Salary and Benefits:** Competitive

**Method of Application:** Online

**Closing Date:** The deadline for graduate applications is 14 November 2010 and for internships is 12 December 2010

**Additional Information:** As a leading global financial services firm and part of parent JPMorgan Chase & Co., J.P.Morgan is committed to delivering the best financial services solutions through our lines of business: the Investment Bank, Asset Management, Retail Financial Services, Commercial Banking, Card Services, and Treasury and Securities Services. Today, we serve one of the largest client franchises in the world, including many of the most prominent corporate, institutional, government and individual clients in more than 100 countries.

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## KPMG

15 Canada Square  
London E14 5GL

**Contact (for applications):** Caroline Johnston

**Telephone:** 07876 145444

**Email:** [caroline.johnston@kpmg.co.uk](mailto:caroline.johnston@kpmg.co.uk)

**Website:** [www.kpmg.co.uk/careers](http://www.kpmg.co.uk/careers)

**Sector(s):** Professional Services

**Degree Required:** Any discipline

**Total Number of Vacancies/Places:** 1,000

**Vacation Opportunities:** Summer internship

**Location:** UK-wide

**Salary and Benefits:** Competitive

**Method of Application:** Online

**Closing Date:** No closing date – recruitment on a first-come, first-served basis

**Additional Information:** We offer a range of challenging and high-quality career opportunities to ambitious people from a wide range of academic disciplines. Opportunities are available in our three service areas: Audit, Tax and Advisory. Great support, excellent training, early responsibility, and fascinating clients; these are just some of the many factors that help to make KPMG in the UK one of the leading graduate employers.

## Lidl



Locking Castle  
Business Park  
West Wick  
Weston Super Mare BS24 7TG

**Contact (for applications):** Douglas Ireland (Regional Director)  
**Telephone:** 01934 523105  
**Email:** weston.sales@lidl.co.uk  
**Website:** www.lidl.co.uk

**Sector(s): Retail**

**Degree Required:** Any discipline

**Total Number of Vacancies/Places:** Approx. 15 per year

**Vacation Opportunities:** Sandwich Placement (1 year) as part of a degree

**Location:** South West

**Salary and Benefits:** £33,000 starting salary, plus benefits

**Method of Application:** Please send a CV and covering letter to Douglas Ireland at the address above

**Closing Date:** Ongoing recruitment

## Lloyds Banking Group

48 Chiswell Street  
London EC1Y 4XX

**Telephone:** 0121 696 5038 / 0121 696 5021

**Email:** talent@lloydsbanking.com

**Website:** www.lloydsbankinggroup.com/talent

**Sector(s): Banking and financial services sector**

**Degree Required:** Minimum 2:1 degree required

**Total Number of Vacancies/Places:** n/a

**Vacation Opportunities:** n/a

**Location:** UK-wide

**Salary and Benefits:** Salary detailed on website

**Method of Application:** Online

**Closing Date:** TBC

## Logica

Keats House  
The Office Park  
Springfield Drive  
Leatherhead  
Surrey KT22 7LP

**Telephone:** 0845 330 0642

**Email:** ukgraduates@logica.com

**Website:** www.logica.com/ukgraduates

**Sector(s): IT and business consultancy**

**Degree Required:** IT and business related disciplines

**Total Number of Vacancies/Places:** Approx. 150 throughout 2011

**Vacation Opportunities:** No

**Location:** UK-wide

**Salary and Benefits:** A starting salary ranging from £19,250-£23,000 plus benefits including company pension, share schemes, medical insurance and subsidised sports and social club

**Method of Application:** Online

**Closing Date:** See website for details

## Majestic Wine

Majestic House  
Otterspool Way  
Watford  
Hertfordshire WD25 8WW

**Contact (for applications):** Joe Beveridge,  
Recruitment Manager  
**Telephone:** 01923 298200  
**Email:** jbeveridge@majestic.co.uk  
**Website:** [www.majestic.co.uk/careers](http://www.majestic.co.uk/careers)

**Sector(s):** Retail

**Degree Required:** Any discipline

**Total Number of Vacancies/Places:** Over 150 per year

**Location:** 150+ stores nationwide

**Salary and Benefits:** £16,500-£19,000 dependent on location and bonus

**Method of Application:** Online

**Closing Date:** Ongoing recruitment

## Matchtech

1450 Parkway  
Solent Business Park  
Whiteley  
Hampshire PO15 7AF

**Contact:** Rianna Giorgi  
**Telephone:** 01489 884382  
**Email:** 01489 898290  
**Website:** [www.matchtech.com/graduates](http://www.matchtech.com/graduates)

**Services Available to Students:** CV feedback, placement into Scientific, IT, Engineering, Supply Chain and Professional Services sectors

**Other Information:** Matchtech is one of the UK's leading recruitment consultancies. Our specialist areas include: Automotive, Aerospace, Rail, Offshore, Marine, Petrochem, Water, Electronics and Software Systems, IT, Civil and Structural Engineering, Construction Management, Architecture, Surveying, Highways and Transportation, HR, Sales and Business Support, Procurement and Logistics, Science, and Medical and Professional Services.

We offer an entirely free service to graduates to help take the stress out of job hunting!

## Milkround.com

**Email:** [info@milkround.co.uk](mailto:info@milkround.co.uk)  
**Website:** [www.milkround.com](http://www.milkround.com)

**Services Available to Students:** Put your brain to work. Sign up to milkround.com – the most widely-used graduate recruitment website.

Milkround.com has thousands of internships, placements, graduate schemes and jobs.

You'll find the UK's top employers across a broad spectrum of industries, including banking, IT, marketing and engineering. You'll find choices that match your way of thinking. You'll be kept up-to-date with the latest jobs by email.

Milkround.com will put you on the right career path.

Visit the milkround.com stand.

## Network Rail



40 Melton Street  
London NW1 2EE

**Telephone:** 0845 601 4228  
**Email:** [enquiry@networkrail.co.uk](mailto:enquiry@networkrail.co.uk)  
**Website:** [www.networkrail.co.uk/graduates](http://www.networkrail.co.uk/graduates)

**Sector(s):** Transport logistics/engineering

**Degree Required:** Minimum 2:2. See website for individual scheme requirements

**Total Number of Vacancies/Places:** Approx. 140

**Location:** UK-wide

**Salary and Benefits:** £24,500 per annum plus benefits

**Method of Application:** Online

**Closing Date:** 22 December 2010

**Additional Information:** Few other graduate programmes can boast such huge responsibility. After a period of induction, graduates will gain valuable experience on a range of placements, and they'll have real control over the pace and content of their progression. The Network Rail Graduate Programme has a vast range of schemes that include engineering, finance, operations management, project management and information management (IT).

## Philips

Guildford Business Park,  
Guildford  
Surrey GU2 8XH

**Contact (for applications):** Jack Boiling  
**Telephone:** 01483 298686  
**Email:** jack.boiling@philips.com  
**Website:** www.philips.com

**Sector(s):** Healthcare, Lighting, Consumer Electronics

**Degree Required:** 2:1

**Total Number of Vacancies/Places:** TBC

**Vacation Opportunities:** Yes

**Location:** Guildford, Chichester

**Method of Application:** Either through Philips careers centre or by email with a covering letter and CV

**Closing Date:** December 2010

**Additional Information:** Philips is an enticing, exciting, people-focused, innovative, diversified health and well-being company, focused on improving people's lives through timely innovations. As a world leader in healthcare, lifestyle and lighting, Philips integrates technologies and design into people-centric solutions, based on fundamental customer insights and the brand promise of "sense and simplicity".

## Procter & Gamble

**Contact (for applications):** recunitedkingdm.im@pg.com  
**Email:** recunitedkingdm.im@pg.com  
**Website:** www.pgcareers.com

**Sector(s):** Manufacturer and Marketer of Beauty, Personal Care, Health Care and Household Products

**Degree Required:** Generally we accept any degree background, except for Manufacturing (Product Supply) and Research and Development, where the appropriate engineering or scientific background is expected.

**Total Number of Vacancies/Places:** Approx. 50-80 internships per year. Approx. 50-100 graduate positions per year.

**Vacation Opportunities:** Summer internships are available and our preferred method of recruiting graduates too!

**Location:** Surrey, Newcastle and various other UK locations

**Salary and Benefits:** Graduate salary is £28,600, plus benefits. Summer internship salary is £1,725 pcm.

**Method of Application:** Online

**Closing Date:**

- Commercial Career Academy (Marketing, Finance, Sales) – 18 November 2010
- Manufacturing Career Academy (Product Supply) – 18 November 2010
- Summer Internships (R&D) – early November 2010
- Summer Internships (all other functions) – early deadline is 31 Dec 2010 (if we still have spaces the 2nd deadline will be 31 Mar 2011)

The best way to secure a full time graduate role is via one of the Academies, internship or other functional seminars.

**Additional Information:** P&G is one of the world's leading consumer goods companies, marketing over 300 brands in more than 180 countries around the world. Our \$76+ billion business has one of the strongest portfolios of trusted, quality, leadership brands, including Ariel®, Pampers®, Always®, Pantene®, Pringles®, Olay®, Wella® and Gillette®. We have a history of attracting and recruiting exceptional people to help us overcome the different challenges that we as a business face every day.

## Projects Abroad

Aldsworth Parade  
Goring  
West Sussex BN12 5TX

**Contact:** Ian Birbeck  
**Telephone:** 01903 708300  
**Email:** info@projects-abroad.co.uk  
**Website:** www.projects-abroad.co.uk

**Additional Information:** With Projects Abroad you can combine adventurous foreign travel with the chance to do a worthwhile job. Projects range from teaching conversational English to working in an orphanage or gaining experience of medicine, veterinary science, conservation, journalism or business. Placements are available throughout the year and last from two weeks upwards. Volunteers receive substantial UK and overseas support.

**Location:** Volunteers are needed in Africa, Asia, Eastern Europe, Latin America, Caribbean and South Pacific.



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We look for high performers. As well as good academic results (a 2:1 or above and at least 340 UCAS points), we want to see the desire to make a real impact in the world of business and technology – and evidence that you can.

We will reward with an excellent salary and starting bonus. There's also the chance to get involved in our extensive corporate citizenship initiatives that make an important difference to communities throughout the world.

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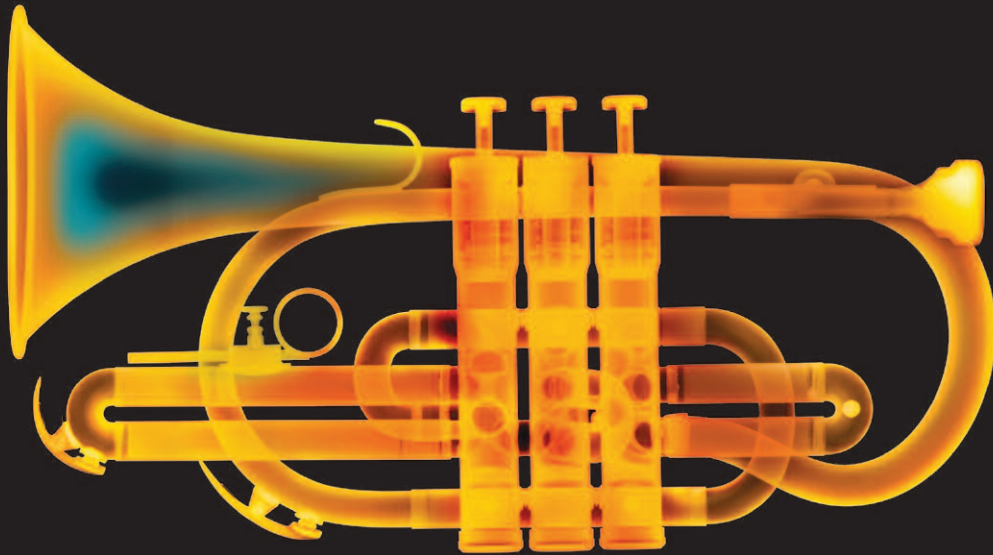
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# THE DIFFERENCE INSIDE

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We're a progressive accountancy and financial consulting partnership offering a stimulating work/life balance and social environment for our 200 professionals in Yeovil, Shepton Mallet, Melksham and Exeter.

Old Mill offer accelerated career progression for graduates with at least a 2:1 in any discipline. We offer a structured career path and plenty of opportunity for continued professional development.

If you are a numerate, enthusiastic self-starter with excellent communication and presentation skills we will support you in your ACA accountancy training with Reed Business College, provide revision courses, study leave and plenty of support to help you realise your full potential.

If you would like to find out more about graduate opportunities at Old Mill, please call **01935 709385** and speak to Ken Hughes or Tina Whitmarsh or email us at [careers@oldmillgroup.co.uk](mailto:careers@oldmillgroup.co.uk)

Group HR  
Old Mill Accountants and Financial Advisers  
Number One Goldcroft  
Yeovil  
Somerset BA21 4DX

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Do you want to  
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Are you ready to build  
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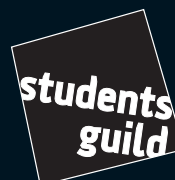
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You can email questions to [wevenailedit@screwfix.com](mailto:wevenailedit@screwfix.com)

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[WWW.ICRC.ORG/ENG/JOBS](http://WWW.ICRC.ORG/ENG/JOBS)



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ICRC



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01823 275925

Tavistock  
01822 613355

## RBC Capital Markets (Royal Bank of Canada)

71 Queen Victoria Street  
London EC4V 4AY

Telephone: 020 7002 2250  
Email: gradqueries@rbccm.com  
Website: campus.rbccm.com

**Sector(s): Investment Banking**

**Degree Required:** Any discipline

**Total Number of Vacancies/Places:** 40

**Vacation Opportunities:** 40

**Location:** London

**Salary and Benefits:** Competitive

**Method of Application:** For further details of our programmes and how to apply, please visit our website

**Closing Date:** See website for details

**Additional Information:** RBC Capital Markets is a premier investment bank, which provides a focused set of products and services to institutions, corporations, governments and high net worth clients in over 100 countries. We are the corporate and investment banking arm of Royal Bank of Canada.

## Reed

120 Coombe Lane  
Raynes Park  
London SW20 0BA

**Contact (for applications):** Andrew Carter  
Telephone: 0845 241 4931  
Email: graduate@reed.co.uk  
Website: www.reed-gts.co.uk

**Sector(s): HR consultancy, recruitment, welfare to work**

**Degree Required:** 2:1

**Total Number of Vacancies/Places:** 45

**Vacation Opportunities:** No

**Location:** Nationwide

**Salary and Benefits:** £21,000 (£23,000 in London)

**Method of Application:** Online

**Closing Date:** August 2011

## RNLI

West Quay Road  
Poole  
Dorset BH15 1HZ

**Contact (for applications):** Lucy Smith, Area F2F Manager  
Telephone: 07896 217512  
Email: lucy\_smith@rnli.org.uk  
Website: www.rnli.org.uk

**Total Number of Vacancies/Places:** 70

**Vacation Opportunities:** Summer vacation work and casual events work throughout the year

**Location:** South West, Wales and the North East

**Salary and Benefits:** £7.50 per hour

**Method of Application:** Online

**Closing Date:** February 2011

**Additional Information:** We are looking for enthusiastic motivated people to raise vital funds and awareness on behalf of the RNLI Lifeguards and Lifeboats on beaches throughout the summer months.

## Royal Air Force

Armed Forces Careers Office (RAF)  
Fountain House  
Western Way  
Exeter EX1 2DE

**Contact (for applications):** Administrative Officer to SO2 Outreach South Wales and South West, via the above address, telephone number or email below  
Telephone: 01392 425013  
Email: afco-exeter-el@careers.raf.mod.uk  
Website: www.raf.mod.uk/careers

**Degree Required:** All degrees considered. Some careers, for example engineering and medicine, require an appropriate degree. Full support is given to serving officers to improve qualifications or to gain chartered status.

**Total Number of Vacancies/Places:** There is a continuous requirement for Commissioned Officers, Non-Commissioned Aircrew and for a wide variety of Ground Support Trades.

**Location:** Worldwide – undertaking defence of the UK, support to NATO/UN and humanitarian aid. All officers undertake Initial Officer Training at the RAF College, Cranwell, Lincolnshire, followed by professional training.

**Salary:** Competitive, with enhanced salaries for qualifications and previous relevant experience

**Method of Application:** Royal Air Force application forms after interview at the Armed Forces Careers Office

**Closing Date:** Continuous application process for Direct Entry – deadline dates for university sponsorship applications

**Additional Information:** We offer sponsorship to people looking to join the RAF as Officers in one of the following roles: Air Traffic Controller, Aerospace Battle Manager, Dental, Engineering, Flight Operations, Intelligence, Logistics, Medical, Physical Education, Personnel Support, Pilot, RAF Police, RAF Regiment, Training and Weapons Systems.

## Royal Navy

**Contact (for applications):** Visit your local Armed Forces Careers Office, register an interest online or telephone

**Telephone:** 0845 607 5555

**Website:** [royalnavy.mod.uk/careers](http://royalnavy.mod.uk/careers)

### Sector(s): Armed Forces

**Degree Required:** For Engineering Officers the preferred degrees include: Mech Eng, Elec Eng, Electronics, Aero Eng but all Eng Degrees accredited to UK Engineering Council CEng or IEng are acceptable.

A recognised computer based degree is required for information systems. For other officer roles in the Royal Navy, all academic disciplines will be considered and it may also be possible to apply for university sponsorship.

**Total Number of Vacancies/Places:** Various

**Location:** UK-wide

**Salary and Benefits:** Starting salary is £29,006 with a £12,000 joining bonus for engineers. All submariners, upon qualification, receive an additional bonus of £5,000 and an extra £4,336 p.a. which grows to approximately £14,000 p.a. for senior nuclear reactor watch-keeping supervisors.

**Method of Application:** Register an interest online, telephone 0845 607 5555 or visit your local Armed Forces Careers Office.

**Closing Date:** Ongoing recruitment

**Additional Information:** As an Engineer Officer you'll lead a highly skilled team of Technicians, with responsibility for many complex and essential items of equipment that provide our firepower and enable us to operate and fight our ships, submarines and aircraft in harsh environments in all areas of the world.

British Nationality or Dual Nationality is essential for most vacancies; however Commonwealth or Irish citizens can serve in some positions. 180 UCAS points and five GCSEs (A\* to C) or Scottish Standard grades or equivalent, which must include English language and maths are also required. The Royal Navy is an equal opportunities employer but you will need to be physically and medically fit, and only men can serve on submarines.

## Sainsbury's Supermarkets Limited

33 Holborn  
London EC1N 2HT

**Contact (for applications):** Amin Daji, Beckie Fish or Manisha Dowlut

**Telephone:** 0845 603 6290

**Email:** [grad.recruitment@sainsburys.co.uk](mailto:grad.recruitment@sainsburys.co.uk)

**Website:** [www.sainsburys.co.uk/graduates](http://www.sainsburys.co.uk/graduates)

### Sector(s): Retail

**Degree Required:** 2:1

**Total Number of Vacancies/Places:** 115

**Vacation Opportunities:** We offer summer placements and 1 year placements. Please refer to our website for further details.

**Location:** Various, UK-wide

**Salary and Benefits:** £21,000 to £26,000 depending on scheme

**Method of Application:** Online

**Closing Date:** 12 December 2010 (midnight)

**Additional Information:** Applications have been open since 16 August 2010

## Smith & Williamson

25 Moorgate  
London EC2R 6AY

**Contact (for applications):** Ushma Amin  
**Telephone:** 020 7131 4478  
**Email:** graduates@smith.williamson.co.uk  
**Website:** www.graduates.smith.williamson.co.uk

**Sector(s): Assurance and Business Services, Corporate Tax, Private Client Tax Services, Investment Management**

**Degree Required:** Any discipline

**Total Number of Vacancies/Places:** Approx. 40

**Vacation Opportunities:** Summer internship placements available

**Location:** London, Bristol, Guildford, Southampton, Salisbury

**Salary and Benefits:** Competitive salary and benefits

**Method of Application:** Online

**Closing Date:** Ongoing recruitment

## TARGETjobs

GTI Media Ltd  
The Fountain Building  
Howbery Park  
Benson Lane  
Wallingford OX10 8BA

**Contact:** Jamie Armstrong  
**Telephone:** 01491 828905  
**Email:** jamie.armstrong@targetjobs.co.uk  
**Website:** targetjobs.co.uk

**TARGETjobs: Essential nutrition for your career**

**Additional Information:** Targetjobs.co.uk is hands-down the tastiest graduate jobsite in the UK. We've got thousands of graduate opportunities (including permanent positions, internships and other work experience options) across all major career sectors. Not to mention hundreds of in-depth employer profiles and helpful articles on every aspect of the job-hunting process.

If you stop by our stand and register with targetjobs.co.uk, we'll send the latest and greatest graduate jobs, employer announcements and advice-packed careers articles straight to your inbox.

P.S. While you're at our TARGETjobs stand, don't forget to pick-up free copies of our award-winning print publications!

## University of Plymouth

Drake Circus  
Plymouth PL4 8AA

**Telephone:** 01752 585858  
**Email:** prospectus@plymouth.ac.uk  
**Website:** www.plymouth.ac.uk/postgraduate

**Description of Organisation:** The University of Plymouth is among the top UK universities for research ranging from climate change to computer science, and we are at the forefront of aspects of medical research through the Peninsula College of Medicine and Dentistry, a joint venture with the University of Exeter and the NHS in Devon and Cornwall. Postgraduate students benefit from our innovative approach, world-leading expertise, and close collaboration with employers that ensures graduates are equipped with the most relevant knowledge and skills to meet demand.

**Types of Courses Available to Study:** We offer a range of both taught and research postgraduate programmes, which are flexible and can be studied full time or part time, across science and technology, social science, education, business and law, arts and humanities, health and social work.

**Open Days:** We hold a postgraduate and professional open evening twice a year. Please visit our website for more information.

**Method of Application:** Online

## Voluntary Service Overseas

Carlton House  
27a Carlton Drive  
Putney  
London SW15 2BS

**Contact:** Laura Hudson  
**Telephone:** 020 8780 7308  
**Email:** laura.hudson@vso.org.uk  
**Website:** www.vso.org.uk

**Services Available to Students:** Youth for Development Programme, Global X-Change Programme

# Day 2 – Wednesday 27 October 2010

## Abercrombie and Fitch

1 Old Burlington Street  
Westminster  
London W1S 3AD

**Contact (for applications):** Griffin Wagstaff  
**Telephone:** 020 7025 1550  
**Email:** griffin\_wagstaff@abercrombie.com  
**Website:** www.abercrombie.com

**Sector(s):** Retail/General Management

**Degree Required:** Any discipline

**Location:** UK-wide

**Method of Application:** Send a CV and covering letter to london\_management@abercrombie.com

**Closing Date:** Ongoing recruitment

## ACCA

2 Central Quay  
89 Hydepark Street  
Glasgow G3 8BW

**Telephone:** 01415 822000  
**Email:** students@accaglobal.com  
**Website:** www.accaglobal.com/ukgraduates

**Description of Organisation:** ACCA, the global body for professional accountants, offers a future that is diverse, challenging and full of opportunity.

The breadth of the ACCA Qualification makes it the perfect platform to launch any business career. You can acquire the technical skills that employers are demanding in the current climate, without pigeon-holing yourself for the future. Our qualification gives you the transferable skills you need, so that in the long-term you can apply for finance roles in any sector.

**Method of Application:** Online

## Accenture UK

30 Fenchurch Street  
1 Plantation Place  
London EC3M 3BD

**Contact (for applications):** Shaleni Vellayappan  
**Telephone:** 07515 510567  
**Email:** shaleni.vellayappan@accenture.com  
**Website:** www.accenture.com/ukgraduates.com

**Sector(s):** Consulting

**Degree Required:** Any degree discipline (minimum 340 UCAS points and 2:1)

**Vacation Opportunities:** Visit [www.accenture.com/ukschemes](http://www.accenture.com/ukschemes)

**Location:** UK-wide

**Salary and Benefits:** Competitive

**Method of Application:** Online

**Closing Date:** Ongoing recruitment

**Additional Information:** Accenture is a global management consulting, technology services and outsourcing company. Join us as a graduate and you'll be joining one of the world's leading consulting companies, helping our clients become high-performance businesses and governments.

## Allianz Insurance plc

57 Ladymead  
Guildford  
Surrey GU1 1DB

**Contact (for applications):** Allianz Graduate Recruitment Team  
**Email:** graduates@allianz.co.uk  
**Website:** www.allianz.co.uk/graduates

**Sector(s):** Insurance and Finance

**Degree Required:** Have or expect to have a 2:1 degree or MSc qualification. Have 300 UCAS points and the equivalent of a B grade or above in GCSE English and Maths. (These are our minimum requirements; please refer to each scheme for specific requirements.)



**Total Number of Vacancies/Places:** We are looking for Graduates on our Actuarial, Human Resources, Finance, Claims, Underwriting Risk, Sales and Marketing, IT and Corporate Management Schemes.

**Vacation Opportunities:** We have a summer placement scheme that starts in June 2011, where we will be looking for about 25-30 people.

**Location:** UK-wide

**Salary and Benefits:** Competitive salary and benefits

**Method of Application:** Online

**Closing Date:** Monday 29 November 2010 for both Summer Placement and Graduate Scheme

**Additional Information:** Allianz is a global leader in insurance and financial services, with more than 150,000 people working in more than 70 countries serving over 75 million customers. We're also one of the world's top five asset managers.

## Big Choice Group Ltd

Dominion House  
101 Southwark Street  
London SE1 0JF

**Contact:** Katrina Sale  
**Telephone:** 020 7401 0961  
**Email:** [katrina@bigchoicegroup.com](mailto:katrina@bigchoicegroup.com)  
**Website:** [www.thebigchoice.com](http://www.thebigchoice.com)

**Services Available to Students:** TheBigChoice.com is a UK-leading student and graduate jobsite with hundreds of graduate positions available at the best companies, including: RBS, GCHQ, Aldi, Tesco, National Grid, Lidl, Sainsbury's, IBM, BAE Systems and Loyds Banking Group. With over 987,000 registered job seekers, TheBigChoice is a great place to start your quest for the perfect career. Visit our stand to register your career interests and start receiving the latest graduate vacancies direct to your inbox. Or visit [www.thebigchoice.com](http://www.thebigchoice.com) and start searching for the perfect career right now.

## EADS DS

Celtic Springs  
Newport  
South Wales NP10 8FZ

**Telephone:** 01633 713000  
**Email:** [graduate.recruitment@eads.com](mailto:graduate.recruitment@eads.com)  
**Website:** [www.eadsdsuk.com](http://www.eadsdsuk.com)

**Degree Required:** 300 UCAS points and 2:1 degree or similar

**Salary and Benefits:** Approx. £22,750, plus benefits

**Method of Application:** Online

**Closing Date:** January 2011

## EDF Energy

2nd Floor  
80 Victoria Street  
London SW1E 5JL

**Contact (for applications):** Clare Cousins  
**Email:** [graduateenquiries@edfenergy.com](mailto:graduateenquiries@edfenergy.com)  
**Website:** [www.edfenergy.com/graduates](http://www.edfenergy.com/graduates)

**Sector(s):** Energy Industry

**Degree Required:** Various disciplines (minimum 2:1 at undergraduate degree level or 2:2 with postgraduate degree)

**Total Number of Vacancies/Places:** 100

**Vacation Opportunities:** Industrial placements and summer internships

**Location:** UK-wide

**Salary and Benefits:** £25,000

**Method of Application:** Online

**Closing Date:** 6 January 2011

**Additional Information:** Our business is energy. It's about the future of energy. That's the challenge we're taking on in the next few years. Join us, and it's a challenge you'll take on too.

We're an integrated energy company. That means that we are active in all businesses: generation, transmission, distribution, energy supply and trading. This gives us a broad perspective on the energy market in the UK and leaves us poised to influence the UK's energy strategy.

## Ernst & Young

1 Colmore Square  
Birmingham B4 6HQ

**Telephone:** 0800 289208  
**Email:** gradrec@uk.ey.com  
**Website:** www.ey.com/uk/careers

**Sector(s): Professional Services**

**Degree Required:** Any discipline

**Total Number of Vacancies/Places:** 550 graduate vacancies, 250 summer internships, 40 industrial placements

**Vacation Opportunities:** Yes

**Location:** Nationwide

**Salary and Benefits:** Competitive

**Method of Application:** Online

**Closing Date:** See website for details

## Experience Teaching Abroad Ltd

54 The Cornfields  
Weston Super Mare  
North Somerset BS22 9DX

**Contact:** Mike Maitland  
**Telephone:** 0281 333885  
**Email:** apply@experienceteachingabroad.com  
**Website:** www.experienceteachingabroad.com

**Services Available to Students:** Teaching internships and volunteering teaching positions in Thailand. 4 week training course with 2 weeks training on a paradise island and then 4-5 months teaching in Thai school. Full TEFL certificates for interns.

**Other Information:** Our programmes include free flights, free accommodation and full support 24/7. Groups of 20 upwards at one time. The TEFL Heaven Intern programmes start March 2011 and Sept 2011. The Volunteer Teaching Project starts January 2011 and continues throughout the year.

## Francis Clark LLP

Sigma House  
Oak View Close  
Edginswell Park  
Torquay  
Devon TQ2 7FF

**Contact (for applications):** Adam Kopinski, HR Assistant  
**Telephone:** 01803 400000  
**Email:** careers@francisclark.co.uk  
**Website:** www.francisclark.co.uk

**Sector(s): Audit, Accounts, Tax, Insolvency, Private Client, Healthcare, Leisure and Tourism, Professional Practices, Charities, Rural Businesses, Property**

**Degree Required:** Minimum 2:2

**Total Number of Vacancies/Places:** To be confirmed

**Vacation Opportunities:** Limited

**Location:** Exeter, Plymouth, Salisbury, South Devon, Taunton, Tavistock

**Salary and Benefits:** Competitive starting salary with six-monthly reviews, plus benefits

**Method of Application:** To apply for this role, please visit [www.francisclark.co.uk/careers](http://www.francisclark.co.uk/careers) Then simply click on 'current vacancies' and use the 'Graduate ACA 2011' link to submit your CV direct to our Human Resources department. Please remember to state the job title and preferred location in the subject line and include details of your suitability, using the 'covering information' box.

**Closing Date:** None, but early applications preferred

**Additional Information:** Technical training is predominately residential and takes place at the prestigious Reed Business School, situated in the Cotswolds. This is supplemented by our in-house professional skills programme, which is accredited by the ICAEW. Finally, our structured on-the-job training provides context, variety and the chance to take responsibility at an early stage. Only applications for Graduate ACA training contracts will be considered.

## Frontier

50-52 Rington Street  
London EC2A 3QP

**Contact:** Petros Persad  
**Telephone:** 020 7613 2422  
**Email:** events@frontier.ac.uk  
**Website:** www.frontier.ac.uk

**Services Available to Students:** Research Assistant, Research and Development Intern, Marketing and Events, UK and Overseas Operations, Principal Investigator, Project Coordinator, Teaching and Community Project Coordinator, Dive Officer, Assistant Research Officer, Eco Trail Leader, Country Coordinator

## Hiscox

1 Great St Helens  
London EC3A 6HX

**Contact (for applications):** Sheneen Harris  
**Telephone:** 020 7448 6251  
**Email:** sheneen.harris@hiscox.com  
**Website:** www.hiscox.co.uk

**Sector(s): Insurance**

**Degree Required:** Any degree discipline, (minimum 2:1) 300 UCAS points A-level or equivalent, excluding General Studies

**Total Number of Vacancies/Places:** 20

**Vacation Opportunities:** Trainee Underwriter, Trainee Actuary, Trainee Claims Handler, Trainee Compliance Officer, Trainee Operational Excellence, Trainee Risk Modeller

**Location:** London, Leeds, Birmingham, Manchester, Maidenhead, Glasgow, Colchester

**Salary and Benefits:** Competitive

**Method of Application:** Online

**Closing Date:** 5 November 2010 for the trainee Actuary and Risk Modeller roles, 20 December 2010 for all other roles

## International Committee of the Red Cross (ICRC)

19 Avenue de la Paix  
1202 Geneva  
Switzerland

**Telephone:** +41 22 730 25 17/18  
**Email:** rh\_rec@icrc.org  
**Website:** www.icrc.org

**Sector(s): Approx. 90 different professions**

**Degree Required:** Experience plus Masters or Bachelors

**Total Number of Vacancies/Places:** The ICRC recruits continuously. We employ over 300 people every year.

**Vacation Opportunities:** See website for details

**Location:** Anywhere in the world where we need to have your expertise

**Salary and Benefits:** Approx. €50,000 yearly salary and excellent social benefits

**Method of Application:** Online

**Additional Information:** The International Committee of the Red Cross (ICRC), founded in 1863, is a neutral and independent humanitarian organisation. Its nature and membership are non-governmental. Its mandate to protect and assist the victims of armed conflicts and other situations of violence has been conferred on it by States through the four Geneva Conventions of 1949 as well as the Statutes of the International Red Cross and Red Crescent Movement.

## Merlin Entertainments Group

Merlin Business Support  
Unit 4/5 Silverglade  
Leatherhead Road  
Chessington  
Surrey KT9 2QL

**Contact (for applications):** Gayle Catt  
**Email:** graduates@merlinentertainments.biz  
**Website:** www.merlincareers.com/graduates

**Sector(s): Leisure**

**Degree Required:** Preferably Management, Business Studies or Marketing

**Total Number of Vacancies/Places:** 10

**Location:** Global

**Salary and Benefits:** £19,500 plus free entry to Merlin attractions worldwide and 4 international development weeks

**Method of Application:** Online

**Closing Date:** 31 March 2011

## Nationwide Building Society

Pipers Way  
Swindon SN38 2GN

**Telephone:** 01793 657636

**Email:** [graduates@nationwide.co.uk](mailto:graduates@nationwide.co.uk)

**Website:** [www.nationwide-jobs.co.uk/graduates](http://www.nationwide-jobs.co.uk/graduates)

**Sector(s):** Financial Services

**Degree Required:** 2:1 or above plus 260 UCAS points (excluding General Studies)

**Total Number of Vacancies/Places:** 15-25

**Vacation Opportunities:** Yes

**Location:** Throughout UK with Head Offices in Swindon, Northampton and Bournemouth

**Salary and Benefits:** £24,000

**Method of Application:** Online

**Closing Date:** See website for details

## Network Rail

40 Melton Street  
London NW1 2EE

**Telephone:** 0845 601 4228

**Email:** [enquiry@networkrail.co.uk](mailto:enquiry@networkrail.co.uk)

**Website:** [www.networkrail.co.uk/graduates](http://www.networkrail.co.uk/graduates)

**Sector(s):** Transport logistics/engineering

**Degree Required:** Minimum 2:2, see website for individual scheme requirements

**Total Number of Vacancies/Places:** Approx. 140

**Location:** UK-wide

**Salary and Benefits:** £24,500 per annum, plus benefits

**Method of Application:** Online

**Closing Date:** 22 December 2010

**Additional Information:** Few other graduate programmes can boast such huge responsibility. After a period of induction, graduates will gain valuable experience on a range of placements, and they'll have real control over the pace and content of their progression. The Network Rail Graduate Programme has a vast range of schemes that include engineering, finance, operations management, project management and information management (IT).

## Npower

Trigonos  
Windmill Hill Business Park  
Swindon SN5 6PB

**Telephone:** 0845 214 4933

**Email:** [graduate.recruitment@rwebrightergraduates.com](mailto:graduate.recruitment@rwebrightergraduates.com)

**Website:** [www.brightergraduates.com](http://www.brightergraduates.com)

**Sector(s):** Engineering, IS, Marketing, Business Analysts, Finance, Customer Services, Quantitative Risk Analysis, Sales

**Degree Required:** No classification

**Total Number of Vacancies/Places:** 30

**Vacation Opportunities:** Yes

**Location:** National

**Salary and Benefits:** For the 2011 intake is £25,000 (£27,000+ for Quantitative Risk Analysis), plus large company benefits

**Method of Application:** Online

**Closing Date:** There is no deadline, however assessment centres are filled on a first-come first-served basis so early application is recommended

**Additional Information:** RWE npower provides gas, electricity and related services to homes and businesses. We operate and manage flexible, low-cost coal, oil and gas-fired power stations. Our sister company RWE npower renewables established the UK's first major offshore wind farm and are developing other innovative renewable energy technologies.

It's a huge operation, and running it takes over 12,000 employees at 60 sites across the UK. Together we supply 10% of the electricity used in England and Wales, making us the one of UK's leading electricity suppliers.



# Old Mill Accountants and Financial Advisers

Number One Goldcroft  
Yeovil  
Somerset BA21 4DX

**Contact (for applications):** Ken Hughes, Group HR Manager  
**Telephone:** 01935 426181  
**Email:** [careers@oldmillgroup.co.uk](mailto:careers@oldmillgroup.co.uk)  
**Website:** [www.oldmillgroup.co.uk](http://www.oldmillgroup.co.uk)

**Sector(s):** Accountancy, Financial Advisers

**Degree Required:** 2:1 and above

**Total Number of Vacancies/Places:** 12

**Vacation Opportunities:** Some

**Location:** Yeovil, Shepton Mallett, Exeter, Melksham

**Salary and Benefits:** Competitive

**Method of Application:** Letter and CV by post or email

**Closing Date:** Ongoing

## PwC

31 Great George Street  
Bristol BS1 5QD

**Contact (for applications):** Louise Churchill  
**Telephone:** 0117 923428  
**Email:** [louise.r.churchill@uk.pwc.com](mailto:louise.r.churchill@uk.pwc.com)  
**Website:** [www.pwc.com/uk/careers](http://www.pwc.com/uk/careers)

**Sector(s):** Professional Services

**Degree Required:** Any degree discipline

**Total Number of Vacancies/Places:** 1,200 including our undergraduate programmes

**Vacation Opportunities:** Insight Academy for first years, Summer insight internship for penultimate year undergraduates. See our website for our full range of work experience and internship programmes.

**Location:** We have more than 40 offices across the UK you could start your career with us

**Salary and Benefits:** Competitive plus benefits

**Method of Application:** Online – [www.pwc.com/uk/careers](http://www.pwc.com/uk/careers)

**Closing Date:** Most programmes have no application deadline, but places do fill up quickly, so visit our website. Consulting does have a closing date. See our website for more information.

**Additional Information:** We help our clients and our people create the value they want. We work alongside our clients – from public and private companies to governments and charities – to measure, protect and enhance the things that matter most to them. We help our own people to learn, discover, develop and make a real difference throughout their working lives.

We have big ambitions to grow and, if you're serious about a career in business, we don't think anyone else can give you a better start. Students agree: we're proud they've voted us number one in *The Times* Top 100 Graduate Employers survey for the last seven years based on the opportunity we offer.

## QinetiQ

**Website:** [www.graduates.qinetiq.com](http://www.graduates.qinetiq.com)

**Degree Required:** 2:1 or above

**Total Number of Vacancies/Places:** 25

**Vacation Opportunities:** QinetiQ have taken the decision to change both the format and structure of the way we offer and manage undergraduate summer placements. The company will be operating a reduced and restricted number of recognised and centrally co-ordinated schemes and will no longer be in a position to respond to, or accommodate, speculative approaches for summer placements.

**Location:** Various locations

**Salary and Benefits:** Up to £25,000

**Method of Application:** Online

**Closing Date:** QinetiQ operates a rolling deadline please visit our website for details

**Additional Information:** QinetiQ is a unique organisation seeking dozens of extraordinary new people a year. We look for proactive, analytical, forward-thinking graduates from most science, engineering, IT and numerate disciplines.

As one of our highly regarded graduate employees, you'll have access to our Graduate Development Programme, the QinetiQ IPD (Initial Professional Development) Scheme and Cortex (our graduate network) which form a very powerful and flexible set of development opportunities for our new entrants.

## Quest Business Training

5, Grosvenor Gardens  
London SW1W 0BD

**Contact (for applications):** Nicola Feneley  
**Telephone:** 020 7233 5957  
**Email:** nicola.feneley@questcollege.co.uk  
**Website:** www.questcollege.co.uk

**Description of Organisation:** Business training courses incorporating office IT skills, marketing, management, PA skills and essential skills required for the workplace. We also have an in-house recruitment department working to place students into jobs once they graduate.

**Types of Courses Available to Study:** Professional courses: 36 week/24 week/12 week. Short courses: up to 10 weeks.

**Open Days:** By appointment, Monday to Friday

**Method of Application:** Online or via the application form in the brochure package

**Additional Information:** Quest Business Training incorporates Queen's, St James's and Lucie Clayton Colleges. It provides some of the most prestigious business skills training in the country.

We welcome school leavers, gap year students and graduates. Mature students are also encouraged to apply.

The college offers guidance to any students unsure of which programme to select. Throughout the student's time at the college they will be allocated a personal tutor for extra support.

Quest is dedicated to helping each student find success during, and after, completion of a course.

## Raleigh International

207 Waterloo Road  
London SE1 8XD

**Contact:** Rosie Palliser  
**Telephone:** 020 7183 1286  
**Email:** rosie.palliser@raleigh.org.uk  
**Website:** www.raleighinternational.org

**Services Available to Students:** Volunteering placements on overseas expeditions to Borneo, Costa Rica and Nicaragua, and India. Working on sustainable community and environmental projects, and taking part in challenging adventure projects. Bursary awards available for recent graduates worth £2,000 to take part in our 10-week expeditions.

## RateMyPlacement.co.uk

52 Grosvenor Gardens  
London SW1W 0AU

**Contact:** Lizzie Brock  
**Telephone:** 020 7824 5245  
**Email:** lizzie@ratemyplacement.co.uk  
**Website:** www.ratemyplacement.co.uk

**Services Available to Students:** Student Internship and Placement Resource

**Additional Information:** RateMyPlacement.co.uk is the UK's leading undergraduate resource, designed to provide you with access to reviews written by other students about their experiences on a placement or internship. We also have the largest database of placement and internship vacancies from a wide range of industries including Business, Finance, Engineering, Law and IT.

## RNLI

West Quay Road  
Poole  
Dorset BH15 1HZ

**Contact (for applications):** Lucy Smith, Area F2F Manager  
**Telephone:** 07896 217512  
**Email:** lucy\_smith@rnli.org.uk  
**Website:** www.rnli.org.uk

**Total Number of Vacancies/Places:** 70

**Vacation Opportunities:** Summer vacation work and casual events work throughout the year

**Location:** South West, Wales and the North East

**Salary and Benefits:** £7.50 per hour

**Method of Application:** Online

**Closing Date:** February 2011

**Additional Information:** We are looking for enthusiastic, motivated people to raise vital funds and awareness on behalf of the RNLI Lifeguards and Lifeboats on beaches throughout the summer months.

## Royal Navy

**Contact (for applications):** Visit your local Armed Forces Careers Office, register an interest online or telephone

**Telephone:** 0845 607 5555

**Website:** [royalnavy.mod.uk/careers](http://royalnavy.mod.uk/careers)

### **Sector(s): Armed Forces**

**Degree Required:** For Engineering Officers the preferred degrees include: Mech Eng, Elec Eng, Electronics, Aero Eng but all Eng Degrees accredited to UK Engineering Council CEng or IEng are acceptable.

A recognised computer based degree is required for information systems. For other officer roles in the Royal Navy, all academic disciplines will be considered and it may also be possible to apply for university sponsorship.

**Total Number of Vacancies/Places:** Various

**Location:** UK-wide

**Salary and Benefits:** Starting salary is £29,006 with a £12,000 joining bonus for engineers. All submariners, upon qualification, receive an additional bonus of £5,000 and an extra £4,336 p.a. which grows to approximately £14,000 p.a. for senior nuclear reactor watch-keeping supervisors.

**Method of Application:** Register an interest online, telephone 0845 607 5555 or visit your local Armed Forces Careers Office.

**Closing Date:** Ongoing recruitment

**Additional Information:** As an Engineer Officer you'll lead a highly skilled team of Technicians, with responsibility for many complex and essential items of equipment that provide our firepower and enable us to operate and fight our ships, submarines and aircraft in harsh environments in all areas of the world.

British Nationality or Dual Nationality is essential for most vacancies; however Commonwealth or Irish citizens can serve in some positions. 180 UCAS points and five GCSEs (A\* to C) or Scottish Standard grades or equivalent, which must include English language and maths are also required. The Royal Navy is an equal opportunities employer but you will need to be physically and medically fit, and only men can serve on submarines.

## Sanctuary Group

Sanctuary House  
Castle Street  
Worcester WR1 3QZ

**Contact (for applications):** Mike Smith

**Email:** [graduates@sanctuary-housing.co.uk](mailto:graduates@sanctuary-housing.co.uk)

**Website:** [www.sanctuary-graduates.co.uk](http://www.sanctuary-graduates.co.uk)

### **Sector(s): Housing, Care and Support**

**Degree Required:** Any discipline (minimum 2:1)

**Total Number of Vacancies/Places:** See website for details

**Vacation Opportunities:** See website for details

**Location:** Worcester

**Salary and Benefits:** £23,000, plus relocation and bonus

**Method of Application:** Online

**Closing Date:** See website for details

**Additional Information:** Are you looking to develop a career in business and want to be part of an organisation that gives something back to society? Would you like to play a part in driving forward the performance of a £multi-million group, but don't want to be confined by shareholder objectives? If the answers are yes, then it's time to meet Sanctuary Group. Come and visit our stand for a chat.

## Screwfix



House, Mead Avenue  
Houndstone Business Park  
Yeovil BA22 8RT

**Contact (for applications):** Katherine Moger

**Telephone:** 01935 451544

**Email:** [katherine.moger@screwfix.com](mailto:katherine.moger@screwfix.com)

**Website:** [www.screwfix.com](http://www.screwfix.com)

### **Sector(s): Retail**

**Total Number of Vacancies/Places:** 12

**Vacation Opportunities:** Buying, Marketing, e-Commerce, Supply Chain, Retail Management, Finance, Technology Projects, Customer Operations

**Location:** Yeovil and Midland/North area

**Salary and Benefits:** £16,500

**Method of Application:** Apply online at [www.screwfixcareers.com](http://www.screwfixcareers.com)

**Closing Date:** 24 December 2010

## Teach First

4 More London Riverside  
London SE1 2AU

**Contact (for applications):** Laura Muir (Graduate Recruitment Department)

**Telephone:** 020 3117 2461

**Email:** [imuir@teachfirst.org.uk](mailto:imuir@teachfirst.org.uk)

**Website:** [www.teachfirst.org.uk](http://www.teachfirst.org.uk)

**Sector(s): Education**

**Degree Required:** 2:1 or above

**Total Number of Vacancies/Places:** 650

**Vacation Opportunities:** Two-year teacher training and leadership development programme

**Location:** London, East and West Midlands, North West, North East, Yorkshire

**Salary and Benefits:** Competitive

**Method of Application:** Through our website [www.teachfirst.org.uk/graduates](http://www.teachfirst.org.uk/graduates)

**Closing Date:** May 2011

**Additional Information:** Teach First is a unique two-year programme that transforms high-calibre graduates into inspiring leaders through experience as paid teachers in challenging East Midlands, London, North West, North East, West Midlands and Yorkshire secondary schools. Graduates achieve Qualified Teacher Status/PGCE and benefit from an innovative business skills and leadership training course, as well as unparalleled internship, networking and coaching opportunities with Teach First's numerous industry supporters.

## The Thales Group

2 Dashwood Lang Road  
The Bourne Business Park  
Addlestone  
Weybridge  
Surrey KT15 2NX

**Contact (for applications):** Through our website

**Website:** [www.ukgrads.thalesgroup.com](http://www.ukgrads.thalesgroup.com)

**Sector(s): A wide range of Engineering and Business opportunities**

**Degree Required:** See website for details

**Total Number of Vacancies/Places:** Approx. 130

**Location:** UK-wide

**Salary and Benefits:** See website for details

**Method of Application:** Online

**Closing Date:** See website for details

## TotalJobs.com Graduate

Holden House  
57 Rathbone Place  
London W1T 1JU

**Contact (for applications):** Olivia Heal

**Telephone:** 020 7572 4231

**Email:** [olivia.heal@totaljobs.com](mailto:olivia.heal@totaljobs.com)

**Website:** [www.totaljobs.com/graduate](http://www.totaljobs.com/graduate)

**Sector(s): All**

**Degree Required:** Any discipline

**Total Number of Vacancies/Places:** 6,000

**Location:** UK-wide

**Salary and Benefits:** Varied

**Method of Application:** Online

**Closing Date:** n/a

**Additional Information:** Totaljobs.com is one of the UK's leading recruitment websites with over 90,000 live vacancies on the site at one time. Having recognised that today's graduates



are tomorrow's business leaders, totaljobs.com have an entire zone dedicated to graduates and students offering jobs with some of the UK's top employers. With graduate jobs, student jobs, internships, industrial placements, careers advice, job alerts and much more, the totaljobs.com Graduate Zone can help you find that perfect job.

## Training and Development Agency for Schools

C/O Euro RSCG KLP  
109 Wardour St  
London W1F 0UH

Telephone: 0845 6000 991  
Website: [www.teach.gov.uk](http://www.teach.gov.uk)

**Sector(s): Education**

**Degree Required:** Any discipline

**Total Number of Vacancies/Places:** Ongoing recruitment

**Location:** England and Wales

**Salary and Benefits:** Starting salary at least £21,000 (£26,000 in inner London)

**Method of Application:** Visit [www.teach.gov.uk](http://www.teach.gov.uk) or call 0845 6000 991 for details

**Closing Date:** Ongoing recruitment

**Additional Information:** Turn your talent to teaching. Children are fun, energetic and inquisitive – but that isn't the only reward of teaching. The starting salary is at least £21,000 (£26,000 in Inner London). Plus after one year, there's a 'golden hello' of up to £5,000 (taxable) in certain subjects. Visit our stand.

## University of Oxford Doctoral Training Centre

Rex Richards Building  
South Parks Road  
Oxford OX1 3QU

**Contact (for applications):** Samantha Miles  
**Telephone:** 01865 610660  
**Email:** [dtc.enquiries@dtc.ox.ac.uk](mailto:dtc.enquiries@dtc.ox.ac.uk)  
**Website:** [www.dtc.ox.ac.uk](http://www.dtc.ox.ac.uk)

**Description of Organisation:** Life Sciences Interface Doctoral Training Centre, Systems Biology Doctoral Training Centre, Systems Approaches to Biomedical Sciences Industrial Doctorate Centre

**Types of Courses Available to Study:** 4-year DPhil Research Degrees

**Open Days:** 17 November 2010

**Method of Application:** Online or by post to the above address





# autumn virtual careers fair

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